

Solvency and Financial Condition Report (SFCR) Business Year 2018

Credit Suisse Life & Pensions AG, Vaduz

10-April-2019

Abbreviations

AC	Audit Committee
AF	Actuarial Function
AMSB	Administration, Management or Supervisory Board
BoD	Board of Directors of CSLP
BoP	Beginning of Period
CRO	Chief Risk Office(r)
CSG	Credit Suisse Group AG
CSLP	Credit Suisse Life & Pensions AG, Vaduz
CSLPiB	Credit Suisse Life & Pensions AG, Vaduz, Italy Branch
EC	Eligible Capital
EM	Executive Management of CSLP
EoP	End of Period
FMA	Financial Market Authority Liechtenstein
FLDS	First Line of Defense Support (formerly BRM)
GAAP	Generally Accepted Accounting Rules
IR	Interest Rate
LAA	Local Appointed Actuary
LGD	Loss Given Default
MCR	Minimum Capital Requirement
OF	Own Funds
ORSA	Own Risk and Solvency Assessment
PVFP	Present Value Future Profits
q-o-q	quarter-on-quarter
RAF	Risk Appetite Framework
RC	Risk Committee
RMM	Risk Management Manual
RSR	Regular Supervisory Report
SCR	Solvency Capital Requirement
SFCR	Solvency and Financial Condition Report
SH EQ	Shareholder Equity
SoG	System of Governance
VersAG	Versicherungsaufsichtsgesetz
VersAV	Versicherungsaufsichtsverordnung
WTW	WillisTowersWatson AG
y-o-y	year-on-year

Conventions

Dec-18	as per month end December 2018
Dec18	during the month December 2018
4Q18	as per quarter end Q4 2018
YE18	as per year end 2018
m	millions
bn	billions

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1 Executive Summary

This Solvency and Financial Condition Report (SFCR) has been prepared to satisfy the public disclosure requirements in accordance with and pursuant to the national supervisory law "Gesetz vom 12. Juni 2015 betreffend die Aufsicht über Versicherungsunternehmen (Versicherungsaufsichtsgesetz, VersAG)" including the Solvency II Directive 2009/138/EC, the Commission Delegated Regulation(EU) 2015/35 and the EIOPA Guidelines on Reporting and Public Disclosure EIOPA-BoS-15/109 EN. The structure of this report follows the Annex XX of the Delegated Regulation and covers the financial year 2018. The main chapters relate to business and performance, system of governance, risk profile, solvency valuation and capital management. Moreover, there is an appendix which holds the quantitative reporting templates of the SFCR. Following approval by the Board of Directors the SFCR is published on the Credit Suisse Life & Pensions AG website <https://www.credit-suisse.com/li/de/lifepensions.html>.

During the business year changes in regulation (PRIIPs, IDD or EMIR) affected the insurance industry and have been implemented by the company with respective resource consuming projects. Compared to last year capital markets developed less favorable and led to a reduction in the value of policy holder assets which also led to a reduction in fee income. This together with the level of expenses explain why the profit for 2018 dropped to CHF 6.2m compared to last year's profit of CHF 11.4m.

Based on experience made during the first years of Solvency II the Internal Control System was comprehensively reviewed and updated in 2018 and processes have been adjusted. Moreover, further senior staff has been employed so that our System of Governance has been further improved.

Credit Suisse Life & Pensions AG only offers unit-linked life insurance products where the investment risk is borne by the policy holder and focuses its sales activities in Germany and Italy. The risk profile of the company has not changed significantly. The main risks the company is exposed to remain market risk (equity risk and FX risk) and the lapse risk where the company is indirectly affected in that such risks lead to a decrease of the value of policy holder assets and, thus, fee income. Mortality risk is largely reinsured and risk results within the retention have been positive and stable over the years.

Regarding the valuation for solvency purposes the main differences relate to the valuation of reinsurance recoverables, technical provisions and deferred tax liabilities.

Credit Suisse Life & Pensions AG is again well capitalized with a SCR-coverage of almost 228% and a MCR-coverage of almost 506%. The entire eligible capital of CHF 159.9m is tier 1. The SCR is CHF 70.2m and stems largely from market risk and life underwriting risk (CHF 45.0m and CHF 39.9m – before diversification of CHF 21.0m). The profit for 2018 of CHF 6.2m will be carried forward so that shareholder statutory capital will mount to CHF 100.8m.

2 Business and Performance

2.1 Basic Information

Credit Suisse Life & Pensions AG, Vaduz, abbreviated here and in the following as “CSLP”, is an unquoted, limited company, located in Vaduz, Liechtenstein (Fürstentum Liechtenstein, FL) with an Italian Branch, located in Milano. Credit Suisse AG, Switzerland, (CS) is CSLP’s sole shareholder with a nominal share capital of CHF 15.0m. Credit Suisse AG itself is a 100% subsidiary of Credit Suisse Group AG (CSG). CSLP functionally is embedded in the International Wealth Management Division of CSG.

Its local supervisory authority is the “Finanzmarktaufsicht Liechtenstein” ([FMA](#))

Finanzmarktaufsicht Liechtenstein
Landstrasse 109
Postfach 279
9490 Vaduz
LIECHTENSTEIN

The external auditor of the firm is

KPMG (Liechtenstein) AG
Audit
Landstrasse 99
9494 Schaan
LIECHTENSTEIN

The supervisory authority of CSG is the Swiss Financial Market Supervisory Authority FINMA

Eidgenössische Finanzmarktaufsicht FINMA
Laupenstrasse 27
3003 Bern
SWITZERLAND

2.2 Material Lines of Business (LoB)

CSLP only offers unit linked insurance products where the investment risk is born by the policy holder and focuses its sales activities in Germany and Italy. CSLP targets ultra-high-net-worth or high-net-worth individuals or those private clients' asset managers. The business itself and business volumes depend on the Bank (as distributor) and on the attractiveness of its compliant products.

2.3 Events with a material Impact on the Firm

On the regulatory side, CSLP is affected by the "Packaged Retail and Insurance-based Investment Products" (PRIIPs) regulation, which has been implemented in 2017, the "Insurance Distribution Directive" (IDD), which has been implemented in national law by the new "Versicherungsvertriebsgesetz" in 2018, and the "European Market Infrastructure Regulation" (EMIR), which came into force in Liechtenstein on 1 December 2018. The PRIIPs regulation introduced the Key Investor Document (KID) that must be shared with all investors, i.e. our policy holders, before they enter into a contractual agreement on any unit-linked life insurance product. IDD (formerly known as IMD II) facilitates the cross-border business in the EEA, strengthens consumer protection with particular focus on insurance distribution, but also with significant requirements for manufacturers. The implementation of PRIIPs and IDD caused additional expenses but also strengthened the product development and review process. EMIR lays down rules on OTC derivatives, central counterparties, trade repositories and respective reporting requirements.

On the business side CSLP was indirectly affected by the decline in capital markets during the business year which led to a reduction in the value of policy holder assets and, thus, to a reduction in fee income.

2.4 Underwriting Performance

Year	Amounts booked (in CHFm)					# of Policies ¹	
	New Bus. ²	Surr. ³	Claims ⁴	VTR ⁵	Profit	New Bus.	Total
2017	438	-234	-152	5'998	11.4	220	3'344
2018	371	-208	-201	5'385	6.2	231	3'393

Table 1: New Business, total and partial Surrenders, CSLP 2016-2018.

As can be seen from Table 1, the Sales Volumes of new single premiums for 2018 was CHF 371m (of which CHF 334m stem from the Italian Branch) and for 2017 was CHF 438m (of which CHF 374m stem from the Italian Branch). Life Portfolio Italy remains the main contributor for writing new business. While surrenders slightly decreased in 2018 to CHF 208m, claims increased to CHF 201m. This was mainly driven due to the net asset value of one large claim in Italy. Please note that mortality risk is to a large extent reinsured and CSLP only keeps a low retention. Overall, statutory risk results have been positive and stable over the years in a range of CHF 0.2m to CHF 0.3m.

Over recent years, CSLP's policy holder (PH) investment base has been volatile for various reasons. The recovery in 2017 was due to a stable underwriting performance in the market Germany, an underwriting increase in the market Italy and due to a positive market development. The decrease in 2018 was mainly driven by a capital market decline towards the end of the year.

The financial result for 2018 decreased to CHF 6.2m which is mainly due to a reduction in fee income driven by the decline in policy holder assets and the high level of the administration expenses. The main driver for the high profit in 2017 was the higher level of policy holder assets which lead to higher fee income. Amendment to existing as well as new regulation and reporting requirements will keep operating expenses on a high level and will affect the results of the next years. Main factors influencing the yearly results are fee income which depends on the level of the value of policy holder assets and, thus the capital market development, and as to whether projected new business volumes can be achieved.

¹ Source: „Geschäftsbericht“, „Jahresbericht“

² including additional payments (source as above)

³ including partial and total surrenders but excluding maturing policies and death cases (source: as above)

⁴ including mortality claims and maturing policies

⁵ VTR stands for statutory "Versicherungstechnische Rückstellungen"

2.5 Investment Performance

Given CSLP's business model and its stringent investment management policy, returns and investment performance on its own funds is basically non-existent due to negative interest on cash positions. See Table 2 below some figures on Shareholder Equity (SH EQ) and also on acquisition and administration expenses.

