

### CREDIT SUISSE GROUP AG

Paradeplatz 8
Case postale
CH-8070 Zurich

Téléphone +41 844 33 88 44 Téléfax +41 44 333 88 77 media.relations@credit-suisse.com

Suisse

# Communiqué de presse sur les résultats financiers

Credit Suisse: résultats du 1T14: bénéfice avant impôts (résultats de base) de 1940 millions de francs pour les activités stratégiques; bénéfice avant impôts déclaré (résultats de base) de 1400 millions de francs

Rendement des fonds propres de 14% pour les activités stratégiques; rendement des fonds propres déclaré de 8%

Très bonne performance de Private Banking & Wealth Management avec une augmentation du bénéfice avant impôts, lequel atteint 1012 millions de francs, une réduction des dépenses et des afflux substantiels de nouveaux capitaux, dont de nouveaux capitaux nets stratégiques de 16,0 milliards de francs et un total de nouveaux capitaux nets de 13,7 milliards de francs

Rendements solides à Investment Banking avec un bénéfice avant impôts de 827 millions de francs; très bonne performance dans les activités clés

### Amélioration de la rentabilité de Private Banking & Wealth Management:

- Bénéfice avant impôts déclaré total de 1012 millions de francs; bonne rentabilité des activités stratégiques avec un bénéfice avant impôts de 965 millions de francs, en hausse de 28% par rapport au 1T13, et un rendement du capital de 33%
- Accroissement significatif de l'efficacité en termes de coûts, avec une amélioration du rapport coûts/revenus à 68%, contre 72% au 1T13
- Amélioration de la marge nette de Wealth Management Clients à 29 points de base, contre 23 points de base au 4T13
- Forts afflux nets de nouveaux capitaux des activités stratégiques de 16,0 milliards de francs et afflux nets de nouveaux capitaux totaux de 13,7 milliards de francs, avec de nouveau de forts afflux au sein de Wealth Management Clients en Asie-Pacifique et en Suisse, ainsi que pour les placements alternatifs et les stratégies indexées dans nos affaires d'Asset Management

### Rendements solides d'Investment Banking:

- Bénéfice avant impôts déclaré total de 827 millions de francs, dans des conditions de marché difficiles
- Activités stratégiques avec un bénéfice avant impôts de 1124 millions de francs; rendement du capital stratégique de 21%
- Très bonne performance dans les activités clés, notamment les produits titrisés, les crédits ainsi que les activités d'émission et de conseil, et résultats solides pour les actions, neutralisés par la baisse sensible, par rapport à ces dernières années, de la contribution saisonnière au premier trimestre provenant des taux et de certains marchés émergents

#### Base de capital et ratio d'endettement robustes:

- Look-through Basel III CET1 ratio de 10,0% à la fin du 1T14; Look-through Basel III total capital ratio de 15,1% à la fin du 1T14; très bonne capitalisation malgré l'impact des progrès réalisés dans la résolution de litiges hérités du passé au 4T13 et l'augmentation de 13,5 milliards de francs au 1T14 due au changement de méthode externe de détermination des actifs pondérés en fonction des risques
- Exposition à l'endettement de 1140 milliards de francs à la fin du 1T14; phase-in Swiss leverage ratio de 4,8%
   à la fin du 1T14; Look-through Swiss leverage ratio de 3,7% à la fin du 1T14, proche des 4% requis pour 2019



# Poursuite des progrès en ce qui concerne les objectifs de réduction des coûts:

 Réalisation de 3,4 milliards de francs d'économies annualisées adaptées; poursuite de l'effort pour atteindre l'objectif de plus de 4,5 milliards de francs à fin 2015

### En bonne voie pour atteindre les objectifs fixés en termes d'abandon d'unités non stratégiques:

- Réduction de l'endettement de 11 milliards de francs et diminution des actifs pondérés en fonction des risques de 4 milliards de francs pour le portefeuille non stratégique, compte tenu de changements dans la méthode de calcul
- Progrès en 2014 dans le règlement de litiges hérités du passé; poursuite de la résolution de l'affaire fiscale américaine avec le Département américain de la Justice

Zurich, 16 avril 2014 Le Credit Suisse Group publie les résultats du 1T14.

Brady W. Dougan, Chief Executive Officer, a déclaré: «Au premier trimestre, nous avons dégagé un rendement des fonds propres de 14% dans nos activités stratégiques, un chiffre proche de notre objectif de 15% sur le cycle. Cette très bonne performance est due à l'amélioration significative de la rentabilité de Private Banking & Wealth Management, à de bons rendements à Investment Banking ainsi qu'à la poursuite de la gestion efficace des coûts et du capital. L'activité clientèle a été réjouissante dans de nombreuses affaires clés. C'est ainsi que nous avons généré le plus fort afflux net de nouveaux capitaux dans nos affaires stratégiques depuis le premier trimestre 2011 et sensiblement augmenté la part des actifs sous gestion de nos clients Ultra-High Net Worth.»

Concernant Private Banking & Wealth Management, il a indiqué: «Nous avons sensiblement amélioré la rentabilité de nos activités stratégiques au cours du trimestre, avec une augmentation du bénéfice avant impôts de 28% par rapport au même trimestre de l'année précédente. Dans les activités de Wealth Management Clients, la marge nette est passée à 29 points de base, contre 23 points de base au même trimestre de l'année précédente, et nous avons accru la part des actifs sous gestion des clients Ultra-High Net Worth à 46% au premier trimestre, contre 43% une année auparavant. Corporate & Institutional Clients a continué de fournir une forte contribution à la performance globale de la division et Asset Management a plus que doublé son bénéfice avant impôts par rapport au premier trimestre 2013, conséquence de son approche plus ciblée. A Private Banking & Wealth Management, nous avons enregistré des afflux nets de nouveaux capitaux des activités stratégiques de 16,0 milliards de francs au cours du trimestre. Ces afflux reflètent notre forte position dans les marchés émergents clés d'Asie-Pacifique – qui ont connu une croissance de 17% sur une base annualisée –, d'Amérique latine et du Moyen-Orient, la solidité de nos affaires sur notre marché de base qu'est la Suisse ainsi que des afflux significatifs dans les placements alternatifs et les stratégies indexées dans nos affaires d'Asset Management.»

A propos d'Investment Banking, il a précisé: «Les résultats d'Investment Banking démontrent la force de nos activités diversifiées, avec un rendement du capital déclaré de 21% pour nos activités stratégiques. Nous avons généré une très bonne performance dans les produits titrisés, les crédits et les activités d'émission et de conseil, ainsi que des résultats solides dans les actions. Parallèlement, la contribution saisonnière au premier trimestre de nos activités de taux et sur certains marchés émergents a sensiblement reculé par rapport à ces dernières années. Nous avons encore accru notre part de marché élevée pour ce qui est des actions et avons constaté une bonne dynamique chez nos clients dans les activités d'émission et de conseil.»

Au sujet des progrès stratégiques, il a affirmé: «Nous avons continué d'optimiser l'allocation des ressources afin d'accroître nos activités à haut rendement, notamment au sein de Private Banking & Wealth Management, et avons fait des progrès en ce qui concerne l'abandon de positions dans nos activités non stratégiques. Dans le même temps, nous avons maintenu notre position robuste en termes d'endettement et de capital et sommes en voie d'atteindre nos objectifs à long terme, malgré des changements de méthode qui ont augmenté les actifs pondérés en fonction des risques pendant le trimestre. Nous avons également fait de bons progrès dans la résolution de litiges hérités du passé ainsi que dans l'accroissement de l'efficacité de nos opérations. Compte tenu de ces évolutions positives et des progrès accomplis dans l'exécution de notre stratégie, notre intention est toujours de pouvoir dégager des rendements en espèces pour nos actionnaires, égaux ou supérieurs aux niveaux de 2013.»



# Core Results summary

For additional information on financial information presented in this Earnings Release, including references to return on equity and return on capital, refer to the tabular disclosures in the Appendix and other explanatory disclosures regarding capital and leverage metrics in the section titled "Important information" on page 16.

### Core Results highlights

			in / end of		% change
	1Q14	4Q13	1013	QoQ	Yo
Reported results (CHF million)					
Net revenues	6,469	5,920	7,018	9	(8)
Provision for credit losses	34	53	22	(36)	55
Total operating expenses	5,035	6,396	5,191	(21)	(3
Income/(loss) from continuing operations before taxes	1,400	(529)	1,805	-	(22
Net income/(loss) attributable to shareholders	859	(476)	1,303	-	(34)
Metrics (%)					
Return on capital	14.4	_	18.2	-	_
Cost/income ratio	77.8	108.0	74.0	_	_
Net revenues  Provision for credit losses  Total operating expenses Income from continuing operations before taxes  Net income attributable to shareholders	6,553 18 4,595 1,940	6,038 36 4,554 1,448	7,018 16 4,795 2,207	9 (50) 1 34 32	(7) 13 (4) (12)
Metrics (%)	1,398	1,062	1,579	32	(11)
Return on capital	21.8	16.5	24.7		
Cost/income ratio	70.1	75.4	68.3	-	-
Non-strategic results (CHF million)					
Net revenues	(84)	(118)	0	(29)	-
Provision for credit losses	16	17	6	(6)	167
Total operating expenses	440	1,842	396	(76)	11
Loss from continuing operations before taxes	(540)	(1,977)	(402)	(73)	34
Net loss attributable to shareholders	(539)	(1,538)	(276)	(65)	95

Core Results do not include noncontrolling interests without significant economic interests.

Net income attributable to shareholders was CHF 859 million in 1Q14.

**Income before taxes** of CHF 1,400 million decreased 22% compared to 1Q13, reflecting an 8% decrease in net revenues, partially offset by a 3% decrease in total operating expenses. In strategic businesses, pre-tax income of CHF 1,940 million decreased 12% compared to 1Q13, and in non-strategic businesses pre-tax losses of CHF 540 million increased 34%.

**Net revenues** of CHF 6,469 million decreased 8% compared to 1Q13. In the strategic businesses, net revenues declined 7% to CHF 6,553 million compared to 1Q13, with stable revenues in Private Banking & Wealth Management and lower revenues in Investment Banking. In the non-strategic businesses, negative net revenues were CHF 84 million in 1Q14 compared to no revenues in 1Q13.

**Provision for credit losses** of CHF 34 million in 1Q14, primarily reflected net provisions in Private Banking & Wealth Management.



**Total operating expenses** of CHF 5,035 million were down 3% compared to 1Q13, primarily reflecting lower commission expenses and 2% lower general and administrative expenses. In strategic businesses, total operating expenses of CHF 4,595 million decreased 4% compared to 1Q13, mainly reflecting a 7% decline in general and administrative expenses. In non-strategic businesses total operating expenses of CHF 440 million increased 11% compared to 1Q13, primarily reflecting a 32% increase in general and administrative expenses. In 1Q14, Credit Suisse recorded net litigation provisions of CHF 107 million. Business realignment costs recognized in the Corporate Center in 1Q14 were CHF 62 million.

**Income tax expense** of CHF 543 million recorded in 1Q14 reflected the impact of the geographical mix of results and the impact of a New York state tax law change of CHF 151 million. Overall, net deferred tax assets decreased CHF 535 million to CHF 5,256 million as of the end of 1Q14 compared to 4Q13. Deferred tax assets on net operating losses increased CHF 56 million to CHF 1,436 million during 1Q14. The Core Results effective tax rate was 38.8% in 1Q14, compared to 11.9% in 4Q13. Excluding the impact of the New York state tax law change, the Core Results effective tax rate for 1Q14 was 28.0%.

**Diluted earnings per share from continuing operations** were CHF 0.47 for 1Q14 compared to CHF 0.75 in 1Q13 and compared to a loss per share of CHF 0.37 in 4Q13. As of the end of 1Q14, Credit Suisse had 1,596.1 million shares issued, unchanged from the end of 4Q13.

**Capital and leverage.** As of the end of 1014, Credit Suisse reported a Look-through Basel III common equity tier 1 (CET1) ratio of 10.0%, unchanged compared to the end of 4013. As of the end of 1014, the Look-through Basel III total capital ratio was 15.1%, unchanged from the end of 4013.

The Basel III CET1 ratio as of the end of 1Q14 was 14.3%, compared to 15.7% as of the end of 4Q13, reflecting a decrease in CET1 capital and an increase in risk-weighted assets. Basel III risk-weighted assets for the Group increased 4%, from CHF 273.8 billion as of the end of 4Q13 to CHF 286.0 billion as of the end of 1Q14, reflecting increases from methodology and policy changes partially offset by business reductions.

