

Mergers & Acquisitions (M&A)

When it comes to ownership changes

Characteristics

- **Advisory and execution** of any potential change of ownership in private or public companies
- Leading Swiss M&A franchise¹ with over 180 M&A transactions with a total deal value exceeding CHF 350 bn since 2011

Key points

- Structured sale process with high transaction security
- Value optimization and sustainable solution
- Direct access to decision-makers at industrial buyers, financial investors, and UHNWI/family offices - worldwide
- Global network of sector, product, and country specialists from Credit Suisse

Requirements

- Investment Banking holds **advisory mandate**
- Enterprise value \geq **CHF 20 mn**
- For sell-side mandates, attractive financial profile and positive underlying market dynamics

Products

- **Strategic advisory** (e.g. portfolio optimization, succession planning, defense mandates)
- **Changes of ownership** (e.g. company sale/purchase, mergers, MBO², LBO³, MBI⁴)
- **Public takeover bids**

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¹ **Data source:** Thomson Securities, SDC Platinum, Credit Suisse.

² MBO: Management buyout

³ LBO: Leveraged buyout

⁴ MBI: Management buy-in

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