Year	(A) SH EQ	(B) Acquisition Expenses	(C) Administration Expenses
2017	94.6	-2.9	-5.8
2018	100.8	-2.4	-4.9

Table 2: Expenses per Year in CHFm.

Some comments on the above figures:

- **(A) Shareholder Equity (SH EQ):** Changes caused by retained earnings which accumulate on a quarterly basis and obviously reflect business environment of the respective quarter.
- **(B) and (C) Expenses:** Expenses consist of variable (triggered by recurring expenses depending on number of policies administered) and fixed elements (primarily resources). The increase in 2017 in the Administrative Expenses was mainly caused by regulatory projects such as PRIIPs and IDD, a review of the cost structure, and a resulting reallocation of costs. In 2018 Administrative Expenses could be stabilized at around CHF 4.9m.

With regard to the unit linked business of CSLP where the investment risk is borne by the policy holder the investment performance comprises investment income and expenses as well as realized and unrealized gains and losses and depends on capital market developments. In 2018 the performance was CHF -555.0m and significantly lower than in 2017 (with CHF 595.7m). More details can be seen from the following numbers:

- Investment income in 2018 (2017) was some CHF 40.2m (53.5m), realized capital gains were some CHF 60.7m (166.6m), and unrealized gains were some CHF 90.9m (741.5m), in total some CHF 191.8m (961.6m).
- Investment expenses in 2018 (2017) were some CHF -51.9m (-52.5m), realized capital losses were some CHF -122.5m (-172.6m), and unrealized losses were some CHF -572.5m (-140.8m), in total some CHF -746.9m (-365.9m).

CSLP is exposed primarily to the currency pair CHF/EUR (costs in CHF, revenues pre-dominantly in EUR). During the business year the FX-rate CHF/EUR declined slightly and was 1.1287 as of 31 December 2018 compared to 1.1679 as of 31 December 2017. This also affected the fee income converted into CHF. Accordingly, FX changes (market fluctuation as well as potential trigger events (such as the SNB decision back in mid-January 2015)) are closely monitored.

2.6 Other material Information on Business and Performance

According to Art. 1(2), Decree 209/2002, Italian resident insurance companies (and Italian permanent establishments of non-resident insurance companies) are subject to making advance tax payments based on a tax on mathematical reserves of certain life insurance products. The annual pre-payment is based on the current pre-tax rate of 45bps that potentially increases liquidity/funding needs, hence, interest cost. The Decree also foresees recovery mechanisms (by which corporate tax or capital gains tax of policy holders on policy income can partially be offset) and an additional cap (defined percentage of the mathematical reserves) allowed by the Italian tax authorities. Thus, the balance of the advance tax payments dropped some 20 % compared to last year. The recovery mechanisms and the cap is explained in more detail in Section 6.3 Capital Management: Other Information. In the Solvency II balance sheet as well as in the statutory balance sheet the balance of the advance tax payments are considered as receivable (trade, not insurance).

3 System of Governance

3.1 General Information on the System of Governance

CSLP's Management already decided in 2010 to mandate external experts with a gap analysis to ensure adherence to Solvency II as early as possible. Based on this clear-sighted view, CSLP was able to move from project mode into functional mode in 2013 and has established quarterly Risk Committees from 2014 onwards. Due to the deferral of Solvency II towards 2016, CSLP was able to make use of the preparatory phase and to familiarize its entire organization to grow into Solvency II in terms of processes, governance and experience. Figure 1 gives a good overview on the main elements of CSLP's System of Governance.

	Model	Business Plan / Capital Mgmt	Risk Mgmt	General Governance	Other
Policies & Procedures	<ul style="list-style-type: none"> Model Doc Code Doc 'DEV' + 'PROD' Versioning Release Notes (Regression Testing) 	<ul style="list-style-type: none"> Business Planning process doc (timelines, format, responsibilities) Investment and Capital Mgmt Policy 	<ul style="list-style-type: none"> Risk Mgmt Manual Risk Appetite Framework Risk Id./Review Process Actuarial Responsibilities Assumptions Setting Adequacy S II std. formula 	<ul style="list-style-type: none"> BoD Charter Fit & Proper Mandates Key Functions Outsourcing RM and ICS OpRisk & BC Mgmt 	<ul style="list-style-type: none"> Guidelines and Group Policies eg GP-00060 (Regulatory Reporting & Accountability)
Inputs	<ul style="list-style-type: none"> Model Changes (Parameters)¹ Code Version 	<ul style="list-style-type: none"> Sy sales forecasts (volume, # of pol.) 	<ul style="list-style-type: none"> Limit thresholds Capital thresholds Market data Stress parameters 	<ul style="list-style-type: none"> Findings previous periods Recommendations ORSA Reporting schedule ... 	<ul style="list-style-type: none"> Clear roles and responsibilities
Solvency II Calculation Engine					
Outputs Reports	<ul style="list-style-type: none"> 2QYY Dashboard³ Assumptions & Mgmt rules Change Log 	<ul style="list-style-type: none"> 3QYY Dashboard³ Projection parameters Potential Capital relevant transactions 	<ul style="list-style-type: none"> 4QYY, 1QYY Dashboard³ ORSA⁴ SFCR⁴ RSR⁴ (Scenarios, risk profile, validity SF, SCR-coverage) 	<ul style="list-style-type: none"> Regular criticality / fitness / properness assessment Annual Audit plan/report Status ICS, Data quality 	<ul style="list-style-type: none"> Fully traceable sign-offs of reportings
Review¹	<ul style="list-style-type: none"> AF, AA, CRO, RC² 	<ul style="list-style-type: none"> CFO, CRO, RC² 	<ul style="list-style-type: none"> RC² BoD⁴ 	<ul style="list-style-type: none"> Chairman BoD CRO Outsourcing Manager Head Compliance, AF 	<ul style="list-style-type: none"> According to settings in MARCS and LW

¹: as relevant and pre-scribed by EIOPA in the Standard model approach
²: Chairman BoD, AA/AF, and EM of CSLP is member of CSLP's RC
³: including ORTs
⁴: approval sits with the BoD

Figure 1: CSLP's SoG from a Process Perspective.

3.2 Administrative, Management or Supervisory Body (AMSB)

For the business year the main bodies of CSLP were as follows:

- Board of Directors (BoD),
- Executive Management (EM),
- Key functions under Solvency II (for more details Section 3.2.2),
- Risk Committee (for more details see Section 3.2.1).

CSLP's BoD Charter which is derived from CSG's BoD Charter defines core governance elements and organizational requirements as well as roles, responsibilities and crucial processes, e.g. the annual 'fit and proper' assessment. The BoD has installed the Risk Committee as standing committee.

3.2.1 Risk Committee

CSLP's Risk Committee (RC) is enabled by the BoD to regularly assess and monitor CSLP's capitalization under Solvency II and its adherence to risk management and regulatory requirements. Responsibilities of the RC are also outlined in the annual ORSA report 2018.

3.2.2 Key Functions under Solvency II

Key functions of CSLP under Solvency II comprise the Actuarial Function, Compliance, Internal Audit and Risk Management. Their tasks and responsibilities are as follows:

Central Actuarial Function (AF): The main tasks and responsibilities of the AF comprise to provide for the appropriateness of methods, models and assumptions used with regards to the calculation of the technical provisions, to assess the sufficiency and quality of data in this respect, and to express an opinion on the underwriting policy and on the appropriateness of the overall reinsurance arrangements. The tasks and services carried out by the AF are defined and described in more detail in the respective contractual agreement and summarized in the Mandate AF. The AF is outsourced. Please note that the function holder of the AF is currently also the Appointed Actuary of CSLP. In order to deal with potential conflicts of interest an escalation mechanism has been established.

Compliance Function: The main tasks and responsibilities of the Compliance Function comprise to provide for Regulatory Compliance (i.e. ensure management and employees' awareness about relevant laws and regulations, AML / ATF and sanctions included), ensuring consistent compliance principles and processes and monitoring Compliance Risk, performing Due-Diligence and Anti Money Laundering activities along the product life-cycle, and being the ICS Officer (who is responsible for the cycle and operation of the Internal Control System during the year and leads the conduction of the operation of the ICS). This is defined and described in more detail in the respective contractual agreement, the Mandate Compliance Function and CLSP's Internal Control System Guideline. Please note that the Compliance Function is outsourced to Credit Suisse AG.

Internal Audit Function: The main tasks and responsibilities of the Internal Audit Function are to provide a systematic objective and independent assessment of whether

- risks are appropriately identified and managed;
- the Internal Control System is effective;
- governance processes ensure compliance with policies, standards, procedures and applicable laws and regulations;
- management performs efficient monitoring and oversight of processes and activities.

For each business year there is an mandatory internal audit covering the scope determined. The audit plan is prepared on the basis of a robust bottom-up risk assessment, combined with a regular top-down assessment of the key risks and controls in the business. Moreover, ad-hoc internal audits can be initiated. These aspects are defined and described in more detail in the respective contractual agreement and are based on CSG's Internal Audit Charter. The Internal Audit Function is independent, reports directly to the BoD, and does not assume any other operational function or key function. Audit

reports are addressed to the BoD and the EM and are – as part of CSG's System of Governance – also circulated to respective CSG functions and committees. The Internal Audit Function is outsourced to Credit Suisse AG.