As of the end of 1Q14, Credit Suisse's leverage exposure amounted to CHF 1,140 billion, compared to an updated long-term target of approximately CHF 1,000 billion. The Look-through Swiss leverage ratio was 3.7% as of the end of 1Q14, compared to the 4% requirement for 2019.

**Benefits of the integrated bank.** In 1014, Credit Suisse generated CHF 1.0 billion of collaboration revenues from the integrated bank. This corresponds to 15.9% of Core net revenues in 1014.

# Private Banking & Wealth Management

In 1Q14, Private Banking & Wealth Management reported income before taxes of CHF 1,012 million and net revenues of CHF 3,240 million. In its strategic businesses, Private Banking & Wealth Management reported income before taxes of CHF 965 million and net revenues of CHF 3,031 million. Net revenues were lower compared to 4Q13 mainly due to seasonally higher fourth-quarter transaction- and performance-based revenues and lower net interest income. Compared to 1Q13, income before taxes increased 28%, driven by lower operating expenses. In its non-strategic businesses, Private Banking & Wealth Management reported income before taxes of CHF 47 million, while in 4Q13, it reported losses before taxes of CHF 624 million, reflecting substantial litigation provisions in connection with the US tax matter. In 1Q14, assets under management for the division were CHF 1,292.5 billion and the division attracted net new assets of CHF 13.7 billion.



## Private Banking & Wealth Management

			in / end of		% change
	1014	4Q13	1013	QoQ	YoY
Reported results (CHF million)					
Net revenues	3,240	3,429	3,278	(6)	(1)
Provision for credit losses	33	44	28	(25)	18
Compensation and benefits	1,290	1,314	1,379	(2)	(6)
Total other operating expenses	905	1,647	990	(45)	(9)
Total operating expenses	2,195	2,961	2,369	(26)	(7)
Income before taxes	1,012	424	881	139	15
Metrics (%)					
Return on capital	32.3	13.9	29.8	_	_
Cost/income ratio	67.7	86.4	72.3	_	_
					-

# Strategic results

Private Banking & Wealth Management's strategic results comprise businesses from Wealth Management Clients, Corporate & Institutional Clients and Asset Management.

# Private Banking & Wealth Management - strategic results

			in / end of		% change
	1Q14	4Q13	1Q13	QoQ	YoY
Strategic results (CHF million)					
Net interest income	963	1,038	1,019	(7)	(5)
Recurring commissions and fees	1,139	1,149	1,101	(1)	3
Transaction- and performance-based revenues	919	1,137	874	(19)	5
Other revenues	10	(64)	14	_	(29)
Net revenues	3,031	3,260	3,008	(7)	1
Provision for credit losses	17	27	23	(37)	(26)
Total operating expenses	2,049	2,185	2,229	(6)	(8)
Income before taxes	965	1,048	756	(8)	28
Metrics (%)					
Return on capital	33.0	36.8	27.7	-	_
Cost/income ratio	67.6	67.0	74.1	_	_

In 1Q14, the strategic businesses for Private Banking & Wealth Management reported income before taxes of CHF 965 million and net revenues of CHF 3,031 million.

Net revenues were stable compared to 1013 as higher transaction- and performance-based revenues and higher recurring commissions and fees were offset by lower net interest income and lower other revenues. Transaction- and performance-based revenues were higher with higher carried interest on realized private equity gains and higher corporate advisory fees, partially offset by lower sales and trading income and lower foreign exchange client business. Higher recurring commissions and fees reflected higher investment account and services fees, higher discretionary mandate management fees and higher banking services fees, partially offset by lower investment product management fees. In a low interest rate environment, net interest income was lower due to significantly lower deposit margins and slightly higher loan margins on higher average deposit and loan volumes.



Compared to 4Q13, net revenues were 7% lower, reflecting significantly lower transaction- and performance-based revenues and lower net interest income, partially offset by higher other revenues. Significantly lower transaction- and performance-based revenues reflected seasonally higher performance fees in Asset Management in 4Q13, partially offset by higher brokerage and product issuing fees and higher sales and trading income in 1Q14. Lower net interest income reflected lower deposit margins on stable average deposit volumes and slightly higher loan margins on slightly higher loan volumes. Higher other revenues mainly reflected an impairment related to Asset Management Finance LLC (AMF) in 4Q13. Stable recurring commissions and fees mainly reflected lower asset management fees and lower investment product management fees, offset by higher banking services fees and higher discretionary mandate management fees.

Provision for credit losses was CHF 17 million.

Total operating expenses were lower compared to both 1Q13 and 4Q13. Compared to 1Q13, compensation and benefits decreased 6%, mainly reflecting lower salary expenses, mostly as a result of the lower headcount, and general and administrative expenses decreased 10%, primarily reflecting lower expense provisions and lower occupancy fees. Compared to 4Q13, compensation and benefits were stable as slightly lower discretionary performance-related compensation and lower salary expenses were offset by slightly higher deferred compensation. General and administrative expenses decreased 12%, primarily reflecting lower professional fees, lower expense provisions and lower advertising and marketing costs.

The cost/income ratio for strategic results was 68% in 1Q14, down seven percentage points compared to 1Q13 and up one percentage point compared to 4Q13.

### **Wealth Management Clients**

			in / end of		% change
	1Q14	4Q13	1013	QoQ	YoY
Strategic results (CHF million)					
Net interest income	706	760	746	(7)	(5)
Recurring commissions and fees	730	742	717	(2)	2
Transaction- and performance-based revenues	638	554	624	15	2
Net revenues	2,074	2,056	2,087	1	(1)
Provision for credit losses	16	18	19	(11)	(16)
Total operating expenses	1,480	1,572	1,614	(6)	(8)
Income before taxes	578	466	454	24	27
Metrics (%)					
Cost/income ratio	71.4	76.5	77.3	-	_

The Wealth Management Clients business in 1Q14 reported pre-tax income of CHF 578 million and net revenues of CHF 2,074 million. Net revenues were stable compared to 1Q13, with lower net interest income, partially offset by slightly higher recurring commissions and fees and slightly higher transaction- and performance-based revenues. Lower net interest income reflected the low interest rate environment, significantly lower deposit margins and stable loan margins on higher average deposit and loan volumes and lower levels of deposits eligible as stable funding. Recurring commissions and fees were slightly higher with higher investment account and services fees and higher discretionary mandate management fees, partially offset by lower investment product management fees, including lower retrocession revenues. Transaction- and performance-based revenues increased slightly, reflecting higher corporate advisory fees and higher placement and transaction fees, partially offset by lower foreign exchange client business.



Compared to 4Q13, net revenues were stable, with a 15% increase in transaction- and performance-based revenues offset by a 7% decline in net interest income and a slight decrease in recurring commissions and fees. The increase in transaction- and performance-based revenues was driven by higher brokerage and product issuing fees and higher sales and trading revenues, partially offset by lower performance fees. Lower net interest income reflected lower deposit margins and slightly higher loan margins on stable average deposit and loan volumes. Recurring commissions and fees were slightly lower with lower investment product management fees, partially offset by higher discretionary mandate management fees.

In 1Q14, the gross margin was 104 basis points, three basis points lower compared to 1Q13, mainly reflecting a continued adverse interest rate environment. Compared to 4Q13, the gross margin was stable, with higher transaction- and performance-based revenues offset by lower net interest income.

Wealth Management Clients net margin was 29 basis points in 1Q14, six basis points higher compared to 1Q13 and six basis points higher compared to 4Q13, reflecting a lower expense base.

### **Corporate & Institutional Clients**

			in / end of		% change
	1Q14	4013	1Q13	QoQ	YoY
Strategic results (CHF million)					
Net interest income	257	278	273	(8)	(6)
Recurring commissions and fees	122	108	111	13	10
Transaction- and performance-based revenues	117	102	121	15	(3)
Other revenues	(4)	(3)	(5)	33	(20)
Net revenues	492	485	500	1	(2)
Provision for credit losses	1	9	4	(89)	(75)
Total operating expenses	245	263	257	(7)	(5)
Income before taxes	246	213	239	15	3
Metrics (%)					
Cost/income ratio	49.8	54.2	51.4	_	_

The Corporate & Institutional Clients business reported pre-tax income of CHF 246 million in 1Q14 and net revenues of CHF 492 million. Net revenues were slightly lower compared to 1Q13, mainly driven by lower net interest income as a result of the low interest rate environment, and slightly lower transaction- and performance-based revenues, partially offset by a 10% increase in recurring commissions and fees primarily reflected higher banking services fees.

Compared to 4Q13, net revenues were stable, with higher transaction- and performance-based revenues and higher recurring commissions and fees offset by an 8% decline in net interest income. Higher transaction- and performance-based revenues reflected higher sales and trading revenues, higher brokerage and product issuing fees and higher corporate advisory fees. The increase in recurring commissions and fees primarily reflected higher banking services fees, partially offset by lower investment account and services fees.



### **Asset Management**

			in / end of		% change
	1014	4Q13	1013	QoQ	Yo
Strategic results (CHF million)					
Recurring commissions and fees	287	299	273	(4)	5
Transaction- and performance-based revenues	164	481	129	(66)	27
Other revenues	14	(61)	19	_	(26)
Net revenues	465	719	421	(35)	10
of which fee-based revenues	438	769	387	(43)	13
Provision for credit losses	0	0	0	_	-
Total operating expenses	324	350	358	(7)	(9)
Income before taxes	141	369	63	(62)	124
Metrics (%)					
Cost/income ratio	69.7	48.7	85.0	_	-

The Asset Management business reported pre-tax income of CHF 141 million in 1Q14, with net revenues of CHF 465 million. Net revenues increased 10% compared to 1Q13, with fee-based revenues increasing 13%, reflecting higher carried interest on realized private equity gains and higher asset management fees. Net revenues declined 35% compared to 4Q13, with lower fee-based revenues from seasonally lower performance fees and private equity placement fees, partially offset by an impairment of CHF 68 million relating to AMF in 4Q13.

The fee-based margin was 49 basis points in 1Q14, compared to 46 basis points in 1Q13 and 87 basis points in 4Q13, primarily reflecting the movements in fee-based revenues. Average assets under management increased 6.2% and 1.3% compared to 1Q13 and 4Q13, respectively.

# Non-strategic results

The non-strategic results for Private Banking & Wealth Management include positions relating to the restructuring of the former Asset Management division, run-off operations relating to the small markets exit initiative and certain legacy cross-border related run-off operations, litigation costs, primarily related to the US tax matter, the impact of restructuring of the German onshore operations, other smaller non-strategic positions formerly in the Corporate & Institutional Clients business and the run-off and active reduction of selected products.

### Private Banking & Wealth Management - non-strategic results

		in / end of			% change		
	1Q14	4013	1013	QoQ	YoY		
Non-strategic results (CHF million)							
Net revenues	209	169	270	24	(23)		
Provision for credit losses	16	17	5	(6)	220		
Total operating expenses	146	776	140	(81)	4		
Income/(loss) before taxes	47	(624)	125	-	(62)		
Metrics (%)							
Cost/income ratio	69.9	459.2	51.9	-	_		

In 1Q14, the non-strategic businesses reported income before taxes of CHF 47 million, including an equity participation gain of CHF 91 million from the sale in January 2014 of Customized Fund Investment Group, the division's private equity fund of funds and co-investment business. In 4Q13, Private Banking & Wealth Management's



non-strategic businesses reported a loss before taxes of CHF 624 million, reflecting litigation provisions of CHF 600 million in connection with the US tax matter, including CHF 175 million in connection with the settlement with the SEC in February 2014.

# Assets under management - Private Banking & Wealth Management

**Assets under management** of CHF 1,292.5 billion increased CHF 10.1 billion compared to the end of 4Q13, as net new assets and positive market movements were partially offset by structural effects mostly arising from disposals of businesses in the non-strategic unit, and adverse foreign exchange-related movements.

**Net new assets:** Private Banking & Wealth Management recorded net new assets of CHF 13.7 billion in 1Q14. In the strategic portfolio, Wealth Management Clients contributed net new assets of CHF 10.6 billion in 1Q14 with continued strong inflows from emerging markets, particularly in Asia Pacific, partially offset by Western European cross-border outflows. Asset Management reported net new assets of CHF 6.9 billion in 1Q14, driven by inflows in credit products and traditional products, with substantial contribution from index strategies, partially offset by net asset outflows in fixed income products. Corporate & Institutional Clients in Switzerland reported net new assets of CHF 0.4 billion in 1Q14. In the non-strategic portfolio, net asset outflows of CHF 2.3 billion reflected the exit of certain businesses, of which CHF 1.0 billion were classified as discontinued operations.

