Mergers & Acquisitions (M&A)

When it comes to ownership changes

Characteristics
- Advisory and execution of any potential change of ownership in private or public companies
- Leading Swiss M&A franchise1 with over 180 M&A transactions with a total deal value exceeding CHF 350 bn since 2011

Key points
- Structured sale process with high transaction security
- Value optimization and sustainable solution
- Direct access to decision-makers at industrial buyers, financial investors, and UHNWI/family offices - worldwide
- Global network of sector, product, and country specialists from Credit Suisse

Requirements
- Investment Banking holds advisory mandate
- Enterprise value ≥ CHF 20 mn
- For sell-side mandates, attractive financial profile and positive underlying market dynamics

Products
- Strategic advisory (e.g. portfolio optimization, succession planning, defense mandates)
- Changes of ownership (e.g. company sale/purchase, mergers, MBO2, LBO3, MBI4)
- Public takeover bids

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1 Data source: Thomson Securities, SDC Platinum, Credit Suisse.
2 MBO: Management buyout
3 LBO: Leveraged buyout
4 MBI: Management buy-in
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