Risk Management Function: The Risk Management Function is assumed by the CRO. Based on CSLP's Risk Appetite Framework which covers elements such as the:

- definition of Risk Appetite,
- definition of Stress Scenarios and Stress Testing,
- definition of Risk Limits,

CSLP has developed a comprehensive Risk Management Manual which complements the description of CSLP's risk management system. The main responsibility of risk management and the Risk Management Function, respectively, is to identify, assess, monitor and suggest mitigation of risks CSLP is exposed to or might become exposed to. Moreover, the Risk Management Function is responsible for the risk reporting to internal and external stakeholders, the ORSA-process, and the risk governance.

3.3 Changes in the System of Governance

There have been changes during the business year related to the composition of the Executive Committee, the Risk Management Function and the Risk committee.

Despite these changes, the role of the CRO deputy, who supports the CRO, has been maintained. In order to address any potential conflict of interest in case of dis-agreement in risk-related questions, the Deputy CRO has to be involved and has to provide an additional risk perspective.

The System of Governance has been further strengthened by employing further senior staff. Moreover, in 2018 the Internal Control System has been fully reviewed and partly amended. For more details see Section 3.9.

3.4 Remuneration Policy and Practices

Principles and statements as set out in CSG's Compensation Policy fully apply to CSLP stipulating that CSLP

- supports a performance culture that is based on merit, and differentiates and rewards excellent performance, both in the short and long term, and recognizes the Group's values;
- enables the Group to attract and retain employees, and motivate them to achieve results with integrity and fairness;
- balances the mix of Fixed Compensation and Variable Compensation to appropriately reflect the value and responsibility of the role performed day to day, and to influence appropriate behaviors and actions;
- is consistent with, and promotes, effective risk management practices and the Group's compliance and control culture;
- fosters teamwork and collaboration across the Group;
- takes into account the long-term performance of the Group, in order to create sustainable value for the Group's shareholders; and
- is approved by CSG's Board of Directors (BoD) and regularly monitored in terms of implementation by CSG's independent Compensation Committee of the BoD.

Regarding performance criteria, further referring to CSG's Compensation Policy, CSLP adopts a performance culture with a strong emphasis on disciplined risk management, ethics and compliance-centered behavior. Allocation decisions are based on the performance of CSG, the Division, and the individual. To support this, the Group has a comprehensive performance management system based on two performance ratings: Contribution and Competency. Contribution ratings are typically based on objective criteria, such as achieving budget targets, increasing market share, and successful completion of a project. Competency standards covering ethics, risk, and control form an integral part of the performance management system.

3.5 Material Transactions of Shareholder Capital

No transaction of shareholder capital took place during the reporting period and no dividends have been declared or paid out for the financial year 2018. For the moment the profit of CHF 6.2m will be carried forward so that shareholder statutory capital will mount to CHF 100.8m.

3.6 'Fit and Proper' Assessment

As outlined in more detail in CSLP's dedicated Board of Director's Charter, 'Fitness' and 'Properness' of relevant staff is assessed on an annual basis by the BoD, and, respectively, by the Board's Chairman. Apart from general requirements such as fulfillment of internal and regulatory requirements as well as standard HR processes during and after recruiting of new staff, this 'fit and proper' assessment additionally is carried out on BoD, EM and key functions following a structured approach for specific requirements. This structured approach is based on a questionnaire where the BoD needs to assess whether, and if so, which, external (e.g. regulatory changes, changes in markets) and/or internal factors (e.g. downsizing of resources) changed in a way such that certain (individual) skill sets are not deemed sufficient anymore. In case changes are actually identified, measures need to be defined and scheduled. Within the same questionnaire, 'properness' is looked at by e.g. assessing actual/intended or potential commitment of financial or other crime or violation of laws. Questionnaires need to be filled out for the BoD (by the Chairman), for the EM, and for key functions. The mandatory annual 'fit and proper' assessment is performed in November. It is also the Board's Chairman duty to document and archive the corresponding questionnaires physically.

3.7 Risk Management System

CSLP maintains a comprehensive Risk Management Manual (RMM) describing all relevant information and processes in the context of Risk Management. The three Lines of Defense (LoD) Principle is defined in the RMM. Regular meetings between the 1st LoD and the 2nd LoD contribute to a strong awareness of responsibilities and interdependencies as e.g. taken during the annual risk identification and review process. Further roles and responsibilities are defined for the BoD, the Risk Committee and the Risk Management Function. Especially for the latter, a decomposition of risk management into risk identification, risk assessment, risk monitoring and risk appetite is used to define in detail responsibilities and processes around these components, further relying on other documents and descriptions:

- Risk identification: An extensive Risk Catalogue as contained in CSLP's Risk Appetite Framework (RAF) defines all kinds of risks, their underlying risk factors/indicators, flags each of them as relevant for CSLP (also in terms of exposure and volatility of the underlying risk factor) and whether accounted for in the Solvency II calculation. This Risk Catalogue is the starting point for the annual risk identification and review process but also is a key element in the annual assessment of the adequacy of the standard formula as required in the annual ORSA under Solvency II.

- Risk assessment: This – as long as deemed adequate – summarizes the key elements and logics of the standard formula under Solvency II.
- Risk monitoring and mitigation: Apart from CSLP’s quarterly assessment of its capitalization under Solvency II there is the annual ordinary ORSA and, if required, an ad-hoc ORSA. It is highlighted that CSLP adheres to CSG standards and procedures with regards to identification and reporting of operational losses and incidents. Due to the nature of the business, CSLP is mainly exposed towards equity risk, FX risk, lapse risk, expense risk and death risk. The latter is largely reinsured.
- Risk appetite: CSLP’s Risk Appetite Framework – apart from the above-mentioned Risk Catalogue – defines further essential elements of a sound risk management framework. The core element is the target capital ratio under Solvency II, articulated via a SCR coverage ratio and two further thresholds completing a simple traffic light system with well-defined actions as described in Figure 2:

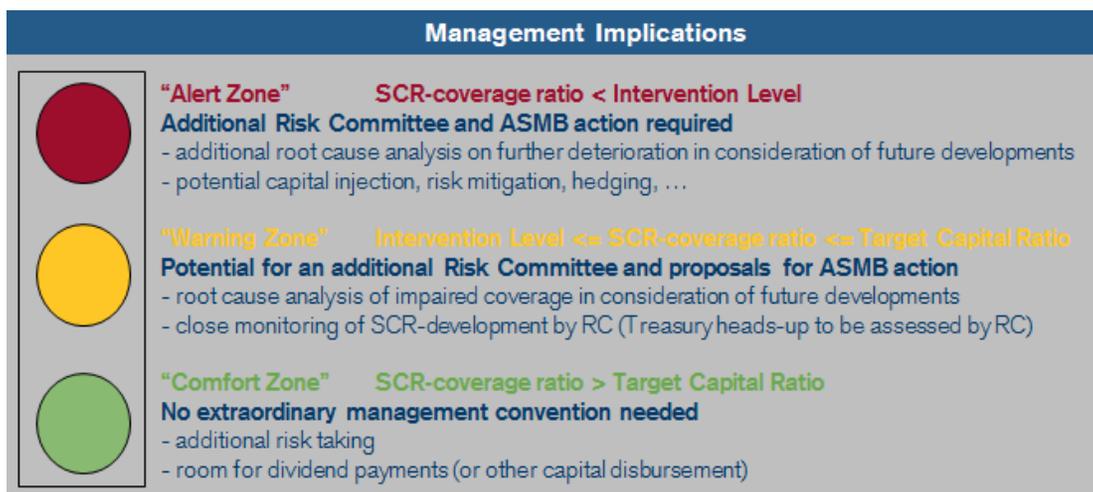


Figure 2: Traffic light system for SCR-coverage.

‘Breaching’ the defined thresholds might imply certain management action and is assessed and discussed in CSLP’s Risk Committee. CSLP further defined risk limits which are rather limits serving as operational controls on specific risk indicators hence thought as early warning indicators. CSLP has defined and parameterized stress scenarios which were identified as most likely⁶ adversely impacting CSLP’s capital position. These stress scenarios are run on a quarterly basis; results are compared with the regular runs together with previous quarters’ stress results and presented to the Risk Committee. CSLP follows an implicit definition of trigger events by defining an additional set of actions in case risk limits are breached in order to assess if any further action is required.

The main risks CSLP is exposed to are dealt with in more detail in Section 4.

⁶ though one might intuitively think that certain market scenarios clearly push capitalization in one direction, diversification effects and specific asset allocation scenarios might pull into another direction;

3.8 Own Risk and Solvency Assessment (ORSA)

CSLP's ORSA policy elements are embedded in the RMM and contain the following main elements:

- Scope & frequency:
 - 1st quarter each year: simple update of CSLP's Solvency position;
 - 2nd quarter each year: focus on model changes and updated assumptions (assumptions setting process is defined and carried through between the actuarial and the risk management function);
 - 3rd quarter each year: incorporation of CSLP's annually updated Business Plan (business inputs are used to update projection parameters for the Cash Flow projection);
 - 4th quarter each year: full ORSA report. The core elements of the annual ORSA report are presented to and discussed by the Risk Committee; all BoD and EM members sign this report. This report also refers to the annual risk identification and review process, summarizes trainings and educations.