#### Assets under management – Private Banking & Wealth Management

			in / end of		% change
	1Q14	4Q13	1013	QoQ	YoY
Assets under management by business (CHF billion)					
Wealth Management Clients	804.9	790.7	794.4	1.8	1.3
Corporate & Institutional Clients	254.4	250.0	238.7	1.8	6.6
Asset Management	363.4	352.3	347.0	3.2	4.7
Non-strategic	25.9	44.4	85.4	(41.7)	(69.7)
Assets managed across businesses	(156.1)	(155.0)	(153.9)	0.7	1.4
Assets under management	1,292.5	1,282.4	1,311.6	0.8	(1.5)
Average assets under management (CHF billion)					
Average assets under management	1,282.1	1,284.6	1,285.4	(0.2)	(0.3)
Net new assets by business (CHF billion)					
Wealth Management Clients	10.6	1.7	5.7	_	86.0
Corporate & Institutional Clients	0.4	4.0	4.5	(90.0)	(91.1)
Asset Management	6.9	(0.5)	8.5	_	(18.8)
Non-strategic	(2.3)	(1.0)	(2.3)	130.0	0.0
Assets managed across businesses	(1.9)	0.2	(4.4)	-	(56.8)
Net new assets	13.7	4.4	12.0	211.4	14.2
Net new asset growth rate (%)					
Net new asset growth rate – Wealth Management Clients	5.4	0.9	3.0	_	_
Net new asset growth rate – Asset Management	7.8	(0.6)	10.5	_	_



# **Investment Banking**

In 1Q14, Investment Banking reported income before taxes of CHF 827 million and net revenues of CHF 3,416 million. Investment Banking delivered solid results amid a challenging market environment. In the strategic businesses, net revenues declined 11% compared to 1Q13 as strong performance in credit, securitized products and underwriting and advisory and solid equities results were offset by significantly reduced first quarter seasonal contribution from rates and certain emerging markets than experienced in previous years. Compared to 4Q13, the strategic businesses delivered significantly improved revenues, reflecting seasonally stronger trading volumes and client activity in fixed income and equities businesses which more than offset lower results in the underwriting and advisory franchises. In 1Q14, Investment Banking made progress in winding-down the non-strategic unit, including reducing leverage exposure, risk-weighted assets and funding costs.

### **Investment Banking**

			in / end of		% change
	1Q14	4Q13	1013	QoQ	YoY
Reported results (CHF million)					
Net revenues	3,416	2,668	3,945	28	(13)
Provision for credit losses	0	8	(6)	(100)	100
Compensation and benefits	1,521	1,355	1,485	12	2
Total other operating expenses	1,068	1,869	1,166	(43)	(8)
Total operating expenses	2,589	3,224	2,651	(20)	(2)
Income/(loss) before taxes	827	(564)	1,300	-	(36)
Metrics (%)					
Return on capital	13.8	-	20.4	-	_
Cost/income ratio	75.8	120.8	67.2	_	_

# Strategic results

In 1Q14, the strategic businesses reported income before taxes of CHF 1,124 million and net revenues of CHF 3,563 million. Net revenues declined 11% compared to 1Q13 as strong performance in credit, securitized products and underwriting and advisory and solid equities results were offset by weakness in emerging markets and global macro products. Compared to 4Q13, the strategic businesses delivered significantly improved revenues, reflecting seasonally stronger trading volumes and client activity in the fixed income and equities businesses which more than offset lower results in the underwriting and advisory franchises.

**Fixed income sales and trading** revenues declined significantly from 1Q13 driven by substantially reduced client activity and challenging trading conditions in global macro products and emerging markets businesses, partially offset by strong results in securitized products and credit. Revenues increased significantly compared to 4Q13 due to a seasonal increase in client activity, resulting in higher revenues across most of its fixed income businesses.

**Equities sales and trading** revenues were solid, albeit lower than 1Q13, reflecting lower cash equities and systematic market making revenues, partially offset by higher derivatives revenues. Equity sales and trading revenues increased compared to 4Q13, reflecting higher results in derivatives and prime services.

**Underwriting and advisory** results were higher compared to 1Q13 driven by market share gains. Compared to 4Q13, revenues decreased driven by lower equity underwriting and advisory results reflecting lower industry activity.



## Investment Banking - strategic results

			in / end of		% change
	1014	4013	1013	QoQ	YoY
Strategic results (CHF million)					
Debt underwriting	468	483	461	(3)	2
Equity underwriting	183	274	157	(33)	17
Total underwriting	651	757	618	(14)	5
Advisory and other fees	180	194	145	(7)	24
Total underwriting and advisory	831	951	763	(13)	9
Fixed income sales and trading	1,609	808	2,028	99	(21)
Equity sales and trading	1,207	1,070	1,316	13	(8)
Total sales and trading	2,816	1,878	3,344	50	(16)
Other	(84)	(34)	(90)	147	(7)
Net revenues	3,563	2,795	4,017	27	(11)
Provision for credit losses	0	8	(7)	(100)	100
Total operating expenses	2,439	2,319	2,477	5	(2)
Income before taxes	1,124	468	1,547	140	(27)
Metrics (%)					
Return on capital	20.9	8.8	27.5	-	_
Cost/income ratio	68.5	83.0	61.7	_	_

**Total operating expenses** of CHF 2,439 million decreased 2% compared to 1Q13, reflecting lower technology costs and lower litigation provisions, partially offset by seasonally higher compensation and benefits expense. Compared to 4Q13, operating expenses increased 5% reflecting higher compensation and benefits expense, partially offset by lower general and administrative expenses.

Results in 1Q14 were impacted by the weakening of the average rate of the US dollar against the Swiss franc, which negatively impacted revenues and favorably impacted expenses. Compared to 1Q13, revenues decreased 11% and total operating expenses decreased 2% in Swiss francs while revenues declined 8% and total operating expenses increased 3% in US dollars. Compared to 4Q13, revenues were up 27% and total operating expenses up 5% in Swiss francs while revenues increased 29% and total operating expenses increased 6% in US dollars.

**Capital metrics** As of the end of 1Q14, the strategic businesses in Investment Banking reported Basel III risk-weighted assets of USD 167 billion, up USD 11 billion from 4Q13, reflecting increases of USD 6 billion from external methodology changes and USD 5 billion from internal methodology changes. The leverage exposure of the strategic businesses in Investment Banking was USD 742 billion reflecting a modest increase from 4Q13 due to seasonal market activity in equities and increased commitments in credit.

# Non-strategic results

Non-strategic results for Investment Banking include the fixed income wind-down portfolio, legacy rates business, primarily non-exchange-traded instruments and capital-intensive structured positions, legacy funding costs associated with non-Basel III compliant debt instruments, as well as certain legacy litigation costs and other small non-strategic positions.



## Investment Banking - non-strategic results

			in / end of		% change
	1Q14	4Q13	1013	QoQ	YoY
Non-strategic results (CHF million)					
Net revenues	(147)	(127)	(72)	16	104
Provision for credit losses	0	0	1	-	(100)
Total operating expenses	150	905	174	(83)	(14)
Income/(loss) before taxes	(297)	(1,032)	(247)	(71)	20
Risk-weighted assets – Basel III	16,436	17,549	19,176	(6)	(14)

In 1Q14, Investment Banking continued to make progress on the wind-down strategy in its non-strategic unit. The non-strategic businesses reported a loss before taxes of CHF 297 million and net revenue losses of CHF 147 million. Investment Banking had higher net revenue losses as 1Q13 results reflected a gain of CHF 77 million from a sale in our real estate portfolio. Performance also reflected improved funding costs from portfolio management of both its legacy debt instruments and trading assets. Total operating expenses decreased compared to 1Q13 and 4Q13, driven by substantially lower litigation provisions.

As of the end of 1Q14, the Investment Banking non-strategic businesses reported Basel III risk-weighted assets of USD 19 billion were down USD 1 billion compared to 4Q13, with decreases of USD 3 billion from business reductions partially offset by increases of USD 2 billion from methodology changes. This compares to the target of USD 6 billion by end 2015. Additionally, the non-strategic businesses reported leverage exposure of USD 79 billion as of the end of 1Q14, a reduction of USD 8 billion, or 9% from 4Q13. This compares to the target of USD 24 billion in leverage exposure by year-end 2015.

# Corporate Center

Corporate Center includes parent company operations such as Group financing, expenses for projects sponsored by the Group and certain expenses and revenues that have not been allocated to the segments. It also includes consolidation and elimination adjustments required to eliminate intercompany revenues and expenses.

### **Corporate Center**

			in / end of		% change
	1Q14	4013	1013	QoQ	YoY
Reported results (CHF million)					
Net revenues	(187)	(177)	(205)	6	(9)
Provision for credit losses	1	1	0	0	_
Compensation and benefits	166	119	126	39	32
Total other operating expenses	85	92	45	(8)	89
Total operating expenses	251	211	171	19	47
Loss before taxes	(439)	(389)	(376)	13	17
Non-strategic results (CHF million)					
Net revenues	(146)	(160)	(198)	(9)	(26)
Provision for credit losses	0	0	0	-	_
Total operating expenses	144	161	82	(11)	76
Income/(loss) before taxes	(290)	(321)	(280)	(10)	4



The Corporate Center recorded a loss before taxes of CHF 439 million in 1Q14, including fair value losses on own debt of CHF 92 million, debit valuation adjustment losses on certain structured notes liabilities of CHF 4 million and fair value losses on stand-alone derivatives of CHF 24 million, resulting in overall fair value losses on own credit spreads of CHF 120 million in 1Q14. 1Q14 results also included business realignment costs of CHF 62 million, IT architecture simplification expenses of CHF 61 million and a gain on sale of real estate of CHF 34 million. This compares to a loss before taxes of CHF 376 million in 1Q13 and a loss before taxes of CHF 389 million in 4Q13.

# Balance sheet, shareholders' equity and regulatory capital

#### **Balance sheet**

As of the end of 1Q14, total assets of CHF 878.1 billion were stable compared to 4Q13, reflecting a slight increase in operating activities, partially offset by the foreign exchange translation impact. Excluding the foreign exchange translation impact, total assets increased CHF 9.7 billion.

### Total shareholders' equity

Credit Suisse's total shareholders' equity increased to CHF 43.2 billion as of the end of 1Q14 compared to CHF 42.2 billion as of the end of 4Q13. Total shareholders' equity was impacted by net income, the effect of share-based compensation and the purchase of subsidiary shares from non-controlling interests, relating to the redemption of tier 1 participation securities. These increases were partially offset by the impact of foreign exchange-related movements on cumulative translation adjustments and treasury shares purchases and sales.

#### Capital issuances and redemptions

In March 2014, pursuant to a tender offer, Credit Suisse repurchased USD 1.4 billion of outstanding 7.875% perpetual series B subordinated tier 1 participation securities. Credit Suisse subsequently exercised a regulatory call of the USD 99 million of such securities that had not been tendered, with the result that no such securities remain outstanding. Prior to the announcement of the tender offer and as advised by FINMA, these tier 1 participation securities formed part of Swiss CET1 capital under the Swiss Requirements, whereas under Basel III, these instruments were included in additional tier 1 instruments subject to phase out. These transactions were approved by FINMA.

In March 2014, CHF 0.5 billion of Contingent Capital Awards (CCA) were granted to certain employees as part of their 2013 deferred variable compensation. Also in March, employees holding 2011 Partner Asset Facility (PAF2) awards, which were restructured, reallocated a portion of their PAF2 holdings to CCA. CCA qualify as high-trigger regulatory capital.

### Regulatory capital and ratios - Basel III

The CET1 ratio was 14.3% as of the end of 1Q14, compared to 15.7% as of the end of 4Q13, due to an increase in RWA and a decrease in CET1 capital. Credit Suisse' tier 1 ratio was 15.6% as of the end of 1Q14, compared to 16.8% as of the end of 4Q13. The total capital ratio decreased to 19.1% as of the end of 1Q14 compared to 20.6% as of the end of 4Q13.

