

As announced on March 24, 2017, we updated our previously reported unaudited financial results for 4Q16 and 2016 to reflect additional after tax charges of CHF 272 million. These charges reflect an increase in the existing litigation provision by CHF 300 million for a settlement in principle to resolve the RMBS matter with the National Credit Union Administration Board. In addition, in our APAC division the previously reported amounts as of the end of 2016 for AuM and 2016 NNA have been reduced by CHF 1.4 billion and CHF 1 billion, respectively.

This revised presentation updates those financial results and related information to reflect these charges and changes in AuM and NNA and does not update or modify any other information contained in the presentation originally published on March 8, 2017 that does not relate to these charges or changes to AuM and NNA. Specifically, terms such as "to date", "current" or similar language used herein refers to the time at which these statements were originally made.

2017 Credit Suisse European banks conference

David Mathers, Chief Financial Officer

March 8, 2017

### Disclaimer (1/2)

The data presented in this presentation relating to the Swiss Universal Bank refers to the division of Credit Suisse Group as the same is currently managed within Credit Suisse Group.

The scope, revenues and expenses of the Swiss Universal Bank vary from the planned scope of Credit Suisse (Schweiz) AG and its subsidiaries, for which a partial initial public offering (IPO) is planned, market conditions permitting. Any such IPO would involve the sale of a minority stake and would be subject to, among other things, all necessary approvals.

It is therefore not possible to make a like-for-like comparison of the Swiss Universal Bank as a division of Credit Suisse Group on the one hand and Credit Suisse (Schweiz) AG as a potential IPO vehicle on the other hand.

#### Cautionary statement regarding forward-looking statements

This presentation contains forward-looking statements that involve inherent risks and uncertainties, and we might not be able to achieve the predictions, forecasts, projections and other outcomes we describe or imply in forward-looking statements. A number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions we express in these forward-looking statements, including those we identify in "Risk Factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2015 and in "Cautionary statement regarding forward-looking information" in our fourth quarter earnings release 2016 filed with the US Securities and Exchange Commission, and in other public filings and press releases. We do not intend to update these forward-looking statements except as may be required by applicable law.

In particular, the terms "Illustrative", "Ambition", "Outlook" and "Goal" are not intended to be viewed as targets or projections, nor are they considered to be Key Performance Indicators. All such illustrations, ambitions and goals are subject to a large number of inherent risks, assumptions and uncertainties, many of which are completely outside of our control. Accordingly, this information should not be relied on for any purpose. We do not intend to update these illustrations, ambitions or goals.

#### We may not achieve the benefits of our strategic initiatives

We may not achieve all of the expected benefits of our strategic initiatives. Factors beyond our control, including but not limited to the market and economic conditions, changes in laws, rules or regulations and other challenges discussed in our public filings, could limit our ability to achieve some or all of the expected benefits of these initiatives.

#### **Estimates and assumptions**

In preparing this presentation, management has made estimates and assumptions that affect the numbers presented. Actual results may differ. Figures throughout presentation may also be subject to rounding adjustments. In particular, pro forma figures from Wealth Management and connected activities within APAC are based on preliminary estimates.

#### Cautionary Statements Relating to Interim Financial Information

This presentation contains certain unaudited interim financial information for the year-to-date 2017, the date of our last published quarterly financial statements. This information has been derived from management accounts, is preliminary in nature, does not reflect the complete results of the first quarter of 2017 and is subject to change, including as a result of any normal quarterly adjustments in relation to the financial statements for the first quarter of 2017. This information has not been subject to any review by our independent registered public accounting firm. There can be no assurance that the final results for these periods will not differ from these preliminary results, and any such differences could be material. Quarterly financial results for the first quarter of 2017 will be included in our 1Q17 Financial Report. These interim results of operations are not necessarily indicative of the results to be achieved for the remainder of 1Q17 or the full first quarter of 2017.



### Disclaimer (2/2)

#### Statement regarding non-GAAP financial measures

This presentation also contains non-GAAP financial measures, including adjusted results. Information needed to reconcile such non-GAAP financial measures to the most directly comparable measures under US GAAP can be found in this presentation in the Appendix, which is available on our website at credit-suisse.com.

#### Statement regarding capital, liquidity and leverage

As of January 1, 2013, Basel III was implemented in Switzerland along with the Swiss "Too Big to Fail" legislation and regulations thereunder (in each case, subject to certain phase-in periods). As of January 1, 2015, the Bank for International Settlements (BIS) leverage ratio framework, as issued by the Basel Committee on Banking Supervision (BCBS), was implemented in Switzerland by FINMA. Our related disclosures are in accordance with our interpretation of such requirements, including relevant assumptions. Changes in the interpretation of these requirements in Switzerland or in any of our assumptions or estimates could result in different numbers from those shown in this presentation. Capital and ratio numbers for periods prior to 2013 are based on estimates, which are calculated as if the Basel III framework had been in place in Switzerland during such periods.

Unless otherwise noted, leverage exposure is based on the BIS leverage ratio framework and consists of period-end balance sheet assets and prescribed regulatory adjustments. Beginning in 2015, the Swiss leverage ratio is calculated as Swiss total capital, divided by period-end leverage exposure. The look-through BIS tier 1 leverage ratio and CET1 leverage ratio are calculated as look-through BIS tier 1 capital and CET1 capital, respectively, divided by end-period leverage exposure.

#### **Selling restrictions**

This document, and the information contained herein, is not an offer to sell or a solicitation of offers to purchase or subscribe for securities of Credit Suisse Group AG or Credit Suisse (Schweiz) AG in Switzerland, the United States or any other jurisdiction. This document is not a prospectus within the meaning of article 652a of the Swiss Code of Obligations, nor is it a listing prospectus as defined in the listing rules of the SIX Swiss Exchange AG or any other exchange or regulated trading facility in Switzerland or a prospectus or offering document under any other applicable laws.

Copies of this document may not be sent to jurisdictions, or distributed in or sent from jurisdictions, in which such documents are barred or prohibited by law. A decision to invest in securities of Credit Suisse Group AG or Credit Suisse (Schweiz) AG should be based exclusively on a written agreement with Credit Suisse Group AG or an offering and listing prospectus to be published by Credit Suisse Group AG or Credit Suisse (Schweiz) AG for such purpose. Any offer and sale of securities of Credit Suisse (Schweiz) AG will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered in the United States of America absent such registration or an exemption from registration. There will be no public offering of such securities in the United States of America.