This specific quarterly mode was designed to transparently analyze, document and report effects in an isolated manner and to prevent from losing control due to overlapping effects. The quarterly Risk Committee hence receives a transparent snapshot on a regular basis. Explicit approval is required for model changes, CSLP's RAF, the SF's adequacy, the annual risk identification and review and the ORSA itself.

- Awareness and culture: The establishment of the above in 2014 has continuously increased the awareness and understanding of Solvency II. Contents like the potential sale of a subset of the portfolio or a material death case are brought up by the 1st LoD to allow for an additional consideration in the context of Solvency II. Bilateral meetings between CEO and CRO on a regular basis further ensure that relevant topics are shared.
- Governance & process: Ultimately, the Risk Committee, as mandated and equipped by the BoD, is the regular forum and quorum receiving information around the ORSA. Further, the entire reporting process is surrounded by strong governance elements in adherence to CS' global policy on regulatory reporting. Calculations are carried out within the policy administration system hence minimizing data distribution. Automated notifications/sign-off requests are distributed via Email to the corresponding data providers, report preparers, report owners and report reviewers. This guarantees an end-to-end auditable and traceable process preventing from manual intervention and operational mistakes.

For the business year no ad-hoc ORSA was required. The ordinary ORSA was conducted in Q4-2018, based on actual numbers as of 30 September 2018, and the latest available business plan. Following a review and assessment of the risk types and risk profile, the risk appetite and the target capital ratio was confirmed. The ORSA and its results were intensively discussed in the RC and challenged by the BoD and EM, with ultimate responsibility and sign-off by BoD, complemented with sign-off by EM.

The results of the ORSA 2018 show that CSLP remains well capitalized with a SCR-coverage ratio well above the set target capital ratio. This also holds true for all conducted stress scenarios and the 4-years forward looking solvency capital projection.

3.9 Internal Control System (ICS)

CSLP's ICS has been developed and improved over the years taking proportionality, the particularities of the life insurance business and elements of CSG' banking sector ICS into account:

- The BoD is the ultimate body responsible for supervision and internal control of the company basing its supervision on regular and systematic risk analysis – CSLP has clearly defined procedures, requirements and responsibilities which are mainly documented in CSLP's BoD Charter.
- The Internal Revision is ensured by CSG's Internal Audit Function; its interaction with CSLP's BoD is defined in CSLP's BoD Charter, too.
- The Executive Management primarily, besides other duties,
 - designs adequate processes for the identification, measurement and control of its risks; in this regard CSLP also uses various processes and tools implemented by CSG (as also referred to in CSLP's Risk Management Manual) such as, for example,
 - 'myIncidents' (reporting of operational incidents and (potential) losses (profits));
 - 'MICOS' (performing and signing off Supervisory Controls);
 - 'RCSA' (annual Risk Control Self-Assessment);
 - 'GRS' (used to assign roles and responsibilities in regulatory reporting);
 - 'GLASS' (monthly sign-off of financial accounts);
 - defines an organizational structure with clear roles and responsibilities. CSLP is well documented which is regularly assessed by Internal Audit.
- CSLP benefits from a clear three Lines of Defense model with:
 - First Line of Defense Support (FLDS) e.g. carrying out annual RCSAs, SOX control assessments, quality assurance reviews etc.
 - Second Line of Defense functions, i.e. Compliance Life but also Operational Risk Management.
 - Third Line of Defense, namely Internal Audit.

A list of policies owned and maintained by the Compliance function is quoted in the Risk Management Manual in the section on the ICS and is available to staff on a respective sharepoint.

During 2018 a large ICS-project was performed in order to further improve the effectiveness and completeness of its ICS. The revised ICS-concept was finalized end of March 2018 and the implementation phase lasted until end of December 2018. As part of the ICS-project processes as well as roles&responsibilities and controls have been amended and updated. Moreover, a new sharepoint application has been developed to support the administration of the ICS. Since begin of 2019 this new ICS has been rolled-out and it is now up an running.

The Compliance Function in its role of ICS Officer is responsible for the cycle and operation of the ICS during the year and leads the conduction of the operation. This is defined and described in more detail in the specific CLSP Internal Control System Guideline.

3.10 Outsourcing Policy

In addition to the corresponding guidance as published by the FMA, CSLP adheres to CS’ global policy on third party management which, in summary, requires to

- appoint an Outsourcing Manager to supervise the Outsourcing and manage risks;
- assess business criticality (assessment of criticality), regulatory significance of service, identify potential tax requirements;
- conduct a due diligence assessment of the supplier;
- get approval by the relevant Department Manager;
- put in place a signed written contract / agreement and deliver this into CS’ central repository;
- document potential organizational and process changes;
- implement a robust governance model with adequate monitoring and oversight (regular assessment of performance against contractual agreements, annual review of outsourcing).

CSLP has translated the above mentioned global policy into its directive framework, hence explicitly implementing the requirements on a legal entity basis. The outsourcing of key functions and important activities is listed in Table 3 below.

Outsourced key function or important activity	Jurisdiction in which the service provider is located
Appointed Actuary	Switzerland
Actuarial Function	Switzerland
Compliance Function	Switzerland
Internal Audit Function	Switzerland
Important activities wrt Insurance Management, Product Management, IT,	Switzerland
Accounting and Asset Accounting	Switzerland

Table 3: Outsourcing key function/important activity and jurisdiction of service provider

3.11 Adequacy Assessment of the SoG

The SoG is assessed and approved on an annual basis by the BoD. It is subject to regular review by Internal Audit, too. The adequacy of CSLP’s System of Governance has been further enhanced by the

comprehensive review and update of its ICS during the business year and by employing further senior staff.

4 CSLP's Risk Profile

4.1 Summary

CSLP's risk profile from a qualitative perspective is articulated via the Risk Catalogue as defined in CSLP's RAF, subject to annual review. The risks CSLP is exposed to are assessed with regards to Risk Appetite, the annual risk identification and review process and the annual evaluation of the adequateness of the Standard Formula which complements this assessment on an annual basis. An (annual) assessment of CSLP's risk profile from a quantitative perspective is interpreted to be fulfilled by the decomposition of SCR and a calculation of risk type contributions, documented in the annual ORSA report.

Ultimately, CSLP's risk profile is the aggregated view of the risks CSLP's is exposed to and the changes in underlying risk factors. Structured processes around the regular assessment with clear ownership, escalation lines and outcomes are seen as strong framework to let CSLP's AMSB feel comfortable with the regular assessments.

4.2 Risk Exposure

CSLP has a standard set of metrics and tools which it relies on in its quarterly risk assessment, in the comparison with previous periods' figures and for the reporting of risks. A top-down summary of such metrics/tools could look like that:

- Metrics:
 - SCR and MCR coverage ratio;
 - Eligible and required capital SCR and MCR (and their components);
 - Absolute capital cushion SCR and MCR;
 - Absolute capital surplus with regard to the target capital ratio defined(SCR only).
- Dimensions & tools:
 - Historical and projected values;
 - Decomposition of own funds (also PVFP) and SCR;
 - Risk type contributions SCR;
 - Analysis of Change (analysis of incremental changes based on pre-scribed actuarial steps);
 - Stress testing (up to ten pre-defined stress scenarios);

- Risk limits (quarterly and annual ones).

The combination of the above metrics and analytical tools serve CSLP as an extensive tool to analyze its risk profile. Moreover, the development over time is observed and analyzed. CSLP's risk exposure as per YE18 based on the standard formula calculations and correlation parameters per risk type contribution after diversifications largely stems from the lapse sub-SCR (around 2/5th and most important), currency sub-SCR (second most important) and equity sub-SCR (third most important and some 1/7th).

Given CSLP's conservative investment policy for investments on CSLP's risk, market risks and surrender risk in this type of business expose the company only implicitly via a potential shortfall in earnings.

Such risk type contributions are regularly looked at in the Risk Committee Meetings and reasons for changes observed are discussed. The main risk drivers CSLP is exposed to (lapse, FX and Equity) remain the same, but its relative contribution varies slightly from year to year. In order to address the operational risk beyond for what is foreseen in the Standard Formula, CSLP performs respective stress tests as part of its ORSA.

4.2.1 Market and Credit Risks

As mentioned above, direct market risk is almost non-existent and counter-intuitively materializes via Solvency II framework's methodology which consistently also applies to unit-linked business where the policyholder fully bears investment risks. Credit risk arises from CSLP's re-insurer and is considered remote, too. Further credit risk, more material than as with the re-insurer, is given by CSLP's shareholder, Credit Suisse AG, where CSLP's Shareholder equity is deposited at.

4.2.2 Life Underwriting Risks

As elaborated on before, mortality risks are mainly reinsured and remaining life underwriting risks within that context mainly stem from surrenders and expenses. However, these types of risk also materializes within the Solvency II framework via the vulnerability of PVFP in case of material surrender activity or expense changes.

