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# Media Release

Credit Suisse Group full-year 2012 results: underlying\* core pre-tax income of CHF 5,008 million, up from CHF 2,371 million in 2011; underlying\* net income attributable to shareholders of CHF 3,577 million, up from CHF 1,797 million in 2011 and underlying\* return on equity of 10%

2012 reported core pre-tax income of CHF 2,106 million, net income attributable to shareholders of CHF 1,483 million and return on equity of 4%, reflecting fair value charges on own debt of CHF 2,939 million before taxes due to an improvement in own credit spreads and other significant non-operating items

# 4Q12 results:

- 4Q12 underlying\* core pre-tax income of CHF 1,173 million, underlying\* net income attributable to shareholders of CHF 816 million and underlying\* return on equity of 9%
- 4Q12 reported core pre-tax income of CHF 596 million, net income attributable to shareholders of CHF 397 million and return on equity of 4%, reflecting fair value charges on own debt of CHF 376 million before taxes due to an improvement in own credit spreads and other significant non-operating items

# 4Q12 divisional results year-on-year:

- Significantly stronger results in combined Private Banking & Wealth Management with pre-tax income of CHF 911 million compared to CHF 532 million in 4Q11
- Substantially improved results in Investment Banking with pre-tax income of CHF 298 million compared to a loss in 4Q11; with significant benefits from a focus on market-leading, high-return businesses
- 21% of Group-wide net revenues generated as collaboration revenues from the integrated bank, exceeding KPI target of 18%-20%

# Continued delivery of capital plan:

Capital: 4Q12 Look-through Swiss Core Capital ratio of 9.4% on a proforma basis in line with target, on track to exceed end-2018



- requirement of 10% by mid-2013
- Balance sheet: Reduced total balance sheet assets by CHF 99 billion since end of 3Q12 to CHF 924 billion, substantially ahead in progress toward target of below CHF 900 billion by year-end 2013
- Risk-weighted assets: Basel III RWA reduced by CHF 77 billion since end of 3Q11 to CHF 293 billion, close to year-end 2013 target of below CHF 280 billion

# Progress on cost savings:

 Achieved expense savings of CHF 2.0 billion, increasing 2013 interim target to CHF 3.2 billion and raising total cost run rate reduction target to CHF 4.4 billion by end-2015 versus adjusted\* annualized 1H11 run rate

Zurich, February 7, 2013 Credit Suisse Group reports 4Q12 and 2012 full-year results.

Brady W. Dougan, Chief Executive Officer, said: "2012 was a year of transition. We took significant steps to adapt our businesses and our organization to new regulatory requirements, changing client demands and the current market environment. Since the beginning of 2012, we have further reduced Basel III risk-weighted assets by CHF 55 billion across the Bank, substantially strengthened our capital position by adding CHF 12.3 billion in pro forma Look-through Swiss Core Capital, lowered our cost base by CHF 2.0 billion compared to the adjusted\* annualized run rate for the first half of 2011, and continued to invest in key markets. Throughout this transformation, we generated solid revenues and an underlying\* return on equity of 10% for the full year of 2012, and we maintained our strong market share momentum across businesses. In the fourth quarter, we also continued to see the benefit from our integrated bank model, with 21% of our group-wide net revenues being generated from the collaboration between our divisions. Our clients appreciate the swift and decisive action that we took to adapt our organization to the new regulatory requirements and view us as a strong and reliable partner."

Commenting on the results of the Private Banking & Wealth Management division, he continued: "We made good progress in the fourth quarter in adapting our Private Banking & Wealth Management business to the new environment, capturing client momentum and improving profitability. We generated good top-line results due to solid transaction- and performance-based revenues, despite continued client risk aversion. In the fourth quarter, we also took organizational steps to better manage the alignment of the products, advice and services that we deliver to clients. We are confident that this will further increase our productivity and efficiency."

Commenting on the results of the Investment Banking division, he added: "The results for the fourth quarter 2012 improved significantly compared to the prior year quarter. We are one of the first banks globally to have substantially adapted our business model in Investment Banking and are now generating higher revenues and higher returns on significantly less risk-weighted assets and on a substantially reduced expense base. Even in a year of transition with periods of difficult market conditions, our ongoing businesses generated a normalized\* return on Basel III allocated capital in our ongoing businesses of 8%



in the fourth quarter and 14% in the full year of 2012. We have created a capital-efficient Investment Banking business that is focused on our market-leading, high-return businesses."