## **Agenda**

- 1 2016 financial results and strategy update
- 2 Funding plan and strategy
- 3 Q&A

### **Results overview**

Credit Suisse Group results	4Q16	3Q16	4Q15	2016	2015
Net revenues	5,181	5,396	4,210	20,323	23,797
Provision for credit losses	75	55	133	252	324
Total operating expenses	7,309	5,119	10,518	22,337	25,895
Pre-tax income/(loss)	(2,203)	222	(6,441)	(2,266)	(2,422)
Fair value (gains)/losses on own debt	-	-	697	-	(298)
Real estate gains	(78)	(346)	(72)	(424)	(95)
(Gains)/losses on business sales	2	-	(34)	58	(34)
Goodwill impairment	-	-	(3,797)	-	(3,797)
Restructuring expenses	(49)	(145)	(355)	(540)	(355)
Major litigation expenses	(2,401)	(306)	(564)	(2,707)	(820)
Net revenues	5,105	5,050	4,801	19,957	23,370
Provision for credit losses  Total operating expenses	<i>75</i>	<i>55</i>	<i>133</i>	<i>252</i>	324
Total operating expenses	4,859	4,668	<i>5,802</i>	19,090	20,923
Pre-tax income	171	327	(1,134)	615	<i>2,123</i>
Net income/(loss) attributable to shareholders	(2,619)	41	(5,828)	(2,710)	(2,944)
Diluted Earnings/(loss) per share in CHF	(1.25)	0.02	(3.28)	(1.32)	(1.73)
Return on Tangible Equity <sup>1</sup>	n/m	0.4%	n/m	n/m	n/m

Note: All values shown are in CHF mn unless otherwise specified. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

<sup>1</sup> Based on tangible shareholders' equity attributable to shareholders, a non-GAAP financial measure, which is calculated by deducting goodwill and other intangible assets from total shareholders' equity attributable to shareholders as presented in our balance sheet. Management believes that the return on tangible shareholders' equity attributable to shareholders is meaningful as it allows consistent measurement of the performance of businesses without regard to whether the businesses were acquired



## We are well positioned to capture growth and benefit from improved market conditions

### 1 Executing with discipline

 Significant increase in operating leverage: adjusted net cost savings of CHF 1.9 bn<sup>1</sup> achieved in 2016, exceeding our target of > CHF 1.4 bn<sup>1</sup>

### 2 Growing profitably

- Wealth Management achieved CHF 27.5 bn of NNA in 2016, a 53%<sup>2</sup> increase year-on-year; Assets under Management increased by 8% to CHF 733 bn<sup>2</sup> in 2016 at higher gross and net margins
- Global advisory and underwriting<sup>3</sup> delivered increased revenues and outperformance against the market<sup>4</sup>
- Benefits from Global Markets restructuring starting to emerge: 4Q16 annualized<sup>5</sup> adjusted cost base below USD 5.2 bn<sup>6</sup> and increasing momentum across Credit and Equities

### Resolving key legacy issues

- Settlement with DOJ related to RMBS matter
- Continued progress in reducing legacy portfolio in the SRU

### 4 Strengthening our capital position

"Look-through" CET1 ratio at 11.5% (12.4% pre-DOJ RMBS settlement)

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

1 Measured at constant FX rates (see Appendix)

2 Relating to Wealth Management in SUB, IWM and APAC

3 Gross global revenues from advisory, debt and equity underwriting generated across all divisions before cross-divisional revenue sharing agreements

4 Dealogic as of December 31, 2016

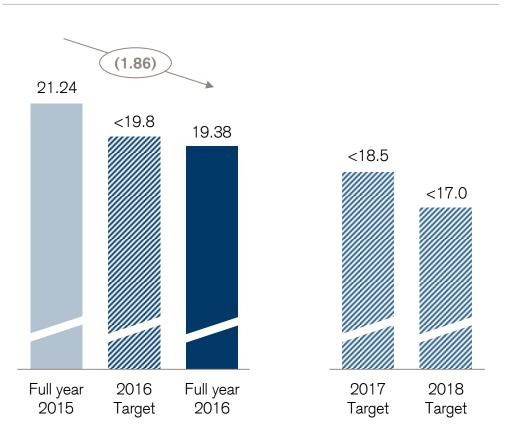
5 Annualized numbers do not take account of variations in operating results, seasonality and other factors and may not be indicative of actual, full-year results

6 Estimated 4Q16 annualized exit rate shown at Investor Day 2016

7 The look-through CET1 ratio, without taking into account the impact of the final DOJ settlement relating to our legacy RMBS business, excludes a provision in 4Q16 of approximately USD 2 bn and an increase in operational risk RWA of approximately CHF 0.7 bn

# Net cost savings of CHF 1.9 bn achieved in 2016, exceeding target for the year by CHF 0.5 bn

#### Adjusted operating expenses at constant FX rates\* in CHF bn

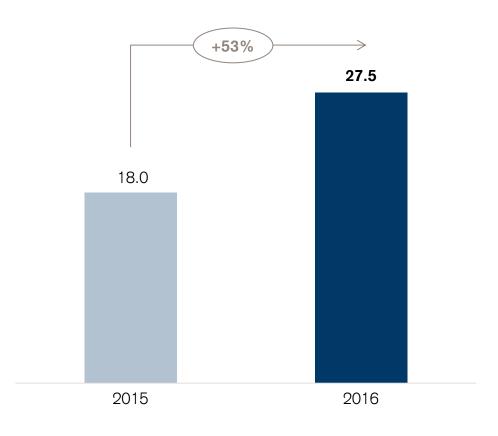


#### **Key messages**

- Achieved full year net savings of CHF 1.9 bn, exceeding target by CHF 0.5 bn, including net headcount reductions of more than 7,250
- By end-2017 we target to be below CHF 18.5 bn, including an incremental headcount reduction of more than 5,500 for the year
- Committed to delivering on our end-2018 target with cost base of below CHF 17.0 bn

## Large diversified platform generating strong asset inflows in 2016...

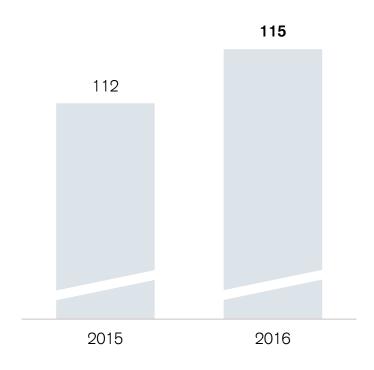
NNA in Wealth Management<sup>1</sup> in CHF bn