Surrender rates are monitored as part of CSLP's limit framework and are updated on an annual basis in the annual Assumptions Setting Process. A similar procedure applies to expenses.

4.2.3 Operational Risks, Cyber Risks

Operational risks are inevitable and inherent to the business. CSLP's loss history does not support material exposure. It has to be noted that CSLP pre-dominantly relies on CSG processes, systems and people. Operational losses and control incidents are recorded and analyzed in line with CSG's Incident Response framework but especially are considered in the annual risk identification and review process to ensure that (potentially) material financial and non-financial impacts are adequately covered in the context of Solvency II.

The exposure to cyber risks has increased for the insurance and banking industry. CSLP deals with cyber risk in the context of operational risk. Like other group companies CSLP has fully been embedded in CSG's sophisticated activities, measures, processes and defense logistics to tackle cyber risk. The CSG cyber risk set-up is regularly reviewed and updated and summarized in the annual "Global Statement of Information Security".

4.3 Risk Concentration

As summarized in the regular evaluation of the standard formula, highlighted in each ORSA report and highlighted in Table 6a and Table 6b, CSLP's major risk drivers are surrender risk (mass surrender), equity risks and currency risks. Mass surrender risk materializes via a sharp reduction in recurring fees (however at the same time reducing required capital materially)⁷. Equity risks are driven by a notable share in equities on the side of policy holders (41% as per YE17 and 39 % as per YE18) which is driven also by market movements. Spread risk stems from a considerable share in fixed income assets on the side of policy holders (50% as per YE17 and 51% as per YE18).

CSLP is aware of the concentration risk stemming from its shareholder equity being deposited on various bank accounts of CSG.

4.4 Risk Mitigation

CSLP is not actively mitigating the market risks it is exposed to. However, CSGs Group Treasury is executing so-called FX levelling on a monthly basis on CSLP's cash balance sheet positions.

With regards to mass surrender, a potential re-insurance protection has been brought up to the attention of the RC but it was decided not to pursue such an option at the moment. The only risk mitigation actively carried out is with regards to the transfer of the mortality risk as described in CSLP's

⁷ it has to be said that the overall impact is difficult to foresee as diversification effects and asset allocation drive the interplay between PVFP and SCR. A sharp reduction in PVFP per se does not consistently induce a decrease in capital coverage ratios.

Risk Management Manual: CSLP entered into a reinsurance contract covering any risk above EUR 20'000 for new business (with commencement date as from 14 August 2017) and EUR 5'000 for existing business (with a commencement date up to 14 August 2017) in case of death of the insured person.

4.5 Liquidity Risk and other Risks

Given CSLP's business model and product range, the entire portfolio is considered as one line of business. As above elaborated on with regards to CSLP's risk profile (risk type contributions with regard to SCR), this section refers to CSLP's own books only. For the moment, CSLP's SH EQ is solely invested in cash, hence without inducing any liquidity risk in this context.

4.6 Risk Sensitivity

CSLP has analyzed in detail various hypothetical stress scenarios and decided to regularly assess the impact of adverse stress scenarios as listed in Figure 3.

Scenario 1.1: **EUR/CHF Unlink**
Scenario 2.1: **USD Crash**
Scenario 3.2: **Equity Crash**
Scenario 4.2: **Widening Spreads**
Scenario 5.1: **Mass Lapse DE**
Scenario 5.2: **Mass Lapse IT**
Scenario 7.0: **OpRisk Loss**
Scenario 9.0: **Top100 Event & RI Default**

Figure 3: Stress Scenarios CSLP regularly runs.

A detailed definition of such scenarios is contained in CSLP's RAF and elaborated in the ORSA. Fluctuations of the components of Own Funds and SCR when hit by material stresses are analyzed on a quarterly basis which serves as regular assessment of CSLP's sensitivity towards risks.

4.7 Invested Assets

In alignment with CSLP's Investment and Capital Management Policy, CSLP's shareholder assets are invested in a very conservative way. Similar to last year shareholder assets have been solely invested in cash with the FX allocation being displayed in the Figure 4 below.

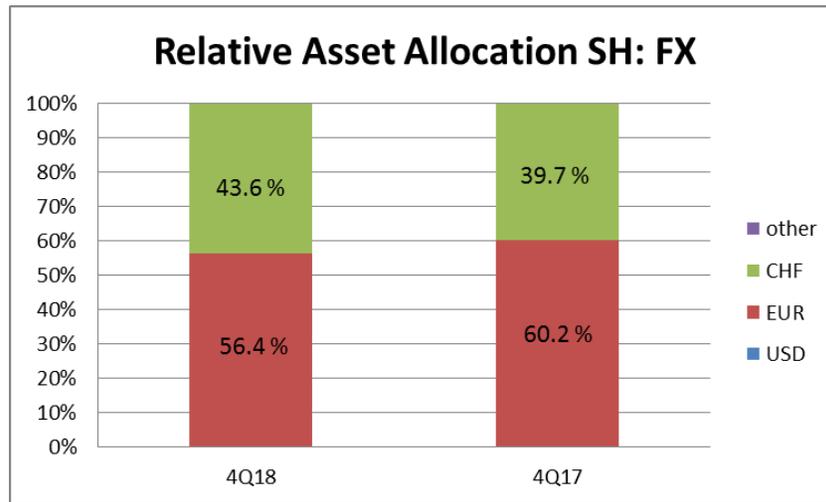


Figure 4: FX Allocation of SH Funds 4Q18 and 4Q17 Resubmission.

CSLP's exposure with regard to CHF/EUR is driven by the balance of the advance tax payments and overlaid by FX fluctuation. From a risk management perspective, CSLP's invested shareholder assets are not directly exposed to liquidity risk but only indirectly via credit risk. The latter is due to CSG's creditworthiness and commented on in Section 4.2.1.

Given CSLP's business model of solely selling unit-linked life insurance, the 'prudent person principle' with regards to invested assets of policy holders is addressed by investing those assets in line with the investment strategy chosen by the policy holder. Professional asset managers are employed for managing the policy holder assets. Adherence to the composition and limits of the respective asset management mandate is reviewed.

5 Valuation for Solvency Purposes

5.1 Valuation of Assets

CSLP's business focus on unit-linked life insurance business only where the investment risk is borne by the policyholder. The valuation of unit-linked assets can be summarized as follows:

- CSLP's client relationships are based on segregated accounts, i.e. CSLP maintains dedicated and separate accounts per policy. This ensures that underlying assets can consistently be attributed to the corresponding policy.
- CSLP has defined internal investment guidelines (especially in relation to its collaboration with External Asset Managers (EAMs)) clearly outlining allowed investments. Such guidelines are part of the outsourcing agreements and are monitored by Insurance Management Operations.
- CSLP minimizes the risk of illiquid assets by only accepting assets which exhibit a value, i.e. allow liquidation within short-term horizon explicitly excluding real estate and arts, for example.

Valuation of policy holder assets is at market value and fully relies upon CSG standards itself defined by its global policy P-00852. Residual risk induced by unforeseeable shortfalls in values, as e.g. in Madoff-related assets or actually fraud, is difficult to quantify. However, due to the limited range of products and markets and the business per se, residual risk is restricted.

Total assets are obviously dominated by assets held for unit-linked funds making up more than 96%. More details on positions exhibiting materiality (data point references are made to the quantitative reporting template S.02.01.02) are provided below for the business year YE18 (and for the previous business year YE17 resubmission):

- **R0220 – Assets held for index-linked and unit-linked contracts, CHF 5'385.1m (CHF 5'999.2m):** aggregated total amount of assets for which policyholders bear the investment risk valued at market value. The decrease in value during the business year can largely be explained by the decline in capital markets.
- **R0270 – Reinsurance recoverables, CHF -13.3m (CHF -13.8m):** is the present value of projected recoverables from reinsurance contract (please note the negative sign, i.e. under best estimate conditions reinsurance is expected to reduce value).
- **R0360 – Insurance and intermediaries receivables, CHF 4.8m (CHF 5.2m):** representing income fees accrued which will be received from clients shortly.
- **R0380 – Receivables (trade, not insurance), CHF 70.2m (CHF 87.5m):** Since the YE17 resubmission the advance tax payments made by CSLP's Italian branch to the Italian tax authorities

are also shown under R0380 Receivable (trade, not insurance). (Before, the respective amount was shown under R0040 as deferred tax assets (DTA)).

- **R0410 – Cash and cash equivalents, CHF 97.5m (CHF 105.9m):** SH assets invested (purely cash).
- **R0420 – Any other assets, not elsewhere shown, CHF 3.7m (CHF 6.0m):** relates to accruals and deferrals und contains an amount of CHF 0.1m (CHF 0m) as the reinsurer’s share in the statutory provision for death benefits of unsettled (reported and not reported) death claims.
- **R0500 – Total Assets, CHF 5’547.9m (CHF 6’189.9m).**

5.2 Valuation of Technical Provisions

CSLP’s business model is seen as only having one material line of business (Index-linked and unit-linked insurance) and without contracts exhibiting options and guarantees. The respective numbers are displayed in Figure 5.

	in CHF	Insurance with profit participation	Index-linked and unit-linked insurance		Total (Life other than health insurance, incl. Unit-Linked)	
			Contracts without options and guarantees	Contracts with options or guarantees		
		C0020	C0030	C0040	C0050	C0150
Technical provisions calculated as a whole	R0010		0			0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0020					
Technical provisions calculated as a sum of BE and RM						
Best Estimate						
Gross Best Estimate	R0030			5'253'510'652	0	5'253'510'652
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080			-13'364'172		-13'364'172
Best estimate minus recoverables from reinsurance/SPV and Finite Re	R0090			5'266'874'825		5'266'874'825
Risk Margin	R0100		24'843'145			24'843'145
Technical Provisions calculated as a whole	R0110					
Best estimate	R0120					
Risk margin	R0130					
Technical provisions - total	R0200		5'278'353'798			5'278'353'798

Figure 5: S.12.01.01.01: Life and Health SLT Technical Provisions for YE18.