CET1 capital was CHF 40.9 billion as of the end of 1Q14 compared to CHF 43.0 billion as of the end of 4Q13, mainly reflecting the 20% phase in of regulatory deductions from CET1 including goodwill and other intangible assets and certain deferred tax assets and a 20% decrease in the adjustment for the accounting treatment of pension plans, pursuant to phase-in requirements. CET1 capital was also impacted by a quarterly dividend accrual and a negative foreign exchange translation impact, partially offset by net income and the impact of share-based compensation.



Additional tier 1 capital increased to CHF 3.7 billion, mainly due to the issuance of CHF 0.5 billion CCA and the 20% decrease in phase in deductions, including goodwill and other intangible assets and other capital deductions, partially offset by the redemption of tier 1 participation securities in March 2014. Tier 2 capital decreased slightly to CHF 10.0 billion as of the end of 1Q14.

Total eligible capital was CHF 54.6 billion as of the end of 1Q14 compared to CHF 56.3 billion as of the end of 4Q13, reflecting the decrease in CET1 capital, partially offset by the increase in additional tier 1 capital.

As of the end of 1Q14, the Look-through CET1 ratio was 10.0% compared to an updated long-term target of 11.0%.

### Capital ratios and leverage ratios - Basel III

	ı	Phase-in	Look-through	
end of	1Q14	4013	1Q14	4Q13
BIS capital ratios (%)				
CET1 ratio	14.3	15.7	10.0	10.0
Tier 1 ratio	15.6	16.8	12.8	12.8
Total capital ratio	19.1	20.6	15.1	15.1
Leverage ratios (%)				
Swiss leverage ratio	4.8	5.1	3.7	3.7

As of the end of 1014, Swiss CET1 capital and Swiss total capital ratios were 14.2% and 19.0%, respectively, compared to the Swiss capital ratio phase-in requirements of 6.75% and 10.18%, respectively.

On a look-through basis, Swiss CET1 capital was CHF 27.7 billion and the Swiss CET1 ratio was 9.9% as of the end of 1Q14. Swiss total eligible capital was CHF 42.0 billion and the Swiss total capital ratio was 15.0% as of the end of 1Q14, each on a look-through basis.

### Swiss leverage ratio

As of the end of 1Q14, the Swiss leverage ratio was 4.8% and total average exposure was CHF 1,137.6 billion. As of the end of 1Q14, total exposure was CHF 1,140 billion compared to Credit Suisse's updated long-term target of approximately CHF 1,000 billion. The Look-through Swiss leverage ratio was 3.7% as of the end of 1Q14, compared to the 4.0% requirement for 2019.



# Quarterly results documentation

The Results Presentation Slides are available for download from 06:45 CEST today at: https://www.credit-suisse.com/results

The 1Q14 Financial Report will be available for download on or about May 2, 2014 at: https://www.credit-suisse.com/results

Hard copies of the 1Q14 Financial Report may be ordered free of charge at: https://publications.credit-suisse.com/index.cfm/publikationen-shop/quarterly-reports/

### Presentation - Wednesday, April 16, 2014

Event	Analyst, investor and media presentation
Time	09:00 Zurich
	08:00 London
	03:00 New York
Speakers	Brady W. Dougan, Chief Executive Officer
	David Mathers, Chief Financial Officer
Language	The presentation will be held in English
Access via Internet	Audio webcast
	www.credit-suisse.com/results
Access via Telephone	+41 44 580 40 01 (Switzerland)
	+44 1452 565 510 (Europe)
	+1 866 389 9771 (US)
	Reference: Credit Suisse Group quarterly results
Q&A Session	Following the presentations, you will have the opportunity
	to ask questions via the telephone conference.
Playback	Replay available approximately two hours after the event by visiting
	www.credit-suisse.com/results or by dialing:
	+41 44 580 34 56 (Switzerland)
	+44 1452 550 000 (Europe)
	+1 866 247 4222 (US)
	Conference ID: 25863345#

# Contacts

Media Relations Credit Suisse, telephone +41 844 33 88 44, media.relations@credit-suisse.com Investor Relations Credit Suisse, telephone +41 44 333 71 49, investor.relations@credit-suisse.com



### Important information

The Group has not finalized its 1014 Financial Report and the Group's independent registered public accounting firm has not completed its review of the condensed consolidated financial statements (unaudited) for the period. Accordingly, the financial information contained in this Earnings Release is subject to completion of quarter-end procedures, which may result in changes to that information.

For purposes of this Earnings Release, unless the context otherwise requires, the terms "Credit Suisse" and "the Group" mean Credit Suisse Group AG and its consolidated subsidiaries. The business of Credit Suisse AG, the Swiss bank subsidiary of the Group, is substantially similar to the Group, and these terms are used to refer to both when the subject is the same or substantially similar. The term "the Bank" is used when referring to Credit Suisse AG, the Swiss bank subsidiary of the Group, and its consolidated subsidiaries.

Information referenced in this Earnings Release, whether via website links or otherwise, are not incorporated into this Earnings Release.

As of January 1, 2013, Basel III was implemented in Switzerland along with the Swiss "Too Big to Fail" legislation and regulations thereunder. The related disclosures are in accordance with Credit Suisse's current interpretation of such requirements, including relevant assumptions. Changes in the interpretation of these requirements in Switzerland or in any of Credit Suisse's assumptions or estimates could result in different numbers from those shown herein.

References to phase-in and look-through included herein refer to Basel III requirements. Phase-in reflects that for the years 2014 – 2018, there will be a five-year (20% per annum) phase in of goodwill and other intangible assets and other capital deductions (e.g., certain deferred tax assets and participations in financial institutions) and for the years 2013 – 2022, there will be a phase out of certain capital instruments. Look-through assumes the full phase-in of goodwill and other intangible assets and other regulatory adjustments and the full phase out of certain capital instruments.

Unless otherwise noted, leverage ratio, leverage exposure and total capital amounts included herein are based on the current FINMA framework. The Swiss leverage ratio is calculated as Swiss total eligible capital, divided by a three-month average leverage exposure, which consists of balance sheet assets, off-balance sheet exposures, which consist of guarantees and commitments, and regulatory adjustments, which include cash collateral netting reversals and derivative add-ons.

Return on equity for strategic results is calculated by dividing annualized strategic net income by average strategic shareholders' equity (derived by deducting 10% of non-strategic risk-weighted assets from reported shareholders' equity). Return on capital is calculated using income after tax and capital allocated based on the average of 10% of average risk-weighted assets and 2.4% of average leverage exposure.

All expense reduction metrics against 6M11 annualized total expenses are measured at constant foreign exchange rates and exclude realignment and other significant expense items and variable compensation expenses. For further information regarding these measures, see the 1Q14 Results Presentation Slides.

In various tables, use of "-" indicates not meaningful or not applicable.



# **Appendix**

# Key metrics

			in / end of		% change
	1Q14	4Q13	1Q13	QoQ	Yo
Credit Suisse (CHF million, except where indicated)					
Net income/(loss) attributable to shareholders	859	(476)	1,303	_	(34)
of which from continuing operations	844	(474)	1,297	-	(35)
Basic earnings/(loss) per share from continuing operations (CHF)	0.47	(0.37)	0.76	-	(38)
Diluted earnings/(loss) per share from continuing operations (CHF)	0.47	(0.37)	0.75	_	(37)
Return on equity attributable to shareholders (%)	8.0	(4.5)	14.2	-	-
Effective tax rate (%)	31.2	18.9	26.6	-	-
Core Results (CHF million, except where indicated)					
Net revenues	6,469	5,920	7,018	9	(8)
Provision for credit losses	34	53	22	(36)	55
Total operating expenses	5,035	6,396	5,191	(21)	(3)
Income/(loss) from continuing operations before taxes	1,400	(529)	1,805	-	(22)
Cost/income ratio (%)	77.8	108.0	74.0	-	-
Pre-tax income margin (%)	21.6	(8.9)	25.7	_	-
Strategic results (CHF million, except where indicated)					
Net revenues	6,553	6,038	7,018	9	(7)
Income from continuing operations before taxes	1,940	1,448	2,207	34	(12)
Cost/income ratio (%)	70.1	75.4	68.3	_	_
Return on equity – strategic results (%)	13.9	10.6	18.6	-	_
Non-strategic results (CHF million)					
Net revenues	(84)	(118)	0	(29)	-
Loss from continuing operations before taxes	(540)	(1,977)	(402)	(73)	34
Assets under management and net new assets (CHF billion)					
Assets under management from continuing operations	1,281.1	1,253.4	1,258.6	2.2	1.8
Net new assets from continuing operations	14.7	4.2	14.4	250.0	2.1
Balance sheet statistics (CHF million)					
Total assets	878,090	872,806	946,618	1	(7)
Net loans	250,659	247,054	248,995	1	1
Total shareholders' equity	43,230	42,164	37,825	3	14
Tangible shareholders' equity	35,046	33,955	28,985	3	21
Basel III regulatory capital and leverage statistics					
Risk-weighted assets (CHF million)	285,996	273,846	-	4	-
CET 1 ratio (%)	14.3	15.7	-	-	-
Look-through CET 1 ratio (%)	10.0	10.0	-	-	-
Swiss leverage ratio (%)	4.8	5.1	-	-	-
Look-through Swiss leverage ratio (%)	3.7	3.7	-	-	-
Share information					
Shares outstanding (million)	1,587.2	1,590.9	1,312.2	0	21
of which common shares issued	1,596.1	1,596.1	1,339.7	0	19
of which treasury shares	(8.9)	(5.2)	(27.5)	71	(68)
Book value per share (CHF)	27.24	26.50	28.83	3	(6
Tangible book value per share (CHF)	22.08	21.34	22.09	3	(
Market capitalization (CHF million)	45,633	43,526	33,371	5	37
Number of employees (full-time equivalents)					

See relevant tables for additional information on these metrics.



### **Credit Suisse**

			in / end of		% change
	1Q14	4013	1013	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	6,829	6,139	7,089	11	(4)
Provision for credit losses	34	53	22	(36)	55
Compensation and benefits	2,993	2,807	2,991	7	С
General and administrative expenses	1,690	3,223	1,732	(48)	(2)
Commission expenses	369	389	470	(5)	(21)
Total other operating expenses	2,059	3,612	2,202	(43)	(6)
Total operating expenses	5,052	6,419	5,193	(21)	(3)
Income/(loss) from continuing operations before taxes	1,743	(333)	1,874	-	(7)
Income tax expense/(benefit)	543	(63)	499	-	9
Income/(loss) from continuing operations	1,200	(270)	1,375	-	(13)
Income/(loss) from discontinued operations	15	(2)	6	-	150
Net income/(loss)	1,215	(272)	1,381	-	(12)
Net income attributable to noncontrolling interests	356	204	78	75	356
Net income/(loss) attributable to shareholders	859	(476)	1,303	-	(34)
of which from continuing operations	844	(474)	1,297	-	(35)
of which from discontinued operations	15	(2)	6		150
Earnings per share (CHF)					
Basic earnings/(loss) per share from continuing operations	0.47	(0.37)	0.76	-	(38)
Basic earnings/(loss) per share	0.48	(0.37)	0.76	-	(37)
Diluted earnings/(loss) per share from continuing operations	0.47	(0.37)	0.75	-	(37)
Diluted earnings/(loss) per share	0.48	(0.37)	0.75	-	(36)
Return on equity (%, annualized)					
Return on equity attributable to shareholders	8.0	(4.5)	14.2	-	_
Return on tangible equity attributable to shareholders <sup>1</sup>	10.0	(5.6)	18.6	_	-
Number of employees (full-time equivalents)					
Number of employees	45,600	46,000	46,900	(1)	(3)

<sup>1</sup> Based on tangible shareholders' equity attributable to shareholders, a non-GAAP financial measure, which is calculated by deducting goodwill and other intangible assets from total shareholders' equity attributable to shareholders. Management believes that the return on tangible shareholders' equity attributable to shareholders is meaningful as it allows consistent measurement of the performance of businesses without regard to whether the businesses were acquired.