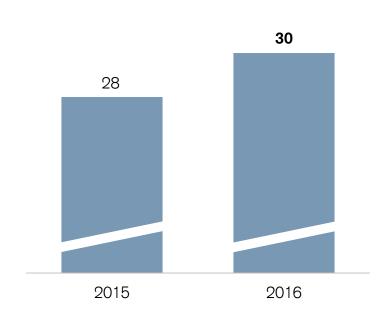


## ...with higher gross and net margins

Adjusted gross margin<sup>1,2</sup> in bps

Adjusted net margin<sup>1,2</sup> in bps





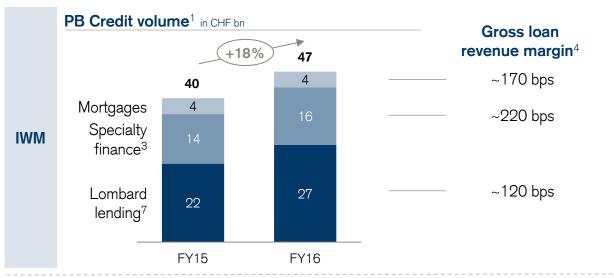
 $Note: Adjusted \ results \ are \ non-GAAP \ financial \ measures. \ A \ reconciliation \ to \ reported \ results \ is \ included \ in \ the \ Appendix$ 

<sup>2</sup> Adjusted to exclude Swisscard net revenues of CHF 148 mn and operating expenses of CHF 123 mn for 2015 in SUB Wealth Management

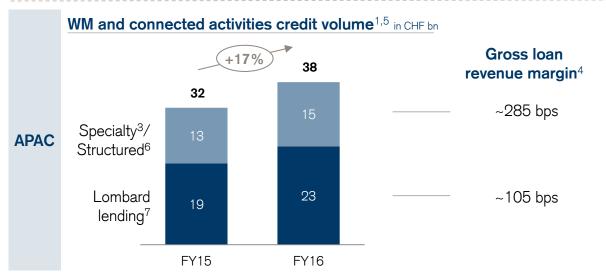


<sup>1</sup> Relating to Wealth Management in SUB, IWM and APAC

### Momentum in lending further drives wealth management growth



- Increase in credit volumes account for ~1/3 of 2016 NNA8
- 94% investment grade credit exposure<sup>2</sup>



Increase in credit volumes account for ~1/3 of 2016 NNA8

1 Before deducting valuation allowances and deferred fees & costs 2 Transaction rating as per the internal rating system 3 Includes ship, aviation and export finance 4 Full year 2016; client rate net of reference rate over avg. loan volume 5 Includes contributions from APAC Wealth Management as well as financing for activities with our UHNWI, Entrepreneurs and Corporate clients 6 Includes share backed-lending against listed equities and structured credit exposure 7 Includes secured lending parameters, i.e. standard Lombard facilities, across all asset classes including portfolio of cash, bonds, equities, funds, structured products universalife policies and real estate mortgages

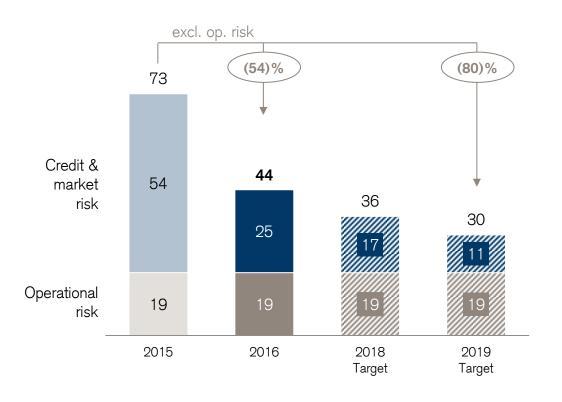
8 Reflects impact on NNA from lending incl. partial consideration of pledged collateral CREDIT SUISSE

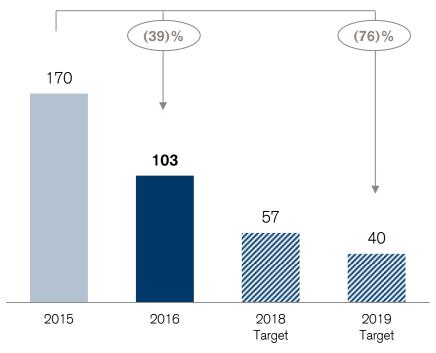
## SRU RWA and leverage exposure outlook

On track to reduce RWA and leverage exposure by ~80% by end-2019

**RWA<sup>1</sup>** in USD bn

Leverage exposure in USD bn

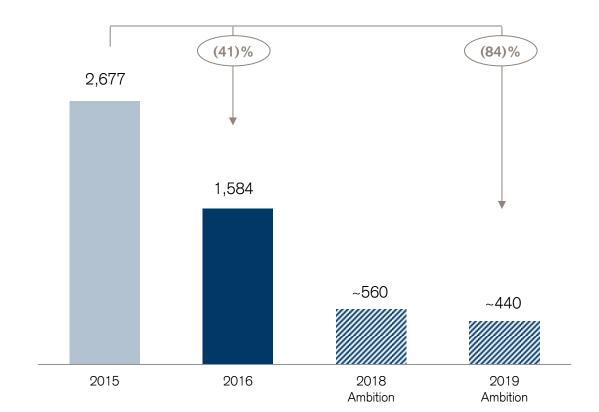






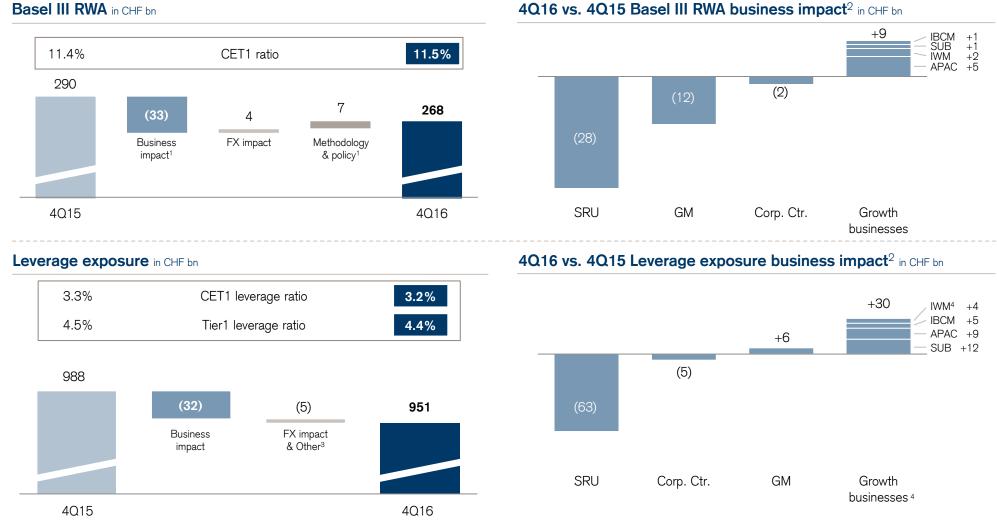
## Material reduction in SRU cost base from exit of legacy businesses