Commenting on the business development in 2013 to date, he concluded: "Going into 2013, revenues have so far been consistent with the good starts we have seen to prior years, with profitability further benefitting from the strategic measures we took in 2012, including our strengthened capital position and our significantly reduced risks and cost base."

## 4Q12 and Full Year 2012 Results Summary

Financial Highlights					
in CHF million (unless otherwise stated)	4Q12	3Q12	4Q11	2012	2011
Reported income/(loss) before taxes (Core Results)	596	359	(998)	2,106	2,749
Underlying* income/(loss) before taxes (Core Results)	1,173	1,203	(975)	5,008	2,371
Reported net income/(loss) attributable to shareholders	397	254	(637)	1,483	1,953
Underlying* net income/(loss) attributable to shareholders	816	891	(632)	3,577	1,797
Diluted earnings per share (CHF)	0.17	0.16	(0.62)	0.90	1.36
Return on equity attributable to shareholders (annualized)	4.4%	2.9%	(7.7)%	4.3%	6.0%
Underlying* return on equity attributable to shareholders	8.7%	9.6%	(7.7)%	10.0%	5.5%
(annualized)	0.7 /0	9.070	(1.1)/0	10.0 /0	5.5 %
Basel II.5 Tier 1 ratio (end of period)	19.5%	18.5%	15.2%	19.5%	15.2%
Basel II.5 Core Tier 1 ratio (end of period)	15.6%	14.7%	10.7%	15.6%	10.7%
FINMA leverage ratio (Basel II.5)	5.8%	5.2%	4.6%	5.8%	4.6%
Total book value per share (CHF)	27.54	27.60	27.59	27.54	27.59
Tangible book value per share (CHF)	20.87	20.73	20.32	20.87	20.32

**Private Banking & Wealth Management** with 4Q12 net revenues of CHF 3,334 million and pre-tax income of CHF 911 million

- Net revenues were stable compared to 3Q12, reflecting a significant increase in transaction- and performance-based revenues offset by lower other revenues. Net interest income and recurring commissions and fees were stable
  - Wealth Management Clients with 4Q12 pre-tax income of CHF 490 million, down 2% compared to 3Q12 and with stable net revenues of CHF 2,209 million, despite continued pressure on the deposit margin and low levels of client activity
  - Corporate & Institutional Clients with 4Q12 pre-tax income of CHF 238 million, up 11% from 3Q12, and with net revenues of CHF 547 million, up 8% from 3Q12 included higher recurring commission and fees
  - Asset Management with 4Q12 with pre-tax income of CHF 183 million, down 18% from 3Q12, and with net revenues of CHF 578 million, down 6% from 3Q12 which included a CHF 140 million gain on the final sale of Aberdeen ownership interest, despite an increase in performance fees and carried interest in 4Q12
- Net new assets of CHF 6.8 billion in 4Q12
  - Wealth Management Clients contributed net new assets of CHF 2.9 billion, particularly from emerging markets and from ultra-high-net-worth individual (UHNWI) client segment, partially offset by outflows in Western Europe
  - o Corporate & Institutional Clients contributed net new assets of CHF 1.1 billion



- Asset Management contributed net new assets of CHF 2.5 billion, with inflows in credit, index strategies and alternative investments, partially offset by outflows from fixed income products
- Total operating expenses of CHF 2,355 million in 4Q12, stable from 3Q12, as lower compensation and benefits, reflecting the efficiency measures, were offset by higher general and administrative expenses, mainly due to investments in IT infrastructure and seasonal expenses
- Achieved pre-tax income benefit of CHF 300 million for the full-year of 2012 from strategic initiatives