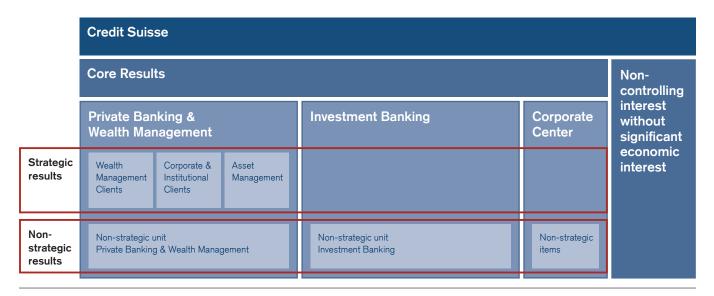


#### Credit Suisse and Core Results

		C	ore Results	Noncontro	lling interests v	vithout SEI		Cı	redit Suisse
in	1Q14	4Q13	1013	1Q14	4Q13	1013	1Q14	4Q13	1013
Statements of operations (CHF million)									
Net revenues	6,469	5,920	7,018	360	219	71	6,829	6,139	7,089
Provision for credit losses	34	53	22	0	0	0	34	53	22
Compensation and benefits	2,977	2,788	2,990	16	19	1	2,993	2,807	2,991
General and administrative expenses	1,689	3,219	1,731	1	4	1	1,690	3,223	1,732
Commission expenses	369	389	470	0	0	0	369	389	470
Total other operating expenses	2,058	3,608	2,201	1	4	1	2,059	3,612	2,202
Total operating expenses	5,035	6,396	5,191	17	23	2	5,052	6,419	5,193
Income/(loss) from continuing operations before taxes	1,400	(529)	1,805	343	196	69	1,743	(333)	1,874
Income tax expense/(benefit)	543	(63)	499	0	0	0	543	(63)	499
Income/(loss) from continuing operations	857	(466)	1,306	343	196	69	1,200	(270)	1,375
Income/(loss) from discontinued operations	15	(2)	6	0	0	0	15	(2)	6
Net income/(loss)	872	(468)	1,312	343	196	69	1,215	(272)	1,381
Net income attributable to noncontrolling interests	13	8	9	343	196	69	356	204	78
Net income/(loss) attributable to shareholders	859	(476)	1,303	-	-	-	859	(476)	1,303
of which from continuing operations	844	(474)	1,297	_	_	_	844	(474)	1,297
of which from discontinued operations	15	(2)	6	_		_	15	(2)	6
Statement of operations metrics (%)									
Cost/income ratio	77.8	108.0	74.0	_	_	_	74.0	104.6	73.3
Pre-tax income margin	21.6	(8.9)	25.7	-	_	_	25.5	(5.4)	26.4
Effective tax rate	38.8	11.9	27.6	-	_	_	31.2	18.9	26.6
Net income margin <sup>1</sup>	13.3	(8.0)	18.6	_	_	_	12.6	(7.8)	18.4

<sup>&</sup>lt;sup>1</sup> Based on amounts attributable to shareholders.

### Credit Suisse reporting structure



Credit Suisse results include revenues and expenses from the consolidation of certain private equity funds and other entities in which we have noncontrolling interests without significant economic interest (SEI) in such revenues and expenses. Core Results include the results of our two segments and the Corporate Center and discontinued operations, but do not include noncontrolling interests without SEI.



# **Core Results**

			in / end of		% change
	1Q14	4013	1013	QoQ	Yo
Statements of operations (CHF million)					
Net interest income	2,183	1,742	1,801	25	2
Commissions and fees	3,276	3,430	3,254	(4)	
Trading revenues	630	287	1,807	120	(65
Other revenues	380	461	156	(18)	144
Net revenues	6,469	5,920	7,018	9	(8)
of which strategic results	6,553	6,038	7,018	9	(7
of which non-strategic results	(84)	(118)	0	(29)	-
Provision for credit losses	34	53	22	(36)	55
Compensation and benefits	2,977	2,788	2,990	7	C
General and administrative expenses	1,689	3,219	1,731	(48)	(2)
Commission expenses	369	389	470	(5)	(21)
Total other operating expenses	2,058	3,608	2,201	(43)	(6)
Total operating expenses	5,035	6,396	5,191	(21)	(3
of which strategic results	4,595	4,554	4,795	1	(4
of which non-strategic results	440	1,842	396	(76)	11
Income/(loss) from continuing operations before taxes	1,400	(529)	1,805	-	(22)
of which strategic results	1,940	1,448	2,207	34	(12)
of which non-strategic results	(540)	(1,977)	(402)	(73)	34
Income tax expense/(benefit)	543	(63)	499	-	S
Income/(loss) from continuing operations	857	(466)	1,306	-	(34)
Income/(loss) from discontinued operations	15	(2)	6	_	150
Net income/(loss)	872	(468)	1,312	-	(34)
Net income attributable to noncontrolling interests	13	8	9	63	44
Net income/(loss) attributable to shareholders	859	(476)	1,303	-	(34)
of which strategic results	1,398	1,062	1,579	32	(11)
of which non-strategic results	(539)	(1,538)	(276)	(65)	95
Statement of operations metrics (%)					
Return on capital <sup>1</sup>	14.4	-	18.2	-	-
Cost/income ratio	77.8	108.0	74.0	-	-
Pre-tax income margin	21.6	(8.9)	25.7	-	-
Effective tax rate	38.8	11.9	27.6	-	-
Net income margin <sup>2</sup>	13.3	(8.0)	18.6	-	-
Return on equity (%, annualized)					
Return on equity – strategic results	13.9	10.6	18.6	-	-
Number of employees (full-time equivalents)					
Number of employees	45,600	46,000	46,900	(1)	(3

<sup>1</sup> Calculated using income after tax denominated in CHF; assumes tax rate of 30% in 1Q14 and 4Q13, 25% in 1Q13 and capital allocated based on average of 10% of average risk-weighted assets and 2.4% of average leverage exposure.

<sup>&</sup>lt;sup>2</sup> Based on amounts attributable to shareholders.



# Core Results – strategic and non-strategic results

		Str	ategic results		Non-stra	ategic results			Core Results
in / end of	1Q14	4013	1013	1Q14	4013	1013	1Q14	4013	1Q13
Statements of operations (CHF million)									
Net revenues	6,553	6,038	7,018	(84)	(118)	0	6,469	5,920	7,018
Provision for credit losses	18	36	16	16	17	6	34	53	22
Compensation and benefits	2,797	2,599	2,802	180	189	188	2,977	2,788	2,990
Total other operating expenses	1,798	1,955	1,993	260	1,653	208	2,058	3,608	2,201
Total operating expenses	4,595	4,554	4,795	440	1,842	396	5,035	6,396	5,191
Income/(loss) from continuing operations before taxes	1,940	1,448	2,207	(540)	(1,977)	(402)	1,400	(529)	1,805
Income tax expense/(benefit)	529	378	619	14	(441)	(120)	543	(63)	499
Income/(loss) from continuing operations	1,411	1,070	1,588	(554)	(1,536)	(282)	857	(466)	1,306
Income/(loss) from discontinued operations	0	0	0	15	(2)	6	15	(2)	6
Net income/(loss)	1,411	1,070	1,588	(539)	(1,538)	(276)	872	(468)	1,312
Net income attributable to noncontrolling interests	13	8	9	0	0	0	13	8	9
Net income/(loss) attributable to shareholders	1,398	1,062	1,579	(539)	(1,538)	(276)	859	(476)	1,303
Balance sheet statistics (CHF million)									
Risk-weighted assets – Basel III <sup>1</sup>	255,697	242,475	262,941	23,997	23,628	26,745	279,694	266,103	289,686
Total assets	833,536	821,207	886,213	43,263	47,975	55,986	876,799	869,182	942,199
Swiss leverage exposure	1,050,957	1,031,316	1,170,436	88,660	99,289	117,144	1,139,617	1,130,605	1,287,580

 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Represents risk-weighted assets on a fully phased-in "look-through" basis.

# **Private Banking & Wealth Management**

			in $/$ end of		% change
	1Q14	4Q13	1Q13	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	3,240	3,429	3,278	(6)	(1)
of which strategic results	3,031	3,260	3,008	(7)	1
of which non-strategic results	209	169	270	24	(23)
Provision for credit losses	33	44	28	(25)	18
Compensation and benefits	1,290	1,314	1,379	(2)	(6)
General and administrative expenses	736	1,443	791	(49)	(7)
Commission expenses	169	204	199	(17)	(15)
Total other operating expenses	905	1,647	990	(45)	(9)
Total operating expenses	2,195	2,961	2,369	(26)	(7)
of which strategic results	2,049	2,185	2,229	(6)	(8)
of which non-strategic results	146	776	140	(81)	4
Income before taxes	1,012	424	881	139	15
of which strategic results	965	1,048	756	(8)	28
of which non-strategic results	47	(624)	125	_	(62)
Statement of operations metrics (%)					
Return on capital <sup>1</sup>	32.3	13.9	29.8	-	-
Cost/income ratio	67.7	86.4	72.3	-	_
Pre-tax income margin	31.2	12.4	26.9	-	_
Assets under management (CHF billion)					
Assets under management	1,292.5	1,282.4	1,311.6	0.8	(1.5)
Net new assets	13.7	4.4	12.0	211.4	14.2
Number of employees and relationship managers					
Number of employees (full-time equivalents)	26,100	26,000	27,000	0	(3)
Number of relationship managers	4,410	4,330	4,530	2	(3)

<sup>1</sup> Calculated using income after tax denominated in CHF; assumes tax rate of 30% in 1Q14 and 4Q13, 25% in 1Q13 and capital allocated on average of 10% of average risk-weighted assets and 2.4% of average leverage exposure.



# Private Banking & Wealth Management (continued)

			in / end of		% change
	1Q14	4Q13	1013	QoQ	YoY
Net revenue detail (CHF million)					
Net interest income	979	1,058	1,045	(7)	(6)
Recurring commissions and fees	1,189	1,232	1,219	(3)	(2)
Transaction- and performance-based revenues	937	1,186	919	(21)	2
Other revenues <sup>1</sup>	135	(47)	95	_	42
Net revenues	3,240	3,429	3,278	(6)	(1)
Provision for credit losses (CHF million)					
New provisions	53	76	52	(30)	2
Releases of provisions	(20)	(32)	(24)	(38)	(17)
Provision for credit losses	33	44	28	(25)	18

<sup>1</sup> Includes investment-related gains/(losses), equity participations and other gains/(losses) and fair value gains/(losses) on the Clock Finance transaction.

### Private Banking & Wealth Management - strategic results

			in / end of		% change
	1014	4Q13	1013	QoQ	YoY
Statements of operations (CHF million)					
Net interest income	963	1,038	1,019	(7)	(5)
Recurring commissions and fees	1,139	1,149	1,101	(1)	3
Transaction- and performance-based revenues	919	1,137	874	(19)	5
Other revenues	10	(64)	14	_	(29)
Net revenues	3,031	3,260	3,008	(7)	1
New provisions	36	58	47	(38)	(23)
Releases of provisions	(19)	(31)	(24)	(39)	(21)
Provision for credit losses	17	27	23	(37)	(26)
Compensation and benefits	1,225	1,242	1,307	(1)	(6)
General and administrative expenses	660	750	736	(12)	(10)
Commission expenses	164	193	186	(15)	(12)
Total other operating expenses	824	943	922	(13)	(11)
Total operating expenses	2,049	2,185	2,229	(6)	(8)
Income before taxes	965	1,048	756	(8)	28
of which Wealth Management Clients	578	466	454	24	27
of which Corporate & Institutional Clients	246	213	239	15	3
of which Asset Management	141	369	63	(62)	124
Statement of operations metrics (%)					
Return on capital <sup>1</sup>	33.0	36.8	27.7	_	_
Cost/income ratio	67.6	67.0	74.1	_	
Pre-tax income margin	31.8	32.1	25.1	_	
Balance sheet statistics (CHF million)					
Risk-weighted assets – Basel III	92,169	88,316 <sup>2</sup>	90,752	4	2
Total assets	267,332	258,447	261,165	3	2
Swiss leverage exposure	309,672	302,894	312,280	2	(1)

<sup>1</sup> Calculated using income after tax denominated in CHF; assumes tax rate of 30% in 1Q14 and 4Q13, 25% in 1Q13 and capital allocated on average of 10% of average risk-weighted assets and 2.4% of average leverage exposure.

<sup>&</sup>lt;sup>2</sup> Includes the impact of an operational risk add-on of CHF 1.6 billion in 4Q13.