Ambition to reduce annual run-rate to ~USD 440 mn by end-2019



Adjusted operating expenses progression in USD mn

# 4Q16 capital ratios impacted by DOJ settlement; continued reallocation of resources to growth areas



<sup>1</sup> Business impact includes business moves and internally driven methodology and policy impact; methodology & policy reflects external methodology changes only

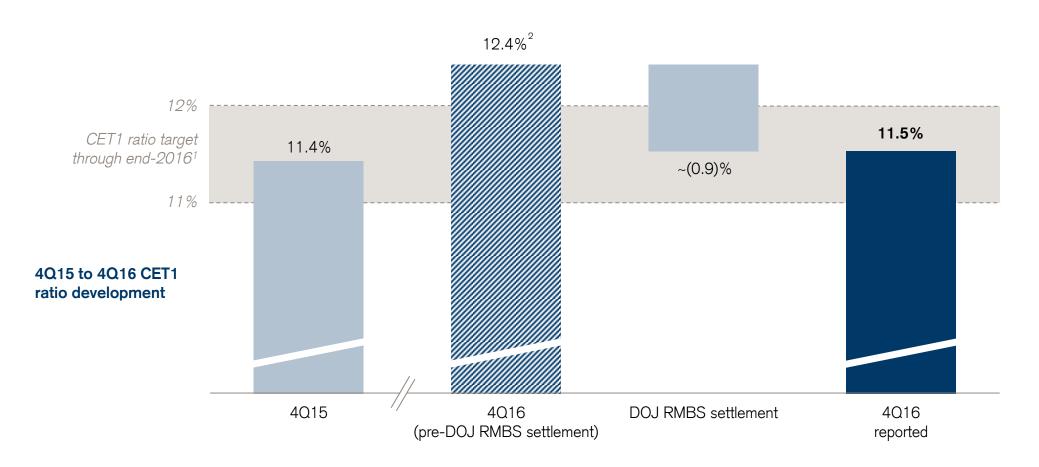
4 IWM excludes the impact of CHF (13) bn from the change in accounting treatment of collateralized loan obligations (CLOs) in 1Q16

<sup>2</sup> Net of FX and major external methodology changes 3 Includes FX impact of CHF 8 bn and the impact of CHF (13) bn from the change in accounting treatment of collateralized loan obligations (CLOs) in 1Q16

## **Agenda**

- 1 2016 financial results and strategy update
- 2 Funding plan and strategy
- 3 Q&A

# End-2016 CET1 ratio at 11.5% and within target range despite negative impact from the DOJ settlement



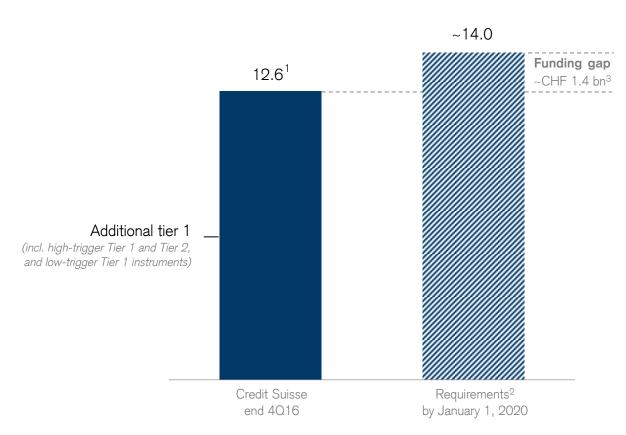
<sup>1</sup> Pre-significant litigation

<sup>2</sup> The look-through CET1 ratio, without taking into account the impact of the final DOJ settlement relating to our legacy RMBS business, excludes a provision in 4Q16 of approximately USD 2 bn and an increase in operational risk RWA in 4Q16 of approximately CHF 0.7 bn



## Current level of Additional Tier 1 capital very close to satisfying 2020 going concern requirement

#### Capital adequacy amounts, Swiss look-through in CHF bn



- Through 2019 we expect to replace existing callable capital instruments with fully compliant going concern high-trigger Additional Tier 1 capital instruments\*
- Additional Tier 1 instruments with 2017/18 first call dates:
  - March 2017 (call announced): CHF 750mn / 7.125%
  - Sept 2018: CHF 290mn / 6.0%
  - Oct 2018: CHF 2,500mn / 9.0%
  - Oct 2018: USD 1,720mn / 9.5%
  - Oct 2018: USD 1,725mn / 9.5%

<sup>1</sup> Excluding CHF 750 mn 7.125% high-trigger Tier 2 capital instrument that will be redeemed on the first optional redemption date of March 22, 2017. Including USD 1.5 bn 7.125% high-trigger Additional Tier 1 capital instrument issued on January 30, 2017 2 Based on end 4Q16 look-through leverage exposure of CHF 951 bn 3 Does not reflect potential redemptions of callable instruments

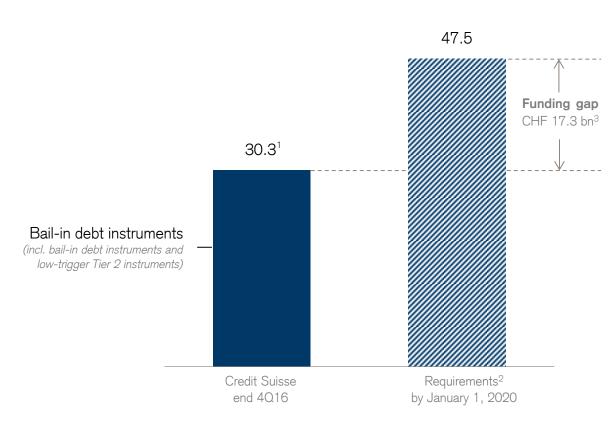
Note: In May 2016 the Swiss Federal Council amended the Capital Adequacy Ordinance (CAO) which recalibrates and expands the existing "Too Big to Fail" regime in Switzerland. The amended CAO came into effect on July 1, 2016, subject to phase-in and grandfathering provisions for certain outstanding instruments, and has to be fully applied by January 1, 2020



<sup>\*</sup> Subject to FINMA approval where applicable

## Manageable HoldCo / TLAC issuance over next few years to meet regulatory requirements

Capital adequacy amounts, Swiss look-through in CHF bn



We expect to replace a portion of maturing Bank (OpCo) instruments through 2019 with TLAC-eligible instruments to reach our estimated gone concern requirement

Rounding differences may occur.