**Investment Banking** with 4Q12 net revenues of CHF 2,664 million and pre-tax income of CHF 298 million

- Net revenues were 16% lower compared to 3Q12, reflecting year-end seasonality in some products
  - Fixed income sales & trading with seasonally lower revenues of CHF 887 million, down 38% from 3Q12, given reduced December volumes across most businesses; maintained market leading positions in key franchises
  - Equity sales & trading revenues of CHF 910 million, down 7% from 3Q12, reflecting continued muted client activity
  - Continued strong underwriting and advisory revenues of CHF 982 million, up 14% from 3Q12, driven by robust global high yield issuance volumes and completed mergers & acquisition (M&A) activity
- Total operating expenses of CHF 2,364 million, down 12% from 3Q12, with continued progress on cost discipline; excluding certain litigation expenses of CHF 136 million recorded in 3Q12, operating expenses were down 8%
- 2012 normalized\* return on Basel III allocated capital for Investment Banking of 9%, compared to a negative return in 2011; 2012 normalized\* return on Basel III allocated capital in ongoing businesses of 14%, with Fixed Income returns improved to Investment Banking division average
- Further material Basel III RWA reduction in 2012, down 23% to USD 187 billion, close to yearend 2013 target of USD 175 billion

#### Update on cost savings

After delivering CHF 2.0 billion of cost reductions in 2012 versus adjusted\* annualized 6M11 run rate, Credit Suisse today announced that it is increasing its 2013 cost run rate reduction target to CHF 3.2 billion and raising its total target by CHF 0.4 billion to CHF 4.4 billion by end-2015. In 4Q12, business realignment costs of CHF 285 million were recognized in the Corporate Center. Total compensation expenses for the full-year 2012 were down 5% compared to 2011.

#### Benefits of the integrated bank

In 4Q12, Credit Suisse generated CHF 1,202 million in collaboration revenues from the integrated bank. This corresponds to 21.0% of the Group's net revenues in 4Q12, exceeding our key performance indicator (KPI) target of 18%-20% of net revenues.



## Capital and funding

In July 2012, Credit Suisse announced a number of measures to strengthen its capital by CHF 15.3 billion in light of the current regulatory and market environment.

As of the end of 4Q12, Credit Suisse's Look-through Swiss Core Capital ratio on a pro forma basis stands at 9.4%, assuming the completion of the remaining measures that were announced in July 2012. The year-end 2012 reported Look-through Swiss Core Capital ratio stands at 9.1%. Credit Suisse is confident it will exceed the Swiss end-2018 requirement of 10% in mid-2013. The additional strategic divestments and remaining measures that were part of the capital plan are on track to be completed in the near term. In January 2013 we announced the sale of the exchange-traded funds business and expect completion of the sale by the end of 2Q13.

As of the end of 4Q12, Credit Suisse reported a Basel II.5 core tier 1 ratio of 15.6% and a Basel II.5 tier 1 ratio of 19.5%, up 0.9 and 1.0 percentage points from 3Q12 respectively. As of the end of 4Q12, Credit Suisse reported a Basel II.5 total capital ratio of 22.3%, up 1.1 percentage points from 3Q12.

Credit Suisse in October 2012 announced targeted measures to reduce total balance sheet assets by 13% to below CHF 900 billion by end-2013 on a foreign-exchange neutral basis. As of the end of 2012, the total balance sheet assets amounted to CHF 924 billion, down CHF 99 billion or 10% from 3Q12. As of the end of 4Q12, Credit Suisse's FINMA leverage ratio stood at 5.8%, up from 5.2% in 3Q12.

Credit Suisse is continuing to conservatively manage its liquidity, with an estimated long-term net stable funding ratio in excess of 100% under the current FINMA framework and short-term liquidity under Swiss regulation in excess of requirement as of the end of 4Q12.

#### Proposed distribution out of reserves from capital contributions\*\*

At the Annual General Meeting on April 26, 2013, the Board of Directors will propose for the financial year 2012 a distribution of CHF 0.10 per share in cash out of reserves from capital contributions. In addition, the Board of Directors will propose the distribution of new shares (stock dividend). The new shares for the stock dividend will be paid in at the par value of CHF 0.04 per share out of reserves from capital contributions. The distribution out of reserves from capital contributions (cash and stock) will be free of Swiss withholding tax and will not be subject to income tax for Swiss resident individuals holding the shares as a private investment. The ex-dividend date has been set to April 30, 2013 (for cash distribution and stock dividend).

The stock dividend will be distributed to all shareholders as follows: for every share that they own, shareholders will receive a non-tradable right to the receipt of a given number of new shares for free. Following distribution, the rights will automatically be exchanged for new shares at the ratio determined by the Board of Directors immediately prior to the Annual General Meeting. The Board of Directors will set the subscription ratio in such a way that the theoretical value of each right will be approximately CHF 0.65.