# **Wealth Management Clients**

			in / end of		% change
	1Q14	4Q13	1Q13	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	2,074	2,056	2,087	1	(1)
Provision for credit losses	16	18	19	(11)	(16)
Total operating expenses	1,480	1,572	1,614	(6)	(8)
Income before taxes	578	466	454	24	27
Statement of operations metrics (%)					
Cost/income ratio	71.4	76.5	77.3	-	_
Pre-tax income margin	27.9	22.7	21.8	_	_
Net revenue detail (CHF million)					
Net interest income	706	760	746	(7)	(5)
Recurring commissions and fees	730	742	717	(2)	2
Transaction- and performance-based revenues	638	554	624	15	2
Net revenues	2,074	2,056	2,087	1	(1)
Gross margin (annualized) (bp) <sup>1</sup>					
Net interest income	35	38	38	_	_
Recurring commissions and fees	37	38	37	_	_
Transaction- and performance-based revenues	32	28	32	_	_
Gross margin	104	104	107	-	_
Number of relationship managers					
Switzerland	1,690	1,590	1,610	6	5
EMEA	1,150	1,180	1,290	(3)	(11)
Americas	560	560	630	0	(11)
Asia Pacific	460	440	430	5	7
Number of relationship managers	3,860	3,770	3,960	2	(3)

Beginning in 2013, fees collected in an agent role in connection with certain customized fund services we provide to clients where those fees are passed on directly to a third-party investment manager are now presented on a net basis per the applicable accounting standards. These fees were previously recorded on a gross basis as fee income and commission expense. Prior periods have been restated to conform to the current presentation.

# **Corporate & Institutional Clients**

			in / end of		% change
	1014	4Q13	1013	QoQ	Yo
Statements of operations (CHF million)					
Net revenues	492	485	500	1	(2)
Provision for credit losses	1	9	4	(89)	(75)
Total operating expenses	245	263	257	(7)	(5)
Income before taxes	246	213	239	15	3
Statement of operations metrics (%)					
Cost/income ratio	49.8	54.2	51.4	_	-
Pre-tax income margin	50.0	43.9	47.8	_	-
Net revenue detail (CHF million)					
Net interest income	257	278	273	(8)	(6)
Recurring commissions and fees	122	108	111	13	10
Transaction- and performance-based revenues	117	102	121	15	(3)
Other revenues	(4)	(3)	(5)	33	(20)
Net revenues	492	485	500	1	(2)
Number of relationship managers					
Number of relationship managers (Switzerland)	550	560	570	(2)	(4)

<sup>&</sup>lt;sup>1</sup> Net revenues divided by average assets under management.



# **Asset Management**

			in / end of		% change
	1Q14	4Q13	1013	QoQ	Yo'
Statements of operations (CHF million)					
Net revenues	465	719	421	(35)	10
Provision for credit losses	0	0	0	_	_
Total operating expenses	324	350	358	(7)	(9
Income before taxes	141	369	63	(62)	124
Statement of operations metrics (%)					
Cost/income ratio	69.7	48.7	85.0	_	-
Pre-tax income margin	30.3	51.3	15.0	_	-
Net revenue detail (CHF million)					
Recurring commissions and fees	287	299	273	(4)	5
Transaction- and performance-based revenues	164	481	129	(66)	27
Other revenues	14	(61)	19	- · · · · · · · · · · · · · · · · · · ·	(26)
Net revenues	465	719	421	(35)	10
Net revenue detail by type (CHF million)					
Asset management fees	287	299	273	(4)	5
Placement, transaction and other fees	56	116	60	(52)	(7)
Performance fees and carried interest	80	342	44	(77)	82
Equity participations income	15	12	10	25	50
Fee-based revenues	438	769	387	(43)	13
Investment-related gains/(losses)	19	19	33	0	(42)
Equity participations and other gains/(losses)	0	(68)	0	100	-
Other revenues <sup>1</sup>	8	(1)	1	· · · · · · · · · · · · · · · · · · ·	-
Net revenues	465	719	421	(35)	10
Fee-based margin on assets under management (annualized) (bp)					
Fee-based margin <sup>2</sup>	49	87	46	_	-

<sup>&</sup>lt;sup>1</sup> Includes allocated funding costs.

# Private Banking & Wealth Management – non-strategic results

			in / end of		% change
	1014	4013	1Q13	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	209	169	270	24	(23)
Provision for credit losses	16	17	5	(6)	220
Compensation and benefits	65	72	72	(10)	(10)
Total other operating expenses	81	704	68	(88)	19
Total operating expenses	146	776	140	(81)	4
Income/(loss) before taxes	47	(624)	125	_	(62)
Revenue details (CHF million)					
Restructuring of select onshore businesses	22	28	74	(21)	(70)
Legacy cross-border business and small markets	44	52	51	(15)	(14)
Restructuring of former Asset Management division	134	54	111	148	21
Other	9	35	34	(74)	(74)
Net revenues	209	169	270	24	(23)
Balance sheet statistics (CHF million)					
Risk-weighted assets – Basel III	7,561	6,079	7,569	24	0
Total assets	17,856	20,692	23,423	(14)	(24)
Swiss leverage exposure	18,609	21,589	24,563	(14)	(24)

<sup>&</sup>lt;sup>2</sup> Fee-based revenues divided by average assets under management.



# **Investment Banking**

			in / end of		% change
	1Q14	4Q13	1Q13	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	3,416	2,668	3,945	28	(13)
of which strategic results	3,563	2,795	4,017	27	(11)
of which non-strategic results	(147)	(127)	(72)	16	104
Provision for credit losses	0	8	(6)	(100)	100
Compensation and benefits	1,521	1,355	1,485	12	2
General and administrative expenses	856	1,667	915	(49)	(6)
Commission expenses	212	202	251	5	(16)
Total other operating expenses	1,068	1,869	1,166	(43)	(8)
Total operating expenses	2,589	3,224	2,651	(20)	(2)
of which strategic results	2,439	2,319	2,477	5	(2)
of which non-strategic results	150	905	174	(83)	(14)
Income/(loss) before taxes	827	(564)	1,300	_	(36)
of which strategic results	1,124	468	1,547	140	(27)
of which non-strategic results	(297)	(1,032)	(247)	(71)	20
Statement of operations metrics (%)					
Return on capital <sup>1</sup>	13.8	_	20.4	_	_
Cost/income ratio	75.8	120.8	67.2	_	_
Pre-tax income margin	24.2	(21.1)	33.0	-	_
Number of employees (full-time equivalents)					
Number of employees	19,200	19,700	19,600	(3)	(2)

<sup>1</sup> Calculated using income after tax denominated in USD; assumes tax rate of 30% in 1Q14 and 4Q13, 25% in 1Q13 and capital allocated based on average of 10% of average risk-weighted assets and 2.4% of average leverage exposure.

# **Investment Banking (continued)**

			in / end of		% change
	1Q14	4013	1013	QoQ	YoY
Net revenue detail (CHF million)					
Debt underwriting	468	482	461	(3)	2
Equity underwriting	183	273	157	(33)	17
Total underwriting	651	755	618	(14)	5
Advisory and other fees	180	194	145	(7)	24
Total underwriting and advisory	831	949	763	(12)	9
Fixed income sales and trading	1,489	746	1,987	100	(25)
Equity sales and trading	1,201	1,050	1,297	14	(7)
Total sales and trading	2,690	1,796	3,284	50	(18)
Other	(105)	(77)	(102)	36	3
Net revenues	3,416	2,668	3,945	28	(13)



# Investment Banking - strategic results

			in / end of		% change
	1014	4Q13	1013	QoQ	YoY
Statements of operations (CHF million)					
Debt underwriting	468	483	461	(3)	2
Equity underwriting	183	274	157	(33)	17
Total underwriting	651	757	618	(14)	5
Advisory and other fees	180	194	145	(7)	24
Total underwriting and advisory	831	951	763	(13)	9
Fixed income sales and trading	1,609	808	2,028	99	(21)
Equity sales and trading	1,207	1,070	1,316	13	(8)
Total sales and trading	2,816	1,878	3,344	50	(16)
Other	(84)	(34)	(90)	147	(7)
Net revenues	3,563	2,795	4,017	27	(11)
Provision for credit losses	0	8	(7)	(100)	100
Compensation and benefits	1,495	1,335	1,459	12	2
General and administrative expenses	735	790	776	(7)	(5)
Commission expenses	209	194	242	8	(14)
Total other operating expenses	944	984	1,018	(4)	(7)
Total operating expenses	2,439	2,319	2,477	5	(2)
Income before taxes	1,124	468	1,547	140	(27)
Statement of operations metrics (%)					
Return on capital <sup>1</sup>	20.9	8.8	27.5	-	_
Cost/income ratio	68.5	83.0	61.7	-	_
Pre-tax income margin	31.5	16.7	38.5	-	_
Balance sheet statistics (CHF million, except where indicated)					
Risk-weighted assets – Basel III	147,629	138,853	153,632	6	(4)
Risk-weighted assets – Basel III (USD)	167,124	156,041	162,239	7	3
Total assets	478,476	475,516	549,709	1	(13)
Swiss leverage exposure	655,456	644,800	799,182	2	(18)

<sup>1</sup> Calculated using income after tax denominated in USD; assumes tax rate of 30% in 1Q14 and 4Q13, 25% in 1Q13 and capital allocated based on average of 10% of average risk-weighted assets and 2.4% of average leverage exposure.



# Investment Banking – non-strategic results

		in / end of			% change
	1014	4013	1013	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	(147)	(127)	(72)	16	104
Provision for credit losses	0	0	1	-	(100)
Compensation and benefits	26	20	26	30	0
Total other operating expenses	124	885	148	(86)	(16)
of which litigation	65	842	100	(92)	(35)
Total operating expenses	150	905	174	(83)	(14)
Income/(loss) before taxes	(297)	(1,032)	(247)	(71)	20
Revenue details (CHF million)					
Fixed income wind-down	(55)	60	6	-	_
Legacy rates business	(26)	(1)	28	_	_
Legacy funding costs	(46)	(93)	(96)	(51)	(52)
Other	(20)	(93)	(10)	(78)	100
Net revenues	(147)	(127)	(72)	16	104
Balance sheet statistics (CHF million, except where indicated)					
Risk-weighted assets – Basel III	16,436	17,549	19,176	(6)	(14)
Risk-weighted assets – Basel III (USD)	18,607	19,721	20,250	(6)	(8)
Total assets	25,407	27,283	32,563	(7)	(22)
Swiss leverage exposure	70,051	77,700	92,581	(10)	(24)

# **Corporate Center results**

		in / end of			% change
	1Q14	4013	1013	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	(187)	(177)	(205)	6	(9)
Provision for credit losses	1	1	0	0	_
Compensation and benefits	166	119	126	39	32
General and administrative expenses	97	109	25	(11)	288
Commission expenses	(12)	(17)	20	(29)	
Total other operating expenses	85	92	45	(8)	89
Total operating expenses	251	211	171	19	47
Loss before taxes	(439)	(389)	(376)	13	17
Balance sheet statistics (CHF million)					
Risk-weighted assets – Basel III <sup>1</sup>	15,899	15,306	18,557	4	(14)
Total assets	87,728	87,244	75,339	1	16
Swiss leverage exposure	85,829	83,622	58,974	3	46

 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Represents risk-weighted assets on a fully phased-in "look-through" basis.



## Corporate Center - non-strategic results

		in / end of			% change
	1Q14	4013	1Q13	QoQ	YoY
Statements of operations (CHF million)					
Net revenues	(146)	(160)	(198)	(9)	(26)
Provision for credit losses	0	0	0	_	-
Total operating expenses	144	161	82	(11)	76
Income/(loss) before taxes	(290)	(321)	(280)	(10)	4
of which fair value impact from movements in own credit spreads	(120)	(202)	(80)	(41)	50
of which realignment costs <sup>1</sup>	(62)	(131)	(92)	(53)	(33)
of which IT architecture simplification expenses	(61)	(69)	_	(12)	_
of which real estate sales	34	68	_	(50)	
of which legacy funding costs <sup>2</sup>	(6)	6	(21)	_	(71)
of which reclassifications to discontinued operations 3	(56)	5	(17)	_	229
of which other non-strategic items	(19)	2	(70)	_	(73)

<sup>1</sup> Business realignment costs relating to divisional realignment costs are prospectively presented in the relevant divisional non-strategic results beginning in 4Q13.