Note: In May 2016 the Swiss Federal Council amended the Capital Adequacy Ordinance (CAO) which recalibrates and expands the existing "Too Big to Fail" regime in Switzerland. The amended CAO came into effect on July 1, 2016, subject to phase-in and grandfathering provisions for certain outstanding instruments, and has to be fully applied by January 1, 2020

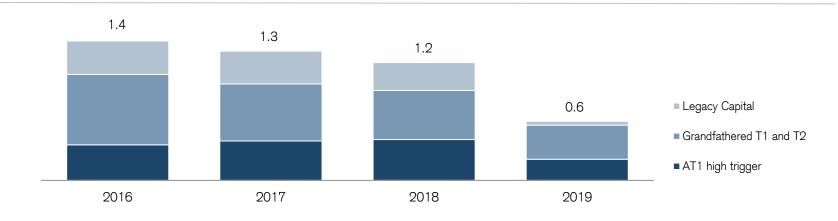


<sup>1</sup> Including USD 4.0 bn of bail-in debt instruments issued on January 9, 2017 instruments which could impact gone concern eligibility

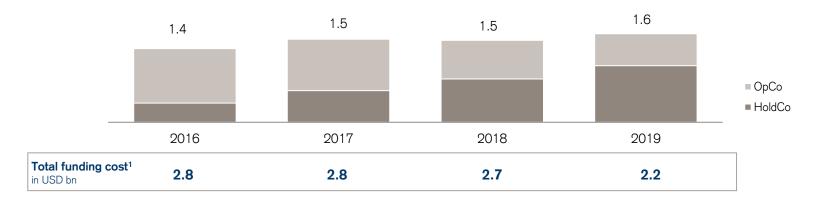
<sup>2</sup> Based on end 4Q16 look-through leverage exposure of CHF 951 bn 3 Does not reflect maturities of outstanding bail-in debt

# Reduced capital instrument costs expected to offset increased HoldCo funding costs

#### Estimated funding costs<sup>1</sup> – capital instruments in USD bn



#### Estimated funding costs<sup>1</sup> – other sources of funding in USD bn

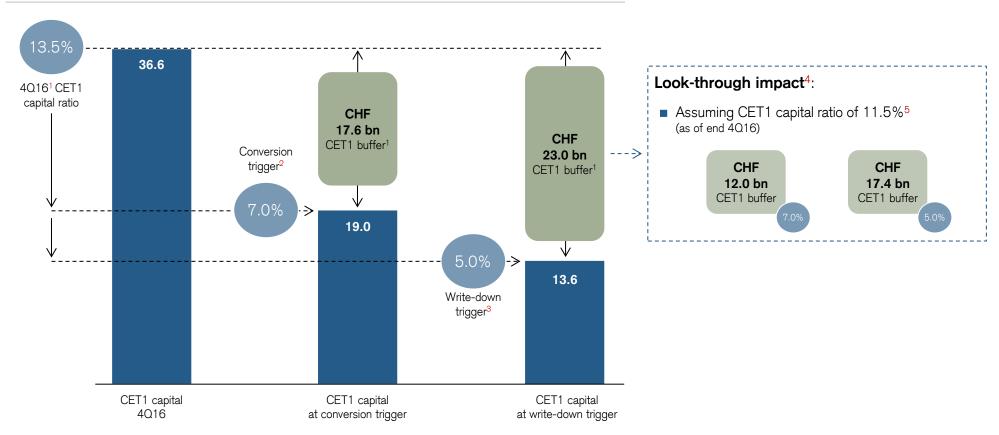


<sup>1</sup> Cost represents a spread to the 3-month reference rate



## Large capital buffer to capital instrument triggers

#### Phase-in BIS CET1 ratio and capital in CHF bn



Note: For presentation purposes the CET1 buffer for the 5.125% low-trigger capital instrument is not shown. The write-down trigger for certain capital instruments takes into account that other outstanding capital instruments that contain relatively higher capital ratios as part of their trigger feature are expected to convert into equity or be written down prior to the write down of such capital instruments.

Rounding differences may occur.

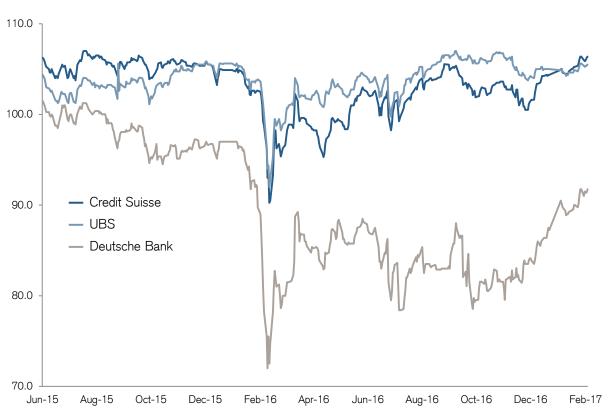
CET1 = Common equity Tier 1. 1 Based on end 4016 phase-in risk-weighted assets of CHF 271 bn. 2 Conversion into equity upon Credit Suisse Group AG's (the "Group") reported phase-in CET1 ratio falling below 7%, or a determination by FINMA that conversion is necessary, or that the Group requires public sector capital support, to prevent it from becoming insolvent, bankrupt or unable to pay a material amount of debts, or other similar circumstances. 3 The principal amount of the instrument would be written-down to zero and canceled if the following trigger events were to occur: A) the Group's reported phase-in CET1 ratio falls below 5%; or B) FINMA determines that cancellation of the instrument and other similar contingent capital instruments is necessary, or that the Group requires public sector capital support, in either case to prevent it from becoming insolvent or otherwise failing ("Customary Non-Viability Scenarios"). 4 Assumes the full application of a five-year (20% per annum) phase-in of goodwill, other intangible assets and other capital deductions (e.g., certain deferred tax assets) and the phase-out of an adjustment for the accounting treatment of pension plans and certain capital instruments. 5 Based on end 4016 look-though risk-weighted assets of CHF 268 bn.