CSLP’s Solvency II technical provisions for the unit linked policies represent the respective best estimate liability (BEL) and the risk margin (RM). The BEL has been derived from a cash flow projection model using best practice actuarial methods and aligned with the Solvency II regulations and guidelines. The only simplification in the cash flow model is the Risk Margin treatment level 3 in line with Solvency II regulation. Neither volatility adjustment, nor matching adjustment or transitional measures have been applied to the yield curves or other assumptions used.

Changes in underlying assumptions other than those pre-scribed by the Standard Formula or by markets (FX rates) during the reporting period solely relate to operational assumptions on expenses, mortality and surrender rates representing the main drivers where a reportable change is recorded.

5.3 Valuation of Other Liabilities

Other liabilities are loans and temporary accounts which are reported as notional. The amount of the statutory gross provision for death benefits of unsettled (reported and not reported) death claims has also been used for Solvency II as it only relates to the death benefit and due to the short term nature of settling death cases.

Total liabilities are obviously dominated by Technical Provisions making up more than 98%. More details on positions exhibiting materiality (data point references are made to the quantitative reporting template S.02.01.02) are provided below for the business year YE18 (and for the previous business year YE17 resubmission):

- **R0690 – Technical Provisions on index-linked and unit-linked, CHF 5'278.3m (CHF 5'869.4m):** thereof R0710 Best Estimate Liability on modelled business of CHF 5'253.5m (CHF 5'838.8m) and R0720 Risk Margin CHF 24.8m (CHF 30.6m). The decline in value during the business year is in line with the decline in policy holder assets (see R0220).
- **R0750 - Provisions other than technical provisions, CHF 0.8m (CHF 5.6m):** relates to litigation provisions and tax provisions.
- **R0780 - Deferred tax liabilities, CHF 34.3m (CHF 43.6m):** relates to deferred taxes arising from valuation differences between Solvency II and statutory accounts. Please note that most of the valuation differences stems from the Italian Branch where the applicable corporate tax rate is 30.82 % (compared to only 12.5 % for Liechtenstein).
- **R0800 – Debts owed to credit institutions, CHF 51.6m (CHF 67.0m):** aggregated amount of loans to support funding of advance tax payments (grantor: CS AG).
- **R0820 - Insurance & intermediaries payables, CHF 20.8m (CHF 36.4m):** relates to liabilities against intermediaries and policyholders.
- **R0840 - Payables (trade, not insurance), CHF 1.3m (CHF 2.1m):** relates to various other liabilities such as social security or taxes.

- **R0880 – Any other liabilities, not elsewhere shown, CHF 0.4m (CHF 0.1m):** relates to various other liabilities not shown elsewhere und contains the gross amount of CHF 0.2m (CHF 0m) of the statutory provision for death benefits of unsettled (reported and not reported) death claims.
- **R0900 – Total Liabilities, CHF 5'388.0m (CHF 6024.6m).**
- **R1000 - Excess of assets over liabilities, CHF 159.9m (CHF 165.3m).**

5.4 Key Differences between Statutory and Solvency Closing

By applying the Solvency II valuation principles the key differences between statutory and solvency closing relate to the

- valuation of reinsurance recoverables:
 - for Solvency II this is the present value of the respective projected cash flows (CHF -13.3m at YE18 and CHF -13.8m at YE17 resubmission, i.e. under best estimate the reinsurance cover is expected to reduce value);
 - whereas for the statutory accounts this is any actual balance (CHF 0m at YE18);
- technical provisions
 - for Solvency II see Section 5.2 and Section 5.3 R0690, the technical provisions are CHF 5'278.3m at YE18 and CHF 5'869.4m at YE17 resubmission and are the total of the Best Estimate Liability (CHF 5'253.5m at YE18 and CHF 5'838.8 at YE17 resubmission) and the Risk Margin;
 - whereas for the statutory accounts for the statutory reporting and in line with respective valuation rules and common actuarial practice the unit linked reserve represents the value of the assets associated with the policies, CHF 5'385.1m at YE18 and CHF 5'999.3m at YE17 resubmission;
- deferred tax liabilities (DTL, resulting from valuation differences)
 - for Solvency II we have determined the DTL by taking the valuation differences from the reinsurance recoverables and the Best Estimate Liability part of the technical provisions and applying the respective corporate tax rates. Please note that the above valuation differences largely stems from the business of the Italian Branch (for which a corporate tax rate of 30.82 % applies, whereas for Liechtenstein the corporate tax rate is 12.5 %). The DTL was CHF 34.3m as of YE18 and CHF 43.6m as of YE17 resubmission;
 - whereas for the statutory accounts there was no DTL at the respective year end.

6 Capital Management

6.1 Own Funds

Following respective analysis and discussions the (new) treatment of the balance of the tax prepayments has been agreed. This was required to

- appropriately reflect the character of actual advance tax payments made by the company’s Italian branch to the Italian tax authorities;
- align the treatment with the respective treatment in the audited statutory reporting.

This treatment can be characterized as follows: the advance tax payments are now considered as “receivable (trade, not insurance)” in the Solvency II balance sheet, become part of the reconciliation reserve in the own funds and, thus, are classified as tier 1 capital which is fully eligible to cover SCR and MCR. This treatment has been applied since the resubmission for YE17 and ever since.

Figure 6 shows the composition of the reconciliation reserve and of own funds for YE17 (resubmission) and YE18. Both the excess of assets over liabilities and the reconciliation reserve decreased in the business year by some CHF 5.4m but as the SCR reduced by some CHF 12m (mainly driven by the reduction of the policy holder assets and the BEL) the SCR-coverage ratio improved from 201 % at YE17 to 228 % at YE18.

Reconciliation reserve	Resubmission annual ART YE 2017					Submission annual ART YE 2018				
	C0060					C0060				
Reconciliation reserve										
Excess of assets over liabilities	R0700	165'315'792				159'855'779				
Other basic own fund items	R0730	15'000'000				15'000'000				
Reconciliation reserve	R0760	150'315'792				144'855'779				
Expected profit										
Expected profits included in future premiums (EPIFP) - Life business	R0770	0				0				
Total Expected profits included in future premiums (EPIFP)	R0790	0				0				
Own funds	Resubmission annual ART YE 2017					Submission annual ART YE 2018				
	Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3	Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
	C0010	C0020	C0030	C0040	C0050	C0010	C0020	C0030	C0040	C0050
Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35										
Ordinary share capital (gross of own shares)	R0010	15'000'000	15'000'000		0	15'000'000	15'000'000		0	
Reconciliation reserve	R0130	150'315'792	150'315'792			144'855'779	144'855'779			
An amount equal to the value of net deferred tax assets	R0160	0				0				0
Total basic own funds after deductions	R0290	165'315'792	165'315'792	0	0	159'855'779	159'855'779	0	0	0
Ancillary own funds										
Total ancillary own funds	R0400	0			0	0			0	0
Available and eligible own funds										
Total available own funds to meet the SCR	R0500	165'315'792	165'315'792	0	0	159'855'779	159'855'779	0	0	0
Total available own funds to meet the MCR	R0510	165'315'792	165'315'792	0	0	159'855'779	159'855'779	0	0	0
Total eligible own funds to meet the SCR	R0540	165'315'792	165'315'792	0	0	159'855'779	159'855'779	0	0	0
Total eligible own funds to meet the MCR	R0550	165'315'792	165'315'792	0	0	159'855'779	159'855'779	0	0	0
SCR	R0580	82'314'768				70'236'816				
MCR	R0600	37'041'645				31'606'567				
Ratio of Eligible own funds to SCR	R0620	200.8%				227.6%				
Ratio of Eligible own funds to MCR	R0640	446.3%				505.8%				

Figure 6: Extract Reconciliation Reserve and Own Funds YE2017 (resubmission) and YE2018.

Table 4 shows the Eligible Capital SCR from a Solvency II perspective for YE17 resubmission and YE18 as well as statutory shareholder equity. While statutory shareholder equity (SH EQ) continuously increased due to retained earnings, eligible capital SCR decreased in 2018 due to the decrease in new business volume and the value of policy holder assets.

in CHFm	2017 resubmission	2018
Eligible Capital SCR*)	165.38	159.9
Statutory SH EQ	94.5	100.8
Thereof: Ordinary share capital	15.0	15.0

*) Please note that all available capital is also eligible (for both SCR and MCR)

Table 4: Eligible Capital SCR and Statutory SH Equity of CSLP 2017-2018.