The proposed distribution is in line with Credit Suisse Group's capital plan as announced in July 2012. The implementation of this plan is on track and progressing to allow for significant cash distributions after the Look-through Swiss Core Capital ratio of 10% is reached. We target to reach this ratio in the middle of 2013.



# **Segment Results Detail**

Segment Resu	ilts					
in CHF million		4Q12	3Q12	4Q11	Change in %	Change in %
					vs. 3Q12	vs. 4Q11
Private	Net revenues	3,334	3,310	3,087	1	8
Banking &	Provision for credit losses	68	35	74	94	(8)
Wealth	Total operating expenses	2,355	2,339	2,481	1	(5)
Management	Income before taxes	911	936	532	(3)	71
	Net revenues	2,664	3,184	1,048	(16)	154
Investment	Provision for credit losses	2	6	23	(67)	(91)
Banking	Total operating expenses	2,364	2,695	2,453	(12)	(4)
	Income/(loss) before taxes	298	483	(1,428)	(38)	_

# **Private Banking & Wealth Management**

Private Banking & Wealth Management, which comprises the global Wealth Management Clients business, the Swiss Corporate & Institutional Clients business and the global Asset Management business, reported pre-tax income of CHF 911 million and net revenues of CHF 3,334 million in 4Q12. Net revenues were 8% higher compared to 4Q11, reflecting a significant increase in transaction- and performance-based revenues, primarily from higher performance fees and brokerage and product issuing fees. Compared to 3Q12, net revenues were stable, as higher transaction- and performance-based revenues were offset by lower other revenues, which, in 3Q12, included investment-related gains and the final sale of Credit Suisse's ownership interest in Aberdeen.

Total operating expenses of CHF 2,355 million were 5% lower compared to 4Q11, with lower compensation and benefits and lower general and administrative expenses, primarily reflecting the benefits of our cost efficiency initiatives. Compared to 3Q12, total operating expenses were stable as lower compensation and benefits were offset by higher general and administrative expenses, mainly due to investments in IT infrastructure and seasonal expenses.

The Wealth Management Clients business in 4Q12 reported pre-tax income of CHF 490 million with net revenues of CHF 2,209 million, 4% higher compared to 4Q11. This increase was driven by higher transaction- and performance-based revenues, mainly by higher brokerage and product issuing fees, higher revenues from integrated solutions and higher performance fees. These increases were partially offset by lower foreign exchange fees from client transactions. Compared to 3Q12, net revenues were stable, as higher transaction- and performance-based revenues were offset by slightly lower recurring commissions and fees and lower net interest income. In 4Q12, the gross margin was 110 basis points, five basis points lower than in 4Q11 and stable compared to 3Q12.

The *Corporate & Institutional Clients* business, which provides comprehensive coverage for all the financial services needs of corporate and institutional clients in Switzerland and for banks worldwide, reported pretax income of CHF 238 million with strong net revenues of CHF 547 million, 13% higher than in 4Q11 and 8% higher than in 3Q12. Total operating expenses were stable compared to 4Q11 and 2% lower than in 3Q12. Provision for credit losses was CHF 32 million in 4Q12 on a net loan portfolio of CHF 60.6 billion.



The Asset Management business reported pre-tax income of CHF 183 million with net revenues of CHF 578 million in 4Q12, 20% higher than in 4Q11, driven by higher fee-based revenues, reflecting higher performance fees and carried interest from realized private equity gains, partially offset by investment-related losses. 4Q12 net revenues were 6% lower than in 3Q12, as higher fee-based revenues were more than offset by the investment-related losses and lower equity participations and other gains.

# **Investment Banking**

Investment Banking reported net revenues of CHF 2,664 million and pre-tax income of CHF 298 million in 4Q12. Net revenues were significantly higher compared to 4Q11, due to higher revenues in all businesses, with substantial improvement in fixed income sales and trading, reflecting the repositioned franchise. Compared to 3Q12, net revenues were 16% lower, driven by seasonally lower results mainly in fixed income sales and trading. In 4Q12, the repositioned fixed income business continued to deliver more balanced and consistent results with less volatility on materially lower risk-weighted asset levels.

Fixed income sales and trading revenues of CHF 887 million were significantly higher compared to 4Q11, led by substantial increases in securitized products and higher results in corporate lending, global credit products and emerging markets. Compared to a strong 3Q12, revenues declined 38% driven by seasonally lower results across most fixed income businesses, including securitized products and global credit products, due to weaker volumes in the quarter.

