

# Vendor leasing. Sales promotion and risk minimization.

## Characteristics

- Tailor-made financing solution
- Time-efficient and simple processing of transactions
- Strengthening of client retention

## Requirements

- Business-to-business transactions
- Sales volume of at least CHF 2 million p.a.

## Your costs

- The lease payment is calculated based on client creditworthiness, the equipment assessment, the agreement volume, and the duration of the agreement.



## Product description

Would you like to expand your service offering and reduce your del credere risk? Then vendor leasing from Credit Suisse is the ideal choice.

Vendor leasing means you can offer your clients customized financing solutions in the form of leasing or rental, in addition to your products. Credit Suisse then refinances the rental or lease agreements you conclude.

This sales-promoting solution improves your client retention, while also reducing your outstanding accounts receivable. Your client preserves their equity capital and credit limits for non-property-related financing, thereby relieving their balance sheet and optimizing the equity capital return.

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## Your contacts

- Your leasing specialist or your personal client advisor would be happy to provide you with detailed information.
- Further information is also available on the internet at:  
**[credit-suisse.com/leasing](https://credit-suisse.com/leasing)**

## Your benefits

- Boost in sales and the option of offering additional services
- Reduction of outstanding balances and of del credere risk
- Knowledge of when your client may require a replacement investment
- Quick incoming payments and more financial flexibility

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