# Continued reinforcement of our creditor-friendly themes and strong capacity for capital coupon payments

#### Early 2016 market volatility in USD low-trigger AT1 capital instruments<sup>1</sup>



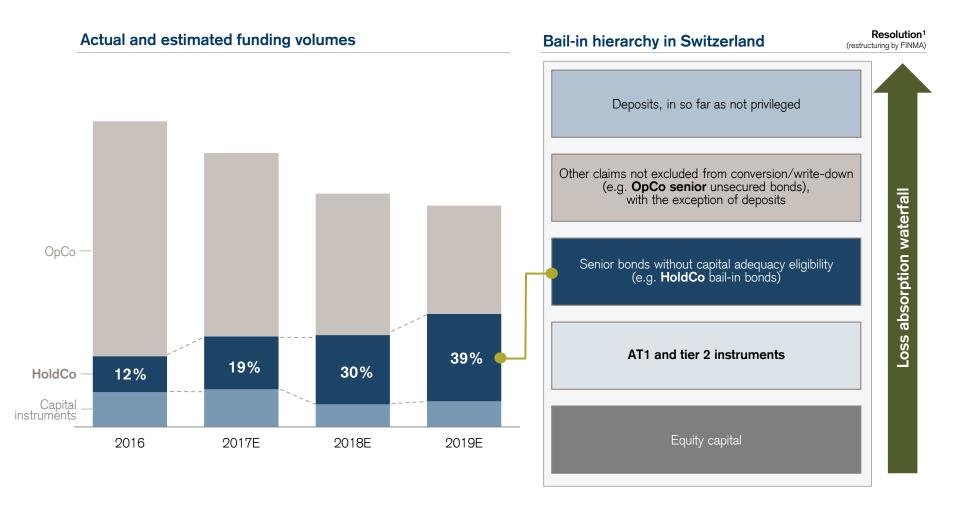


- AT1 instruments include a contractual dividend stopper
- Credit Suisse will be prohibited from making any AT1 interest payment if:
  - Distributable profits of CHF 15.8 bn<sup>2</sup> are less than such interest payments plus the aggregate amount of payments on Tier 1 instruments
  - Minimum regulatory requirements are not met transitional capital ratios
  - FINMA prohibited such interest payment

Source: Bloomberg. AT1 = Additional Tier, 1 "Distributable Profits" = aggregate of i) net profits carried forward and ii) freely available reserves (other than reserves for own shares), in each case, less any amounts that must be contributed to legal reserves under applicable law, all as appearing in the Relevant Accounts (i.e., the audited unconsolidated financial statements of the issuer for the previous financial year). 1 Shown are Credit Suisse USD - 7.5% - PNC10 - AT1 - XS0989394589; UBS USD - 7% - PNC10 - AT1 - CH0271428333; Deutsche Bank USD - 7.5% - PNC10 - AT1 - US251525AN16. 2 As of the end of 2015, the distributable profits of Credit Suisse Group AG, under the terms of our capital instruments, consisted of statutory and discretionary reserves of CHF 10.5 bn, retained earnings brought forward of CHF 5.2 bn and net profit of CHF 0.1 bn.



# Build-up of HoldCo debt layer reduces loss given default and supports credit ratings

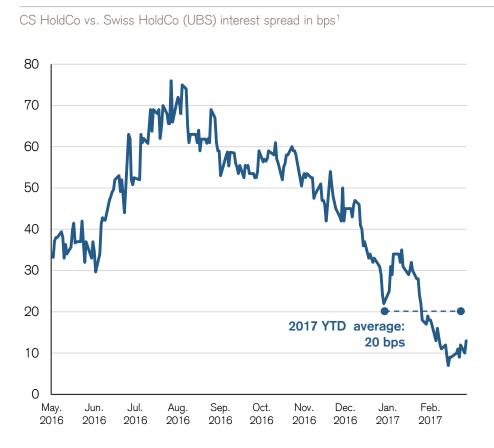


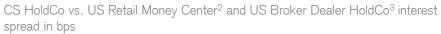
<sup>1</sup> Bank Insolvency Ordinance (BIO-FINMA); single-point-of-entry approach assumed (announced as preferred by FINMA)