Equity sales and trading revenues of CHF 910 million were 24% higher relative to 4Q11, reflecting increases in derivatives and cash equities. Revenues were 7% lower relative to 3Q12, as declines in fund-linked products and equities arbitrage trading more than offset higher revenues from cash equities, prime services and derivatives.

Underwriting and advisory revenues of CHF 982 million were 93% higher compared to 4Q11, driven by strong debt underwriting revenues due to robust global high yield issuance volumes. M&A and advisory revenues were also higher as increased global industry-wide completed M&A activity offset market share declines. Revenues were 14% higher compared to 3Q12, driven by higher revenues in debt underwriting, particularly in leveraged finance, and M&A fees.

Compensation and benefits decreased by CHF 148 million, or 11%, compared to 4Q11, primarily driven by decreases in deferred compensation from prior-year awards. Compensation and benefits decreased by CHF 305 million, or 21%, from 3Q12, reflecting lower discretionary performance-related compensation expense and lower deferred compensation from prior-year awards. Total other operating expenses increased 5% compared to 4Q11 due mainly to higher litigation provisions, but decreased 2% relative to 3Q12, primarily driven by a decrease in litigation provisions.

#### **Corporate Center**

The Corporate Center recorded a loss before taxes of CHF 613 million in 4Q12, including fair value charges on own debt of CHF 197 million, fair value charges on stand-alone derivatives of CHF 59 million and debit valuation adjustments losses on certain structured note liabilities of CHF 120 million, resulting in overall losses on such items of CHF 376 million in the quarter. This compares to a loss before taxes of CHF 102 million in 4Q11 and a loss before taxes of CHF 1,060 million in 3Q12.



\*Underlying, normalized and adjusted results in the following table are non-GAAP financial measures. The table below includes a reconciliation of certain of these measures. For further information on the calculation of underlying, normalized and adjusted measures, including reconciliations for historical periods, the cost run rate on an adjusted annualized basis and Investment Banking's normalized after-tax return on Basel III allocated capital for existing as well as ongoing businesses, see the 4Q12 Results Presentation Slides.

Overview of significant items in 4Q12 and 2012										
in CHF million	Core pre-tax		Income tax		Non-controlling		Net income		Return on	
	income expense/ interests attributable									
			(benefit)				shareholders			
	4Q12	2012	4012	2012	4012	2012	4012	2012	4012	2012
Reported results	596	2,106	193	589	6	34	397	1,483	4.4%	4.3%
Fair value losses from movement in own	376	2,939	72	678			304	2,261		
credit spreads <sup>1</sup>	370	2,939	12	070	_	_	304	2,201	_	_
Realignment costs	285	680	95	203	-	-	190	477	-	-
Gain on sale of stake in Aberdeen Asset	0	(384)	0	(58)			0	(326)		
Management	O	(304)	O	(30)	_			(320)	_	
Gain on sale of non-core business (Clariden	0	(41)	1) 0	(4)	-	-	0	(37)	ı	-
Leu integration)	O									
Impairment of AMF and other losses	30	68	12	27	ı	-	18	41	1	-
Gain on sale of real estate	(151)	(533)	(31)	(88)	-	-	(120)	(445)	-	-
Significant IB litigation provisions	0	136	0	40	-	-	0	96	-	-
Gain on sale of Wincasa	(45)	(45)	0	0	-	1	(45)	(45)	-	_
Losses on planned sale of certain private	82	82	10	10			72	72		
equity investments	62	62	10	10	_	-	12	12	_	_
Underlying results	1,173	5,008	351	1,397	6	34	816	3,577	8.7%	10.0%

<sup>&</sup>lt;sup>1</sup> Fair value gains/losses on own liabilities are an element of fair value accounting under US GAAP. They reflect the volatility of the Group's credit spreads and, over the life of the respective liability, will result in no gains or losses.