### Impact from movements in own credit spreads

Our Core Results revenues are impacted by changes in credit spreads on fair-valued Credit Suisse long-term vanilla debt and debit valuation adjustments (DVA) relating to certain structured notes liabilities carried at fair value. Our Core Results are also impacted by fair value gains/(losses) on stand-alone derivatives relating to certain of our funding liabilities and reflect the volatility of cross-currency swaps and yield curve volatility and, over the life of the derivatives, will result in no net gains/(losses). These fair value gains/(losses) are recorded in the Corporate Center.

in	1Q14	4Q13	1Q13
Impact from movements in own credit spreads (CHF million)			
Fair value gains/(losses) from movements in own credit spreads	(120)	(202)	(80)
of which fair value gains/(losses) on own long-term vanilla debt	(92)	(180)	(37)
of which fair value gains/(losses) from DVA on structured notes	(4)	(69)	(41)
of which fair value gains/(losses) on stand-alone derivatives	(24)	47	(2)

### Assets under management - Group

			end of		% change
	1Q14	4013	1013	QoQ	YoY
Assets under management (CHF billion)					
Wealth Management Clients	804.9	790.7	794.4	1.8	1.3
Corporate & Institutional Clients	254.4	250.0	238.7	1.8	6.6
Asset Management	363.4	352.3	347.0	3.2	4.7
Non-strategic	25.9	44.4	85.4	(41.7)	(69.7)
Assets managed across businesses	(156.1)	(155.0)	(153.9)	0.7	1.4
Assets under management	1,292.5	1,282.4	1,311.6	0.8	(1.5)
of which continuing operations	1,281.1	1,253.4	1,258.6	2.2	1.8
of which discontinued operations	11.4	29.0	53.0	(60.7)	(78.5)
Assets under management from continuing operations	1,281.1	1,253.4	1,258.6	2.2	1.8
of which discretionary assets	410.7	397.6	388.1	3.3	5.8
of which advisory assets	870.4	855.8	870.5	1.7	0.0

<sup>&</sup>lt;sup>2</sup> Represents legacy funding costs associated with non-Basel III compliant debt instruments.

<sup>3</sup> Includes reclassifications to discontinued operations of revenues and expenses arising from the sale of ETF, secondary private equity and CFIG businesses and the announced sale of domestic private banking business booked in Germany.



### Net new assets - Group

in	1Q14	4Q13	1013
Net new assets (CHF billion)			
Wealth Management Clients	10.6	1.7	5.7
Corporate & Institutional Clients	0.4	4.0	4.5
Asset Management	6.9	(0.5)	8.5
Non-strategic	(2.3)	(1.0)	(2.3)
Assets managed across businesses 1	(1.9)	0.2	(4.4)
Net new assets	13.7	4.4	12.0
of which continuing operations	14.7	4.2	14.4
of which discontinued operations	(1.0)	0.2	(2.4)

<sup>1</sup> Assets managed by Asset Management for Wealth Management Clients, Corporate & Institutional Clients and the non-strategic businesses.

### BIS statistics - Basel III - Group

			Phase-in		Lo	ok-through
			% change			% change
end of	1Q14	4Q13	QoQ	1Q14	4Q13	QoC
Eligible capital (CHF million)						
Total shareholders' equity	43,230	42,164	3	43,230	42,164	3
Regulatory adjustments <sup>1</sup>	(1,213)	(1,069)	13	(1,213)	(1,069)	13
Adjustments subject to phase in	(1,114) <sup>2</sup>	1,894 <sup>3</sup>	_	(14,159)	(14,615)	(3)
CET1 capital	40,903	42,989	(5)	27,858	26,480	5
Additional tier 1 instruments	8,0004	7,484	7	8,000	7,484	7
Additional tier 1 instruments subject to phase out <sup>5</sup>	2,088	3,652	(43)	_		-
Deductions from additional tier 1 capital	(6,414) <sup>6</sup>	(8,064)	(20)	_	_	
Additional tier 1 capital	3,674	3,072	20	8,000	7,484	7
Total tier 1 capital	44,577	46,061	(3)	35,858	33,964	6
Tier 2 instruments	6,340 <sup>7</sup>	6,263	1	6,340	6,263	1
Tier 2 instruments subject to phase out	3,924	4,321	(9)	_		-
Deductions from tier 2 capital	(263)	(357)	(26)	(2)	(18)	(89)
Tier 2 capital	10,001	10,227	(2)	6,338	6,245	1
Total eligible capital	54,578	56,288	(3)	42,196	40,209	5
Risk-weighted assets (CHF million)						
Credit risk	187,609	175,631	7	181,307	167,888	8
Market risk	34,143	39,133	(13)	34,143	39,133	(13)
Operational risk	58,400	53,075	10	58,400	53,075	10
Non-counterparty risk	5,844	6,007	(3)	5,844	6,007	(3)
Risk-weighted assets	285,996	273,846	4	279,694	266,103	5
Capital ratios (%)						
CET1 ratio	14.3	15.7	_	10.0	10.0	_
Tier 1 ratio	15.6	16.8	_	12.8	12.8	_
Total capital ratio	19.1	20.6	_	15.1	15.1	

Includes regulatory adjustments not subject to phase in, including a cumulative dividend accrual.

<sup>&</sup>lt;sup>2</sup> Reflects 20% phase-in deductions including goodwill and other intangible assets and certain deferred tax assets and 80% of an adjustment for the accounting treatment of pension plans pursuant to phase-in requirements.

<sup>3</sup> Includes an adjustment for the accounting treatment of pension plans pursuant to phase-in requirements and other regulatory adjustments.

<sup>&</sup>lt;sup>4</sup> Consists of high-trigger and low-trigger capital instruments. Of this amount, CHF 5.7 billion consists of capital instruments with a capital ratio write-down trigger of 7% and CHF 2.3 billion consists of capital instruments with a capital ratio write-down trigger of 5.125%.

<sup>&</sup>lt;sup>5</sup> Includes hybrid capital instruments that are subject to phase out.

<sup>6</sup> Includes 80% of goodwill and other intangible assets (CHF 6.5 billion) and other capital deductions, including gains/(losses) due to changes in own credit risks on fair valued financial liabilities, that will be deducted from CET1 once Basel III is fully implemented.

<sup>7</sup> Consists of high-trigger and low-trigger capital instruments. Of this amount, CHF 2.5 billion consists of capital instruments with a capital ratio write-down trigger of 7% and CHF 3.8 billion consists of capital instruments with a capital ratio write-down trigger of 5%.



# CET1 capital movement - Basel III

	1Q14	4Q13
CET1 capital (CHF million)		
Balance at beginning of period	42,989	43,780
Net income	859	(476)
Foreign exchange impact	(233)	(516)
Impact of phase-in requirements	(3,015)	-
Other	303 1	201
Balance at end of period	40,903	42,989

<sup>&</sup>lt;sup>1</sup> Reflects the effect of share-based compensation, a dividend accrual and a change in other regulatory adjustments.

# Risk-weighted assets by division - Basel III

		end of	% change
	1Q14	4013	QoQ
Risk-weighted assets by division (CHF million)			
Private Banking & Wealth Management	99,730	94,395	6
Investment Banking	164,065	156,402	5
Corporate Center	22,201	23,049	(4)
Risk-weighted assets	285,996	273,846	4

# Risk-weighted asset movement by risk type - Basel III

1014	Credit risk (excluding CVA)	Credit risk (CVA)	Market risk	Operational risk	Non- counterparty risk	Total risk- weighted assets
Risk-weighted asset movement by risk type (CHF million)						
Balance at beginning of period	164,924	10,707	39,133	53,075	6,007	273,846
Foreign exchange impact	(983)	(79)	(400)	0	0	(1,462)
Movements in risk levels	(31)	1,732	(6,311)	0	(163)	(4,773)
Model and parameter updates <sup>1</sup>	252	(214)	(575)	0	0	(537)
Methodology and policy – internal <sup>2</sup>	2,306	4,396	(1,286)	0	0	5,416
Methodology and policy – external <sup>3</sup>	4,599	0	3,582	5,325	0	13,506
Balance at end of period	171,067	16,542	34,143	58,400	5,844	285,996

<sup>&</sup>lt;sup>1</sup> Represents movements arising from updates to models and recalibrations of parameters.

<sup>&</sup>lt;sup>2</sup> Represents internal changes impacting how exposures are treated.

<sup>&</sup>lt;sup>3</sup> Represents externally prescribed regulatory changes impacting how exposures are treated.



# Swiss statistics - Basel III - Group

			Phase-in	ase-in Loc				
			% change			% change		
end of	1Q14	4Q13	QoQ	1Q14	4Q13	QoQ		
Capital development (CHF million)								
CET1 capital	40,903	42,989	(5)	27,858	26,480	5		
Swiss regulatory adjustments	(151)	1,658 <sup>1</sup>	_	(163)	1,824 <sup>1</sup>	_		
Swiss CET1 capital <sup>2</sup>	40,752	44,647	(9)	27,695	28,304	(2)		
High-trigger capital instruments	8,231 <sup>3</sup>	7,743	6	8,231	7,743	6		
Low-trigger capital instruments	6,109 <sup>4</sup>	6,005	2	6,109	6,005	2		
Additional tier 1 and tier 2 instruments subject to phase out <sup>5</sup>	6,012	_	_	_	_	_		
Deductions from additional tier 1 and tier 2 instruments <sup>5</sup>	(6,677)	_	_	(2)	_	_		
Swiss total eligible capital <sup>2</sup>	54,427	58,395	(7)	42,033	42,052	_		
Risk-weighted assets (CHF million)								
Risk-weighted assets – Basel III	285,996	273,846	4	279,694	266,103	5		
Swiss regulatory adjustments <sup>6</sup>	737	1,015	(27)	736	1,031	(29)		
Swiss risk-weighted assets	286,733	274,861	4	280,430	267,134	5		
Capital ratios (%)								
Swiss CET1 ratio	14.2	16.2	_	9.9	10.6	_		
Swiss total capital ratio	19.0	21.2	-	15.0	15.7	_		

<sup>&</sup>lt;sup>1</sup> Consists of tier 1 participation securities, which were redeemed in 1014, and other Swiss regulatory adjustments.

# Swiss leverage ratio - Group

			Phase-in		Lo	ook-through
end of	1014	4013	% change QoQ	1Q14	4Q13	% change QoQ
Swiss Total Capital (CHF million)	1017		404	1014	4010	
Swiss Total Capital	54,427	58,395	(7)	42,033	42,052	0
Exposure (CHF million) 1						
Balance sheet assets	879,250	890,242	(1)	879,250	890,242	(1)
Off-balance sheet exposures	135,500	133,426	2	135,500	133,426	2
Regulatory adjustments	122,813	130,150	(6)	108,996	113,596	(4)
Total average exposure	1,137,563	1,153,818	(1)	1,123,746	1,137,264	(1)
Swiss leverage ratio (%)						
Swiss leverage ratio	4.8	5.1	_	3.7	3.7	_

Calculated as the average of the month-end amounts for the previous three calendar months.

<sup>&</sup>lt;sup>2</sup> Previously referred to as Swiss Core Capital and Swiss Total Capital, respectively.

 $<sup>^{\</sup>mathbf{3}}$  Consists of CHF 5.7 billion additional tier 1 instruments and CHF 2.5 billion tier 2 instruments.

<sup>&</sup>lt;sup>4</sup> Consists of CHF 2.3 billion additional tier 1 instruments and CHF 3.8 billion tier 2 instruments.

<sup>&</sup>lt;sup>5</sup> In accordance with a December 2013 FINMA Decree, additional tier 1 instruments and tier 2 instruments and the deductions relating to those instruments are subject to phase out.

<sup>&</sup>lt;sup>6</sup> Includes differences in credit risk multiplier and changes in RWA from different regulatory thresholds.



# One-day, 98% risk management VaR and one-day, 99% regulatory VaR (CHF)

							nagement 'aR (98%)	Regulatory VaR (99%)
in / end of	Interest rate	Credit spread	Foreign exchange	Commodity	Equity	Diversi- fication benefit	Total	Total
1Q14 (CHF million)								
Average	13	31	10	3	19	(35)	41	35
Minimum	9	29	5	1	14	_1	36	26
Maximum	17	33	17	4	24	_1	46	45
End of period	14	31	9	2	15	(29)	42	34
4Q13 (CHF million)								
Average	12	34	8	2	17	(33)	40	32
Minimum	8	32	3	1	13	_1	33	22
Maximum	16	37	15	3	24	_1	45	44
End of period	10	32	6	3	24	(30)	45	31
1Q13 (CHF million)								
Average	23	38	11	2	17	(51)	40	48
Minimum	17	33	6	1	12	_1	34	32
Maximum	45	41	24	3	36	_1	55	77
End of period	17	37	8	3	15	(43)	37	32

Excludes risks associated with counterparty and own credit exposures.

<sup>1</sup> As the maximum and minimum occur on different days for different risk types, it is not meaningful to calculate a portfolio diversification benefit.