How Eligible Capital SCR is expected to develop over time is regularly analyzed by CSLP through forward-looking projections as part of the quarterly Solvency II calculations and in alignment with CSLP's annual Business Plan. The results are discussed in the quarterly Risk Committee meetings and also include an assessment as to whether its usual business activities require to raise capital or allow for redeeming capital. In addition, the composition and development of eligible capital to cover SCR is also dealt with in the respective ORSA reports.

6.2 Required Capital

Every quarter a risk type-based decomposition of SCR with the aggregated diversification effect, i.e. accounting for pre-scribed correlation and applying Variance-Covariance aggregation (reversely), is performed. It highlights that CSLP is mainly exposed towards equity, currency and lapse risk.

Figure 7a shows the SCR contribution for the previous business year as per YE17 (resubmission) and Figure 7b for the current business year as per YE18.

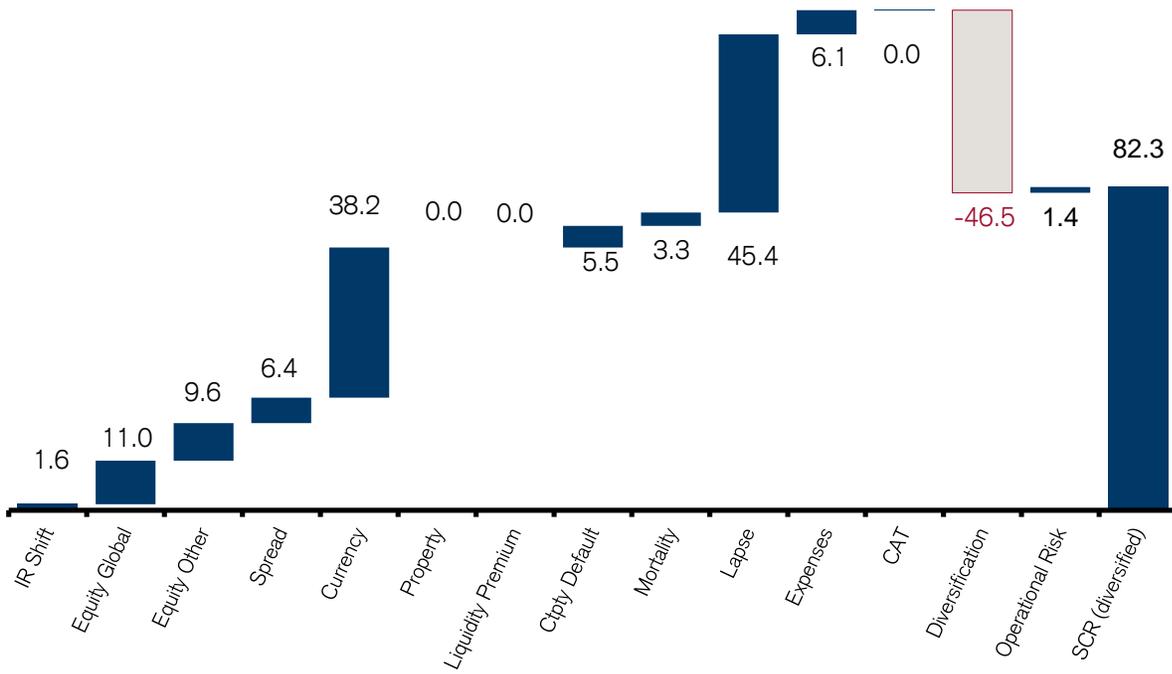


Figure 7a: CSLP's Decomposition of SCR as per YE17 resubmission

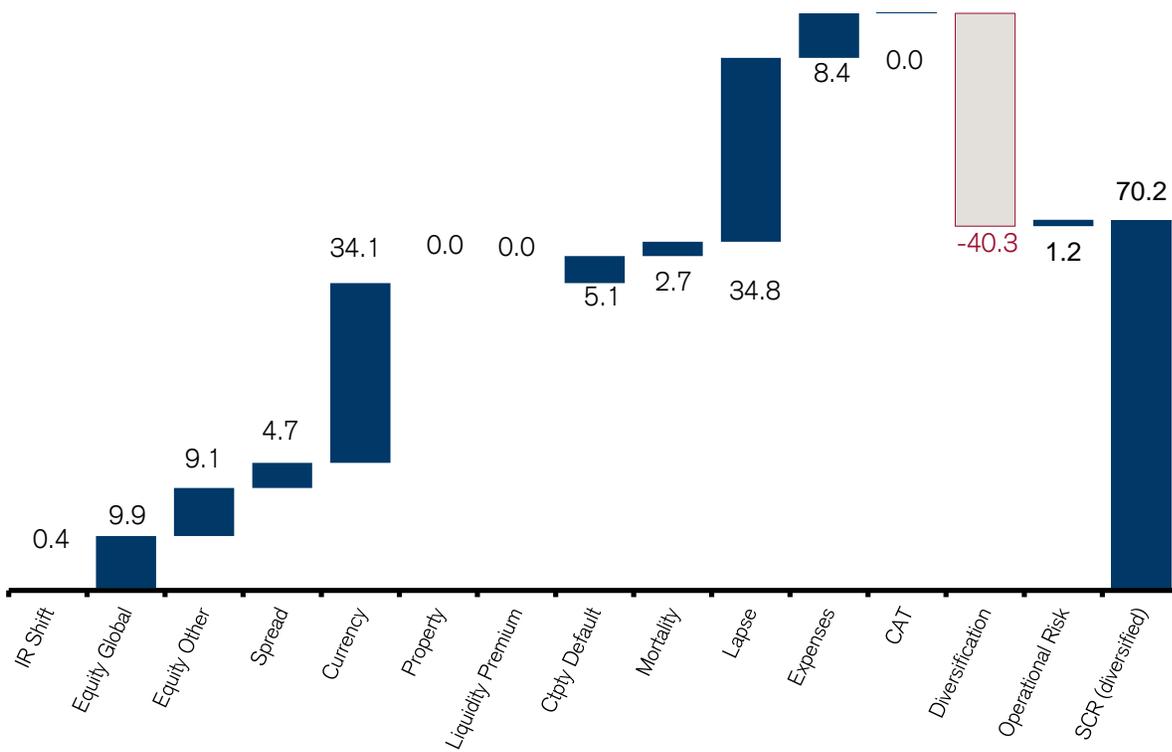


Figure 7b: Decomposition of SCR as per YE18

As with eligible capital SCR above, the composition of the SCR and associated changes are also looked into in detail. Every change (or offsetting effect) is analyzed and discussed in the quarterly Risk Dashboards and summarized in the ORSA.

The SCR as per YE17 resubmission equals CHF 82.3m while the SCR as per YE18 equals CHF 70.2m. The decrease of SCR originates mainly from a lower currency SCR and a lower (mass) lapse SCR reflecting the FX-rate change and the reduction of the business volume observed. Moreover, for YE17 the counterparty default risk SCR was CHF 5.5m and dropped to CHF 5.1m for YE18. Please note that with regards to MCR, the upper limit of the linear constraint applies and sets MCR at 45% of CSLP's SCR. For more details see S.25.01.01 in Section 7 – Appendix – Quantitative Reporting Templates.

6.3 Capital Management: Other Information

CSLP's Italy Branch according to Art. 1(2) of [Decree Law 209](#) (24-September-2002) is required to yearly pay Tax on technical Reserves (TotR) up to a cap with a current rate of 45 bps. This 'tax credit' can be (partially) offset by:

- i. Ordinary recovery: As TotR basically is an advance payment by CSLP, it can be offset with any payment of Tax on Policy Income CSLP does on behalf of the policyholders (PH) following full or partial redemption of any life insurance policy. Process-wise, CSLP withholds such amounts from the (taxable) sum paid to the PH in order to offset it in the subsequent month with the TotR previously paid. TotR is based on previous year-end's TR, due end of June the following year.
- ii. Further recovery: In case the aggregated amount of TotR exceeds that aggregate amount of Tax on Policy Income paid in the 5th year following that year, this amount, the "Qualified Surplus", is eligible to further recovery, i.e. can be offset either with income taxes, social security charges and other taxes paid by CSLP (including TotR, Ruling 146/E of 16 April 2008), or, transferred to a controlled company. The latter has been intensively evaluated and discussed during 2014 but even in case a Tax Ruling (which actually would be needed) would be in favor of such a transfer, it practically turned out not to be an option as the relevant threshold on the Bank's side is materially exceeded already and there is no incentive to establish such a (regular) transaction.

7 Appendix – Quantitative Reporting Templates

This Annex contains the quantitative reporting templates (QRT) according to the Commission Implementing Regulation (EU) 2015/2452 for the reporting date 31.12.1018. The following QRTs are disclosed: S.02.01.02, S.05.01.02, S.05.02.01, S.12.01.01, S.23.01.01, S.25.01.01 and S.28.01.01.