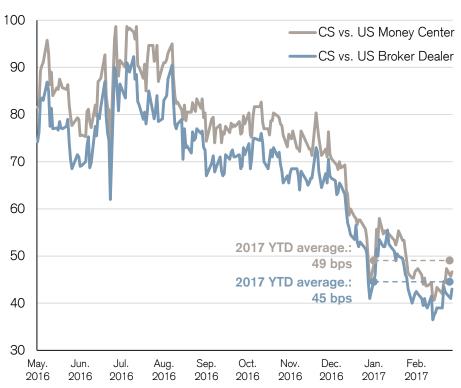


# CS HoldCo spread vs. peers narrowed, with more room for further narrowing, notably against US peers

#### USD senior unsecured HoldCo debt differential



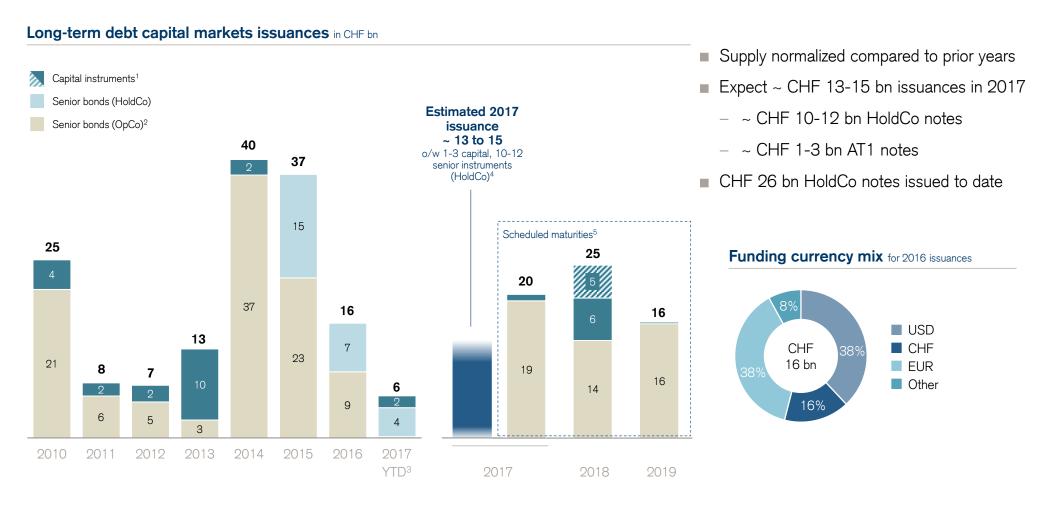




Source: Credit Suisse Research & Analytics, MarketAxxess. 1 Bonds referenced include: CS 3.450% '21 and UBS 3.0001% '21 2 Bonds referenced include: CS 3.450% '21, JPM 2.550% '21, BAC 2.625% '121, and C 2.700% '21 3 Bonds referenced include: CS 3.450% '21, GS 2.625% '121, and MS 2.500% '21.



### 2017 issuances focused on HoldCo and AT1



<sup>1</sup> Includes AT1 High Trigger capital instruments, grandfathered Tier 1 and Tier 2 capital instruments, and legacy capital instruments. 2 Includes senior debt and Pfandbrief/covered bonds. 3 As of January 31, 2017. 4 Issuance plans reflect projected business growth, development of the balance sheet, future funding needs and maturity profiles as well as the effects of changing market and regulatory conditions and assumes callable issues redeemed at first call date. Subject to change. 5 As of December 31, 2016.



## **Summary**

- 1 Executing with discipline
- 2 Resolving key legacy issues
- **Growing profitably**
- 4 Strengthening our capital position

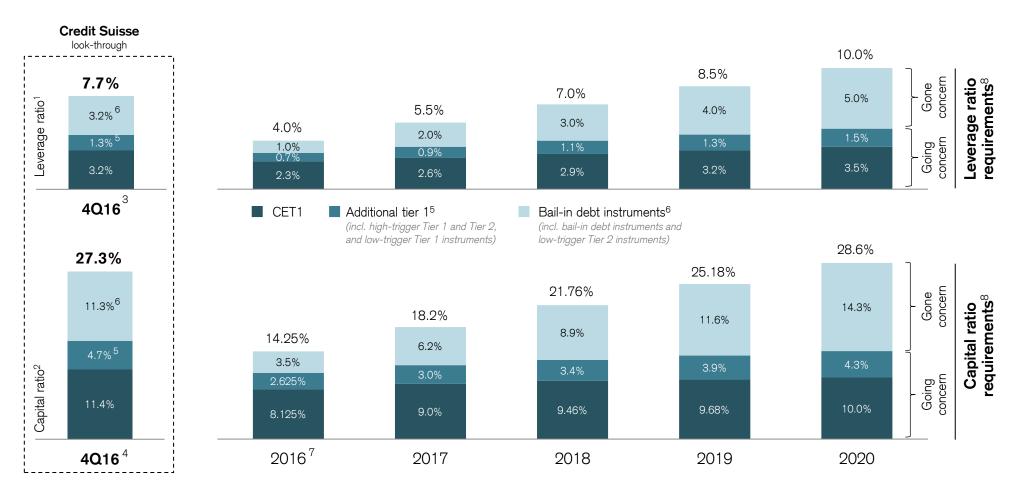
## Agenda

- 1 2016 financial results and strategy update
- 2 Funding plan and strategy
- 3 Q&A



Appendix

## Early capital compliance on a phase-in basis



Common Equity Tier 1. Note: Rounding differences may occur. 1 In percentage of leverage exposure. 2 In percentage of risk-weighted assets. 3 Based on end 4Q16 look-through Swiss RWA of CHF 269 bn. 5 Excluding CHF 750 mn 7.125% high-trigger Tier 2 capital instrument that will be redeemed on the first optional redemption date of March 22, 2017. Including USD 1.5 bn 7.125% high-trigger Additional Tier 1 capital instrument issued on January 30, 2017. 6 Including USD 4.0 bn of bail-in debt instruments issued on January 9, 2017. 7 Effective July 1, 2016. 8 Effective as of January 1 for the applicable year. Note: In May 2016 the Swiss Federal Council amended the Capital Adequacy Ordinance (CAO) which recalibrates and expands the existing "Too Big to Fail" regime in Switzerland. The amended CAO came into effect on July 1, 2016, subject to phase-in and grandfathering provisions for certain outstanding instruments, and has to be fully applied by January 1, 2020. Figures do not include the effects of the countercyclical buffers and any rebates for resolvability and for certain Tier 2 low-trigger instruments recognized in gone concern capital. After January 1, 2020, the low-trigger Tier 2 instruments receive gone concern treatment and the Group's gone concern requirement is reduced by a factor of 0.5 for the outstanding amount of these instruments in relation to RWA and Leverage Exposure. In effect, the low-trigger Tier 2 instruments receive 1.5x value in the gone concern ratio.



## New TBTF capital requirements for internationally operating SIBs in Switzerland – grandfathering rules

Outstanding I	regulatory o	apital in	struments	as of February 1	4, 2017 <sup>1</sup>			New TE	BTF
			Currency	Notional (in million)	Coupon	Maturity	First call	Qualifies as Going concern until	Recognized as
		Tier 2	USD	2,500	6.5%	2023	08/2023	First call or end 2019	Going / Gone
			EUR	1,250	5.75%	2025	09/2020	(whichever is first)	concern
Low-trigger	Write-down		CHF	290	6.0%	perpetual	09/2018		
		AT1	USD	2,250	7.5%	perpetual	12/2023	First call (even if beyond 2019)	Going /Gone concern
			USD	2,500	6.25%	perpetual	12/2024	·	
		Tier 2	CHF Redeemed ca	750 apital instrument <sup>2</sup>	7.125%	2022	03/2017	First call or end 2019 (whichever is first)	Going /Gone concern
	Conversion		USD	1,500	7.125%	perpetual	07/2022		
High-trigger			CHF	2,500	9.0%	perpetual	10/2018		Going
0 00		ΛТ1	USD	1,720	9.5%	perpetual	10/2018		concern
		AT1	USD	1,725	9.5%	perpetual	10/2018		
	Write-down		Continger	nt Capital Awar	ds			I	Going
	vviite-dowii		CHF	390 <sup>3</sup>	floating	perpetual	n.a.		concern
		Tota	al CHF	16.8 bn <sup>1</sup>				Grandfathering rules	