# **Changes in Reporting**

The results presented herein reflect the integration of the previously reported Private Banking and Asset Management divisions into a single, new Private Banking & Wealth Management division and the transfer of the majority of securities trading and sales business in Switzerland from Investment Banking into Private Banking & Wealth Management. This reorganization was effective November 30, 2012. The new presentation of Private Banking & Wealth Management results includes a presentation of the results of its three operating businesses: Wealth Management Clients, Corporate & Institutional Clients and Asset Management. The results of the transferred securities trading and sales business in Switzerland are

<sup>\*\*</sup>A summary document containing a more detailed description and the conditions of the stock dividend will be made available to the shareholders of Credit Suisse Group on or around March 25, 2013. This press release does not constitute an offer to sell or an invitation to subscribe for, or the solicitation of an offer to buy or subscribe for, shares of Credit Suisse Group, nor shall it (or any part of it) or the fact of its distribution, form the basis of, or be relied on in connection with, any contract therefor. Further, it does not constitute a prospectus within the meaning of applicable Swiss law nor a listing prospectus within the meaning of the SIX Swiss Exchange Listing Rules.



allocated among the three operating businesses. Prior periods have been restated to conform to the current presentation.

#### **4Q12 Financial Release**

The 4Q12 Financial Release and the related Results Presentation Slides are available for download from 06:30 CET today.

The Financial Release is available for download at:

https://www.credit-suisse.com/investors/doc/csg\_financialreport\_4q12.pdf

Hard copies of the Financial Release can be ordered free of charge at:

https://publications.credit-

suisse.com/app/shop/index.cfm?fuseAction=OpenShopCategory&coid=219303&lang=EN

The Results Presentation Slides are available for download at:

https://www.credit-suisse.com/investors/doc/4q12 slides.pdf

#### Information

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#### **Credit Suisse AG**

Credit Suisse AG is one of the world's leading financial services providers and is part of the Credit Suisse group of companies (referred to here as 'Credit Suisse'). As an integrated bank, Credit Suisse offers clients its combined expertise in the areas of private banking, investment banking and asset management. Credit Suisse provides advisory services, comprehensive solutions and innovative products to companies, institutional clients and high-net-worth private clients globally, as well as to retail clients in Switzerland. Credit Suisse is headquartered in Zurich and operates in over 50 countries worldwide. The group employs approximately 47,400 people. The registered shares (CSGN) of Credit Suisse's parent company, Credit Suisse Group AG, are listed in Switzerland and, in the form of American Depositary Shares (CS), in New York. Further information about Credit Suisse can be found at www.credit-suisse.com.

#### Cautionary statement regarding forward-looking information \Non-GAAP information

This press release contains statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, in the future we, and others on our behalf, may make statements that constitute forward-looking statements. Such forward-looking statements may include, without limitation, statements relating to the following:

- our plans, objectives or goals;
- our future economic performance or prospects;
- the potential effect on our future performance of certain contingencies; and
- assumptions underlying any such statements.

Words such as "believes," "anticipates," "expects," "intends" and "plans" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. We do not intend to update these forward-looking statements except as may be required by applicable securities laws. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other outcomes described or implied in forward-looking statements will not be achieved. We caution you that a number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include:

- the ability to maintain sufficient liquidity and access capital markets;
- market and interest rate fluctuations and interest rate levels;
- the strength of the global economy in general and the strength of the economies of the countries in which we conduct our operations,
   in particular the risk of continued slow economic recovery or downturn in the US or other developed countries in 2013 and beyond;
- the direct and indirect impacts of continuing deterioration or slow recovery in residential and commercial real estate markets;
- adverse rating actions by credit rating agencies in respect of sovereign issuers, structured credit products or other credit-related exposures;
- the ability to achieve our strategic objectives, including improved performance, reduced risks, lower costs, and more efficient use of capital;
- the ability of counterparties to meet their obligations to us;
- the effects of, and changes in, fiscal, monetary, trade and tax policies, and currency fluctuations;
- political and social developments, including war, civil unrest or terrorist activity;



- the possibility of foreign exchange controls, expropriation, nationalization or confiscation of assets in countries in which we conduct our operations;
- operational factors such as systems failure, human error, or the failure to implement procedures properly;
- actions taken by regulators with respect to our business and practices in one or more of the countries in which we conduct our operations;
- the effects of changes in laws, regulations or accounting policies or practices;
- competition in geographic and business areas in which we conduct our operations;
- the ability to retain and recruit qualified personnel;
- the ability to maintain our reputation and promote our brand;
- the ability to increase market share and control expenses;
- technological changes;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users;
- acquisitions, including the ability to integrate acquired businesses successfully, and divestitures, including the ability to sell non-core
  assets;
- the adverse resolution of litigation and other contingencies;
- the ability to achieve our cost efficiency goals and cost targets; and
- our success at managing the risks involved in the foregoing.