S.02.01.02 Balance Sheet - Assets

in CHF		Solvency II value C0010
Assets		
Intangible assets	R0030	0
Deferred tax assets	R0040	0
Pension benefit surplus	R0050	0
Property, plant & equipment held for own use	R0060	0
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	0
Property (other than for own use)	R0080	0
Holdings in related undertakings, including participations	R0090	0
Equities	R0100	0
Equities - listed	R0110	0
Equities - unlisted	R0120	0
Bonds	R0130	0
Government Bonds	R0140	0
Corporate Bonds	R0150	0
Structured notes	R0160	0
Collateralised securities	R0170	0
Collective Investments Undertakings	R0180	0
Derivatives	R0190	0
Deposits other than cash equivalents	R0200	0
Other investments	R0210	0
Assets held for index-linked and unit-linked contracts	R0220	5'385'122'691
Loans and mortgages	R0230	0
Loans on policies	R0240	0
Loans and mortgages to individuals	R0250	0
Other loans and mortgages	R0260	0
Reinsurance recoverables from:	R0270	-13'364'172
Non-life and health similar to non-life	R0280	0
Non-life excluding health	R0290	0
Health similar to non-life	R0300	0
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	0
Health similar to life	R0320	0
Life excluding health and index-linked and unit-linked	R0330	0
Life index-linked and unit-linked	R0340	-13'364'172
Deposits to cedants	R0350	0
Insurance and intermediaries receivables	R0360	4'773'597
Reinsurance receivables	R0370	0
Receivables (trade, not insurance)	R0380	70'186'501
Own shares (held directly)	R0390	0
Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0400	0
Cash and cash equivalents	R0410	97'465'860
Any other assets, not elsewhere shown	R0420	3'685'002
Total assets	R0500	5'547'869'479

S.02.01.02 Balance Sheet - Liabilities

in CHF		Solvency II value C0010
Liabilities		
Technical provisions non-life	R0510	0
Technical provisions non-life (excluding health)	R0520	0
Technical provisions calculated as a whole	R0530	0
Best Estimate	R0540	0
Risk margin	R0550	0
Technical provisions - health (similar to non-life)	R0560	0
Technical provisions calculated as a whole	R0570	0
Best Estimate	R0580	0
Risk margin	R0590	0
Technical provisions - life (excluding index-linked and unit-linked)	R0600	0
Technical provisions - health (similar to life)	R0610	0
Technical provisions calculated as a whole	R0620	0
Best Estimate	R0630	0
Risk margin	R0640	0
Technical provisions life (excluding health and index-linked and unit-linked)	R0650	0
Technical provisions calculated as a whole	R0660	0
Best Estimate	R0670	0
Risk margin	R0680	0
Technical provisions index-linked and unit-linked	R0690	5'278'353'798
Technical provisions calculated as a whole	R0700	0
Best Estimate	R0710	5'253'510'652
Risk margin	R0720	24'843'145
Other technical provisions	R0730	0
Contingent liabilities	R0740	0
Provisions other than technical provisions	R0750	752'327
Pension benefit obligations	R0760	0
Deposits from reinsurers	R0770	0
Deferred tax liabilities	R0780	34'328'499
Derivatives	R0790	0
Debts owed to credit institutions	R0800	51'623'681
Financial liabilities other than debts owed to credit institutions	R0810	0
Insurance & intermediaries payables	R0820	20'806'948
Reinsurance payables	R0830	411'535
Payables (trade, not insurance)	R0840	1'299'611
Subordinated liabilities	R0850	0
Subordinated liabilities not in Basic Own Funds	R0860	0
Subordinated liabilities in Basic Own Funds	R0870	0
Any other liabilities, not elsewhere shown	R0880	437'301
Total liabilities	R0900	5'388'013'700
Excess of assets over liabilities	R1000	159'855'779

S.05.01.02 Premiums, claims and expenses by line of business

in CHF		Index-linked and unit-linked insurance		Total
		C0230	C0300	
Premiums written				
Gross	R1410	370'860'715.00		370'860'715.00
Reinsurers' share	R1420	861'132.00		861'132.00
Net	R1500	369'999'583.00		369'999'583.00
Premiums earned				
Gross	R1510	370'860'715.00		370'860'715.00
Reinsurers' share	R1520	861'132.00		861'132.00
Net	R1600	369'999'583.00		369'999'583.00
Claims incurred				
Gross	R1610	408'870'068.00		408'870'068.00
Reinsurers' share	R1620	544'345.00		544'345.00
Net	R1700	408'325'723.00		408'325'723.00
Changes in other technical provisions				
Gross	R1710	0.00		0.00
Reinsurers' share	R1720	0.00		0.00
Net	R1800	0.00		0.00
Expenses incurred	R1900	53'092'683.00		53'092'683.00
Other expenses	R2500	0.00		0.00
Total expenses	R2600	53'092'683.00		53'092'683.00

S.05.02.01 - Premiums, claims and expenses by country

in CHF		(GB) United Kingdom (IT) Italy					Total Top 5 and home country
		Home country	(BE) Belgium	(DE) Germany	Kingdom	Italy	
		C0220	C0230	C0230	C0230	C0230	C0280
Premiums written							
Gross	R1410	0	0	35'974'070	0	334'886'645	370'860'715
Reinsurers' share	R1420	0	0	644'136	0	216'996	861'132
Net	R1500	0	0	35'329'934	0	334'669'649	369'999'583
Premiums earned							
Gross	R1510	0	0	35'974'070	0	334'886'645	370'860'715
Reinsurers' share	R1520	0	0	644'136	0	216'996	861'132
Net	R1600	0	0	35'329'934	0	334'669'649	369'999'583
Claims incurred							
Gross	R1610	0	1'178'048	49'782'199	0	357'909'821	408'870'068
Reinsurers' share	R1620	0	0	431'303	0	113'042	544'345
Net	R1700	0	1'178'048	49'350'896	0	357'796'779	408'325'723
Changes in other technical provisions							
Gross	R1710	0	0	0	0	0	0
Reinsurers' share	R1720	0	0	0	0	0	0
Net	R1800	0	0	0	0	0	0
Expenses incurred	R1900	0	0	5'150'073	0	47'942'610	53'092'683
Other expenses	R2500	0	0	0	0	0	0
Total expenses	R2600						53'092'683

S.12.01.01 - Life and Health SLT Technical Provisions

	in CHF	Insurance with profit participation	Index-linked and unit-linked insurance		Total (Life other than health insurance, incl. Unit-Linked)		
			C0020	C0030		Contracts without options and guarantees	Contracts with options or guarantees
						C0040	C0050
					C0150		
Technical provisions calculated as a whole	R0010		0			0	
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0020						
Technical provisions calculated as a sum of BE and RM							
Best Estimate							
Gross Best Estimate	R0030			5'253'510'652	0	5'253'510'652	
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080			-13'364'172		-13'364'172	
Best estimate minus recoverables from reinsurance/SPV and Finite Re	R0090			5'266'874'825		5'266'874'825	
Risk Margin	R0100		24'843'145			24'843'145	
Technical Provisions calculated as a whole	R0110						
Best estimate	R0120						
Risk margin	R0130						
Technical provisions - total	R0200		5'278'353'798			5'278'353'798	

S.23.01.01 - Own funds

		Total C0010	Tier 1 - unrestricted C0020	Tier 1 - restricted C0030	Tier 2 C0040	Tier 3 C0050
Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35						
Ordinary share capital (gross of own shares)	R0010	15'000'000	15'000'000		0	
Share premium account related to ordinary share capital	R0030	0	0		0	
Initial funds, members' contributions or the equivalent basic own - fund item for mutual and mutual-type undertakings	R0040	0	0		0	
Subordinated mutual member accounts	R0050	0		0	0	0
Surplus funds	R0070	0	0			
Preference shares	R0090	0		0	0	0
Share premium account related to preference shares	R0110	0		0	0	0
Reconciliation reserve	R0130	144'855'779	144'855'779			
Subordinated liabilities	R0140	0		0	0	0
An amount equal to the value of net deferred tax assets	R0160	0				0
Other own fund items approved by the supervisory authority as basic own funds not specified above	R0180	0	0	0	0	0
Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	R0220	0				
Deductions						
Deductions for participations in financial and credit institutions	R0230	0	0	0	0	0
Total basic own funds after deductions	R0290	159'855'779	159'855'779	0	0	0
Ancillary own funds						
Unpaid and uncalled ordinary share capital callable on demand	R0300	0			0	
Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	R0310	0			0	
Unpaid and uncalled preference shares callable on demand	R0320	0			0	0
A legally binding commitment to subscribe and pay for subordinated liabilities on demand	R0330	0			0	0
Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	R0340	0			0	
Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	R0350	0			0	0
Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0360	0			0	
Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0370	0			0	0
Other ancillary own funds	R0390	0			0	0
Total ancillary own funds	R0400	0			0	0
Available and eligible own funds						
Total available own funds to meet the SCR	R0500	159'855'779	159'855'779	0	0	0
Total available own funds to meet the MCR	R0510	159'855'779	159'855'779	0	0	
Total eligible own funds to meet the SCR	R0540	159'855'779	159'855'779	0	0	0
Total eligible own funds to meet the MCR	R0550	159'855'779	159'855'779	0	0	
SCR	R0580	70'236'816				
MCR	R0600	31'606'567				
Ratio of Eligible own funds to SCR	R0620	2.28				
Ratio of Eligible own funds to MCR	R0640	5.06				