# Consolidated statements of operations

in	1Q14	4Q13	1Q13
Consolidated statements of operations (CHF million)			
Interest and dividend income	4,445	4,073	4,822
Interest expense	(2,267)	(2,326)	(3,016)
Net interest income	2,178	1,747	1,806
Commissions and fees	3,275	3,425	3,248
Trading revenues	638	295	1,815
Other revenues	738	672	220
Net revenues	6,829	6,139	7,089
Provision for credit losses	34	53	22
Compensation and benefits	2,993	2,807	2,991
General and administrative expenses	1,690	3,223	1,732
Commission expenses	369	389	470
Total other operating expenses	2,059	3,612	2,202
Total operating expenses	5,052	6,419	5,193
Income/(loss) from continuing operations before taxes	1,743	(333)	1,874
Income tax expense/(benefit)	543	(63)	499
Income/(loss) from continuing operations	1,200	(270)	1,375
Income/(loss) from discontinued operations, net of tax	15	(2)	6
Net income/(loss)	1,215	(272)	1,381
Net income attributable to noncontrolling interests	356	204	78
Net income/(loss) attributable to shareholders	859	(476)	1,303
of which from continuing operations	844	(474)	1,297
of which from discontinued operations	15	(2)	6
Basic earnings per share (CHF)			
Basic earnings/(loss) per share from continuing operations	0.47	(0.37)	0.76
Basic earnings/(loss) per share from discontinued operations	0.01	0.00	0.00
Basic earnings/(loss) per share	0.48	(0.37)	0.76
Diluted earnings per share (CHF)			
Diluted earnings/(loss) per share from continuing operations	0.47	(0.37)	0.75
Diluted earnings/(loss) per share from discontinued operations	0.01	0.00	0.00
Diluted earnings/(loss) per share	0.48	(0.37)	0.75



# Consolidated balance sheets

end of	1Q14	4013	1013
Assets (CHF million)			
Cash and due from banks	65,972	68,692	57,242
Interest-bearing deposits with banks	1,728	1,515	1,781
Central bank funds sold, securities purchased under resale agreements and securities borrowing transactions	162,890	160,022	180,513
Securities received as collateral, at fair value	23,029	22,800	33,199
Trading assets, at fair value	237,069	229,413	264,201
Investment securities	3,320	2,987	3,428
Other investments	7,806	10,329	12,084
Net loans	250,659	247,054	248,995
Premises and equipment	4,926	5,091	5,593
Goodwill	7,956	7,999	8,584
Other intangible assets	228	210	256
Brokerage receivables	49,353	52,045	58,538
Other assets	62,405	63,065	72,204
Assets of discontinued operations held-for-sale	749	1,584	(
Total assets	878,090	872,806	946,618
Liabilities and equity (CHF million)  Due to banks  Customer deposits	24,211 348,450	23,108	35,033 316,681
Central bank funds purchased, securities sold under repurchase agreements and securities lending transactions	88,675	94,032	127,182
Obligation to return securities received as collateral, at fair value	23,029	22,800	33,199
Trading liabilities, at fair value	73,029	76,635	91,490
Short-term borrowings	24,181	20,193	24,657
Long-term debt	132,434	130,042	143,094
Brokerage payables	70,250	73,154	73,466
Other liabilities	48,768	51,447	56,870
Liabilities of discontinued operations held-for-sale	781	1,140	C
Total liabilities	833,808	825,640	901,672
Common shares	64	64	54
Additional paid-in capital	28,406	27,853	23,808
Retained earnings	31,092	30,261	29,474
Treasury shares, at cost	(249)	(139)	(446)
Accumulated other comprehensive income/(loss)	(16,083)	(15,875)	(15,065)
Total shareholders' equity	43,230	42,164	37,825
Noncontrolling interests	1,052	5,002	7,121
Total equity	44,282	47,166	44,946
Total liabilities and equity	878,090	872,806	946,618



# Consolidated statements of changes in equity

					Attributable to	shareholders		
	Common shares	Additional paid-in capital	Retained earnings	Treasury shares, at cost	Accumu- lated other compre- hensive income	Total share- holders' equity	Non- controlling interests	Total equity
1Q14 (CHF million)		07.050	00.004	(400)	(45.075)	10.101	F 000	47.400
Balance at beginning of period	64	27,853	30,261	(139)	(15,875)	42,164	5,002	47,166
Purchase of subsidiary shares from non- controlling interests, not changing ownership 1, 2	_	238	_	_	_	238	(1,812)	(1,574)
Sale of subsidiary shares to noncontrolling interests, not changing ownership <sup>2</sup>	_	_	_	_	_	_	21	21
Net income/(loss)	_	-	859	_	-	859	356	1,215
Total other comprehensive income/(loss), net of tax	_	_	_	_	(208)	(208)	(25)	(233)
Sale of treasury shares	_	3	-	1,896	_	1,899	_	1,899
Repurchase of treasury shares	_	_	-	(2,025)	_	(2,025)	_	(2,025)
Share-based compensation, net of tax	_	311 <sup>3</sup>	-	19	_	330	_	330
Dividends paid	_	_	(28)	_	_	(28)	(17)	(45)
Changes in redeemable noncontrolling interests	_	2	_	_	_	2	_	2
Change in scope of consolidation, net	_	_	-	_	_	_	(2,473)	(2,473)
Other	_	(1)	-	_	_	(1)	_	(1)
Balance at end of period	64	28,406	31,092	(249)	(16,083)	43,230	1,052	44,282

Distributions to owners in funds include the return of original capital invested and any related dividends.
 Transactions with and without ownership changes related to fund activity are all displayed under "not changing ownership".

<sup>&</sup>lt;sup>3</sup> Includes a net tax charge of CHF 48 million from the excess recognized compensation expense over fair value of shares delivered.



### Earnings per share

in	1Q14	4Q13	1Q13
Basic net income/(loss) attributable to shareholders (CHF million)			
Income/(loss) from continuing operations	844	(474)	1,297
Income/(loss) from discontinued operations, net of tax	15	(2)	6
Net income/(loss) attributable to shareholders	859	(476)	1,303
Preferred securities dividends	(28)	(122)	-
Net income/(loss) attributable to shareholders for basic earnings per share	831	(598)	1,303
Available for common shares	785	(598)	1,033
Available for unvested share-based payment awards	46	0	93
Available for mandatory convertible securities <sup>1</sup>	_	_	177
Diluted net income/(loss) attributable to shareholders (CHF million)			
Net income/(loss) attributable to shareholders for basic earnings per share	831	(598)	1,303
Income impact of assumed conversion on contracts that may be settled in shares or cash <sup>2</sup>	_	_	(5)
Net income/(loss) attributable to shareholders for diluted earnings per share	831	(598)	1,298
Available for common shares	785	(598)	1,033
Available for unvested share-based payment awards	46	0	92
Available for mandatory convertible securities <sup>1</sup>	_	_	173
Weighted-average shares outstanding (million)			
Weighted-average shares outstanding for basic earnings per share available for common shares	1,621.2	1,601.9	1,354.6
Dilutive contracts that may be settled in shares or cash <sup>3</sup>	_	_	24.9
Dilutive share options and warrants	1.4	0.0	2.0
Dilutive share awards	5.2	0.0	1.8
Weighted-average shares outstanding for diluted earnings per share available for common shares <sup>4</sup>	1,627.8	1,601.9 <sup>5</sup>	1,383.3
Weighted-average shares outstanding for basic/diluted earnings per share available for unvested share-based payment awards	95.5	122.0	122.6
Weighted-average shares outstanding for basic/diluted earnings per share available for mandatory convertible securities <sup>1</sup>	-	_	231.8
Basic earnings/(loss) per share available for common shares (CHF)			
Basic earnings/(loss) per share from continuing operations	0.47	(0.37)	0.76
Basic earnings/(loss) per share from discontinued operations	0.01	0.00	0.00
Basic earnings/(loss) per share available for common shares	0.48	(0.37)	0.76
Diluted earnings/(loss) per share available for common shares (CHF)			
Diluted earnings/(loss) per share from continuing operations	0.47	(0.37)	0.75
Diluted earnings/(loss) per share from discontinued operations	0.01	0.00	0.00
Diluted earnings/(loss) per share available for common shares	0.48	(0.37)	0.75

Prior periods have been adjusted to reflect the increase in the number of shares outstanding that arose from the 2Q13 stock dividend, as required under US GAAP.

Reflects MACCS issued in July 2012 that were mandatorily convertible into shares on March 29, 2013, which shares were settled and delivered on April 8, 2013.

<sup>&</sup>lt;sup>2</sup> Reflects changes in the fair value of the PAF2 units which are reflected in the net results of the Group until the awards are finally settled. Fair value of the PAF2 units which are reflected in the net results of the Group are not adjusted for 4Q13, as the effect would be antidilutive. In 1Q14, the Group restructured the PAF2 awards as due to regulatory changes the capital relief provided by PAF2 awards was no longer available under Basel III. The PAF2 units were converted into other capital eligible compensation instruments and will no longer be settleable in Credit Suisse Group shares.

<sup>&</sup>lt;sup>3</sup> Reflects weighted-average shares outstanding on PAF2 units. Weighted-average shares on PAF2 units for 4Q13 were excluded from the diluted earnings per share calculation, as the effect would be antidilutive. In 1Q14, the Group restructured the PAF2 awards as due to regulatory changes the capital relief provided by PAF2 awards was no longer available under Basel III. The PAF2 units were converted into other capital eligible compensation instruments and will no longer be settleable in Credit Suisse Group shares.

<sup>4</sup> Weighted-average potential common shares relating to instruments that were not dilutive for the respective periods (and therefore not included in the diluted earnings per share calculation above) but could potentially dilute earnings per share in the future were 9.1 million, 36.0 million and 13.7 million for 1014, 4013 and 1013, respectively.

<sup>&</sup>lt;sup>5</sup> Due to the net loss in 4013, 1.7 million weighted-average share options and warrants outstanding and 0.8 million weighted-average share awards outstanding were excluded from the diluted earnings per share calculation, as the effect would be antidilutive.



#### Cautionary statement regarding forward-looking information

This press release contains statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, in the future we, and others on our behalf, may make statements that constitute forward-looking statements. Such forward-looking statements may include, without limitation, statements relating to the following:

- our plans, objectives or goals;
- our future economic performance or prospects;
- the potential effect on our future performance of certain contingencies; and
- assumptions underlying any such statements.
- Words such as "believes," "anticipates," "expects," "intends" and "plans" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. We do not intend to update these forward-looking statements except as may be required by applicable securities laws. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other outcomes described or implied in forward-looking statements will not be achieved. We caution you that a number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include:
- the ability to maintain sufficient liquidity and access capital markets;
- market and interest rate fluctuations and interest rate levels;
- the strength of the global economy in general and the strength of the economies of the countries in which we conduct our operations, in particular the risk of continued slow economic recovery or downturn in the US or other developed countries in 2014 and beyond;
- the direct and indirect impacts of continuing deterioration or slow recovery in residential and commercial real estate markets;
- adverse rating actions by agencies in respect of sovereign issuers, structured credit products or other credit-related exposures;
- the ability to achieve our objectives, including improved performance, reduced risks, lower costs, and more efficient use of capital;
- the ability of counterparties to meet their obligations to us;
- the effects of, and changes in, fiscal, monetary, trade and tax policies, and currency fluctuations;
- political and social developments, including war, civil unrest or terrorist activity;
- the possibility of foreign exchange controls, expropriation, nationalizations or confiscations in countries where we conduct operations;
- operational factors such as systems failure, human error, or the failure to implement procedures properly;
- actions taken by regulators with respect to our business and practices in one or more of the countries where we conduct operations;
- the effects of changes in laws, regulations or accounting policies or practices;
- competition in geographic and business areas in which we conduct our operations;
- the ability to retain and recruit qualified personnel;
- the ability to maintain our reputation and promote our brand;
- the ability to increase market share and control expenses;
- technological changes;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users;
- acquisitions, including the ability to integrate businesses successfully, and divestitures, including the ability to sell non-core assets;
- the adverse resolution of litigation and other contingencies;
- the ability to achieve our cost efficiency goals and cost targets; and
- our success at managing the risks involved in the foregoing.

We caution you that the foregoing list of important factors is not exclusive. When evaluating forward-looking statements, you should carefully consider the foregoing factors and other uncertainties and events, including the information set forth in "Risk Factors" in I – Information on the company in our Annual Report 2013.