We caution you that the foregoing list of important factors is not exclusive. When evaluating forward-looking statements, you should carefully consider the foregoing factors and other uncertainties and events, as well as the information set forth in our Annual Report 2011 under "Risk factors" in the Appendix.

This press release contains non-GAAP financial information. Information needed to reconcile such non-GAAP financial information to the most directly comparable measures under GAAP can be found in the 4Q12 Credit Suisse Financial Release and the 4Q12 Results Presentation

#### Capital and liquidity disclosures

As of January 1, 2013, Basel III was implemented in Switzerland, including through the "Too Big to Fail" legislation and regulators thereunder. Our related disclosures are in accordance with the current interpretation of such requirements, including relevant assumptions. We have calculated our 4012 pro forma Look-through Swiss Core Capital assuming the successful completion of the remaining CHF 0.8 billion of capital measures we announced in July 2012, on a foreign exchange neutral basis. In addition, we have calculated our Basel III net stable funding ratio (NSFR) based on the current FINMA framework. Changes in the final implementation of the Basel III framework in Switzerland or any of our assumptions or estimates could result in different numbers from those shown herein.



#### Presentation of 4Q12 and 2012 results

#### Media conference

# Thursday, February 7, 2013 09:00 Zurich / 08:00 London

Credit Suisse Forum St. Peter, Auditorium, St. Peterstrasse 19, Zurich

#### Speakers

Brady W. Dougan, Chief Executive Officer of Credit Suisse David Mathers, Chief Financial Officer of Credit Suisse

The presentations will be held in English. Simultaneous interpreting (English/German)

#### Internet

Live broadcast at: www.credit-suisse.com/results
Video playback available approximately two hours after the event

## Telephone

Live audio dial-in on +41 44 580 40 01 (Switzerland), +44 1452 565 510 (Europe) and +1 866 389 9771 (US); ask for "Credit Suisse Group quarterly results". Please dial in 10-15 minutes before the start of the presentation.

Telephone replay available approximately one hour after the event on +41 41 580 00 07 (Switzerland), +44 1452 550 000 (Europe) and +1 866 247 4222 (US); conference ID English – 90407243#, conference ID German – 90414084#.

# Analyst and investor presentation via audio webcast and telephone conference

# Thursday, February 7, 2013 10:30 Zurich / 09:30 London

#### Speakers

Brady W. Dougan, Chief Executive Officer of Credit Suisse David Mathers, Chief Financial Officer of Credit Suisse

The presentations will be held in English.

## Audio webcast:

www.credit-suisse.com/results

#### Telephone

Switzerland: +41 44 580 40 01 Europe: +44 1452 565 510 US: +1 866 389 9771

Reference: Credit Suisse Group quarterly results

#### Q&A session

Following the presentations, you will have the opportunity to ask questions via the telephone conference.

# Playback

Replay available approximately two hours after the event by visiting: www.credit-suisse.com/results or by dialing: +41 41 580 00 07 (Switzerland), +44 1452 550 000 (Europe) and +1 866 247 4222 (US); conference ID: 90449264#.



# Consolidated statements of operations (unaudited)

in	4Q12	3Q12	4Q11	2012	2011
Consolidated statements of operations (CHF million)					
Interest and dividend income	4,843	4,923	5,093	22,105	23,002
Interest expense	(2,903)	(3,211)	(3,436)	(14,955)	(16,569)
Net interest income	1,940	1,712	1,657	7,150	6,433
Commissions and fees	3,547	3,224	2,757	13,073	12,952
Trading revenues	(147)	(3)	(27)	1,195	5,020
Other revenues	460	911	101	2,548	1,820
Net revenues	5,800	5,844	4,488	23,966	26,225
Provision for credit losses	70	41	97	170	187
Compensation and benefits	2,720	3,094	3,021	12,530	13,213
General and administrative expenses	1,895	1,862	1,879	7,083	7,372
Commission expenses	456	427	480	1,775	1,992
Total other operating expenses	2,351	2,289	2,359	8,858	9,364
Total operating expenses	5,071	5,383	5,380	21,388	22,577
Income/(loss) before taxes	659	420	(989)	2,408	3,461
Income tax expense/(benefit)	193	101	(397)	589	671
Net income/(loss)	466	319	(592)	1,819	2,790
Net income attributable to noncontrolling interests	69	65	45	336	837
Net income/(loss) attributable to shareholders	397	254	(637)	1,483	1,953
Earnings per share (CHF)					
Basic earnings/(loss) per share	0.17	0.16	(0.62)	0.91	1.37
Diluted earnings/(loss) per share	0.17	0.16	(0.62)	0.90	1.36



# Consolidated balance sheets (unaudited)

end of	4Q12	3Q12	4Q11
Assets (CHF million)			
Cash and due from banks	61,763	86,977	110,573
of which reported at fair value	569	475	_
of which reported from consolidated VIEs	1,750	1,116	1,396
Interest-bearing deposits with banks	1,945	2,265	2,272
of which reported at fair value	627	635	405
Central bank funds sold, securities purchased under			
· · · · · · · · · · · · · · · · · · ·	183,455	204,260	236,963
of which reported at fair value	113,664	126,721	158,673
of which reported from consolidated VIEs	117	0	19
Securities received as collateral, at fair value	30,045	32,338	30,191
of which encumbered	17,767	20,598	20,447
Trading assets, at fair value	256,399	288,583	279,553
of which encumbered	70,948	87,338	73,749
of which reported from consolidated VIEs	4,697	5,114	6,399
Investment securities	3,498	3,734	5,160
of which reported at fair value	3,498	3,732	5,158
of which reported from consolidated VIEs	23	28	41
Other investments	12,022	13,111	13,226
of which reported at fair value	8,994	10,062	9,751
of which reported from consolidated VIEs	2,289	2,314	2,346
Net loans	242,223	242,456	233,413
of which reported at fair value	20,000	21,238	20,694
of which encumbered	535	588	471
of which reported from consolidated VIEs	6,053	7,022	5,940
allowance for loan losses	(922)	(897)	(910)
Premises and equipment	5,618	6,724	7,193
of which reported from consolidated VIEs	581	600	646
Goodwill	8,389	8,603	8,591
Other intangible assets	243	281	288
of which reported at fair value	43	65	70
Brokerage receivables	45,768	54,630	43,446
Other assets	72,819	79,330	78,296
of which reported at fair value	37,275	37,469	35,765
of which encumbered	1,495	1,723	2,255
of which reported from consolidated VIEs	14,536	14,837	13,002
Total assets 9	924,187	1,023,292	1,049,165



# Consolidated balance sheets (unaudited) (continued)

end of	4Q12	3Q12	4Q11
Liabilities and equity (CHF million)			
Due to banks	31,014	40,696	40,147
of which reported at fair value	3,413	3,060	2,721
Customer deposits	308,312	319,832	313,401
of which reported at fair value	4,643	4,521	4,599
of which reported from consolidated VIEs	247	138	221
Central bank funds purchased, securities sold under			
repurchase agreements and securities lending transactions	132,721	168,924	176,559
of which reported at fair value	108,784	132,791	136,483
Obligation to return securities received as collateral, at fair value	30,045	32,338	30,191
Trading liabilities, at fair value	90,816	113,933	127,760
of which reported from consolidated VIEs	125	1,211	1,286
Short-term borrowings	18,641	27,588	26,116
of which reported at fair value	4,513	5,091	3,547
of which reported from consolidated VIEs	9,582	10,712	6,141
Long-term debt	148,134	149,719	162,655
of which reported at fair value	65,384	65,018	70,366
of which reported from consolidated VIEs	14,532	14,027	14,858
Brokerage payables	64,676	68,512	68,034
Other liabilities	57,410	58,917	63,217
of which reported at fair value	26,871	29,509	31,092
of which reported from consolidated VIEs	1,228	1,187	746
Total liabilities	881,769	980,459	1,008,080
Common shares	53	53	49
Additional paid-in capital	23,636	23,273	21,796
Retained earnings	28,305	28,025	27,053
Treasury shares, at cost	(459)	(471)	(90)
Accumulated other comprehensive income/(loss)	(15,903)	(15,198)	(15,134)
Total shareholders' equity	35,632	35,682	33,674
Noncontrolling interests	6,786	7,151	7,411
Total equity	42,418	42,833	41,085
Total liabilities and equity	004 107	1,023,292	1 040 165