AT1 = Additional Tier 1. Note: In May 2016 the Swiss Federal Council amended the Capital Adequacy Ordinance (CAO) which recalibrates and expands SIBs = Systemically important banks. the existing "Too Big to Fail" regime in Switzerland. The amended CAO came into effect on July 1, 2016, subject to phase-in and grandfathering provisions for certain outstanding instruments, and has to be fully applied by January 1, 2020. After January 1, 2020, the low-trigger Tier 2 instruments receive gone concern treatment and the Group's gone concern requirement is reduced by a factor of 0.5 for the outstanding amount of these instruments in relation to risk-weighted assets and leverage exposure. In effect, the low-trigger Tier 2 instruments receive 1.5x value in the gone concern ratio. 1 Excludes CHF 750 mn 7.125% high-trigger Tier 2 capital instrument that will be redeemed on the first optional redemption date of March 22, 2017. Includes USD 1.5 bn 7.125% high-trigger Additional Tier 1 capital instrument issued on January 30, 2017. As of end 4Q16, the total amount of outstanding regulatory capital instruments was CHF 16.0 bn. 2 On February 8, 2017, following FINMA approval, Credit Suisse irrevocably notified holders of the redemption on the first optional redemption date of March 22, 2017. 3 Represents the amount recognized in regulatory capital.



## Credit rating peer comparison – Bank Holding Companies

Moody's rating scale	Aa3	A1	A2	АЗ	Baa1	Baa2	ВааЗ	Ba1
Fitch and S&P rating scale	AA-	A+	Α	A-	BBB+	BBB	BBB-	BB+
HSBC	F	M*	S*		 			
JPMorgan Chase		F	 	M S	 			
Goldman Sachs			F	М	S			
Morgan Stanley			F	М	S			
Lloyds		F	 	 	M S*			
UBS			F•	S	$M^1$			
Bank of America			F	 	M°S			
Citigroup			F	 	M S			
Credit Suisse Group AG	Rating leg			F	S	М		
Barclays	F Fitch	3	F	 	 	M* S*		
RBS	S S&P		 	 	F		S	M°

Source: Bloomberg. Ratings shown are current senior unsecured long-term debt ratings and are subject to change without notice. Latest rating action on January 24, 2017.

<sup>•</sup> Long-term rating on positive outlook. \*Long-term rating on positive outlook. \*Long-term rating on negative outlook. Ratings apply to holdings companies: HSBC Holdings plc, JPMorgan Chase & Co., Goldman Sachs Group Inc., Morgan Stanley, Lloyds Banking Group plc, UBS Group AG, Bank of America Corp., Citigroup Inc., Credit Suisse Group AG, Barclays plc, and Royal Bank of Scotland Group plc. 1 On September 21, 2015, Moody's assigned a rating to the guaranteed US dollar senior notes issued by UBS Group Funding (Jersey) Limited. This rating was initiated by Moody's and was not requested by the rated entity. Note: Ratings not shown for BNP Paribas SA, Deutsche Bank AG and Société Générale SA, given there is no holding company structure or holding company rating.



## **Credit rating peer comparison – Bank Operating Companies**

Moody's rating scale Fitch and S&P rating scale	Aa2 AA	Aa3 AA-	A1 A+	A2 A	A3 A-	Baa1 BBB+	Baa2 BBB
HSBC	M* (P-1)	S* F (A-1+) (F1+)	 			 	
JPMorgan Chase		M F (P-1) (F1+)	S (A-1)			 	
Bank of America			M• F S (P-1) (F1) (A-1)				
Citigroup			M F S (P-1) (F1) (A-1)			 	
Goldman Sachs	 		M F S (P-1) (F1) (A-1)			 	
Morgan Stanley			M F S (P-1) (F1) (A-1)			 	
UBS			M F S (P-1) (F1) (A-1)			 	
BNP Paribas			M F (P-1) (F1)	S (A-1)		 	
Credit Suisse AG (Bank)	Dating layand		(P-1)	F S (F1) (A-1)		1 1 1 1 1	
Société Générale	Rating legend  M Moody's		1 	$\underset{(P-1)}{M} \;\; \underset{(F1)}{F} \;\; \underset{(A-1)}{S}$		1 	
Barclays	F Fitch		M* (P-1)	F (F1)	<b>S</b> * (A-2)	 	
Deutsche Bank	S S&P		 		<b>F**</b> (F1)	S•• (A-2)	M (P-2)

Source: Bloomberg. Ratings shown are current senior unsecured long-term ratings and short-term ratings (below each symbol) and are subject to change without notice.

Latest rating action on January 24, 2017.

Latest rating action on January 24, 2017.

\*On review for downgrade.

Note: Ratings shown are for HSBC Bank plc, JPMorgan Chase Bank NA, Bank of America NA, Citibank NA, Goldman Sachs Bank USA, Morgan Stanley Bank NA., UBS AG, BNP Paribas SA, Credit Suisse AG, Société Générale SA, Barclays Bank plc and Deutsche Bank AG.



Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

(1,891)

227

3,027

1,136

148

(6)

142

39

16

55

(484)

406

(78)

268

29

297

## Reconciliation of adjustment items (1/2)

	CS Gro	<b>up</b> in CHF	mn			<b>SRU</b> in U	SD mn				Corp. Ctr. in CHF mn						
	4Q16	3Q16	4Q15	2016	2015	4Q16	3Q16	4Q15	2016	2015	4Q16	3Q16	4Q15	2016	2015		
Net revenues reported	5,181	5,396	4,210	20,323	23,797	(198)	(170)	(125)	(1,285)	557	(16)	72	(748)	71	561		
Fair value on own debt	-	-	697	-	(298)	-	-	-	-	-	-	-	697	-	(298)		
Real estate gains	(78)	(346)	(72)	(424)	(95)	(4)	-	-	(4)	-	-	-	-	-	-		
(Gains)/losses on business sales	2	-	(34)	58	(34)	1	-	-	6	-	-	-	-	52	-		
Net revenues adjusted	5,105	5,050	4,801	19,957	23,370	(201)	(170)	(125)	(1,283)	557	(16)	72	(51)	123	263		
Provision for credit losses	75	55	133	252	324	28	6	99	115	138	-	-	(2)	(1)	(1)		
Total operating expenses reported	7,309	5,119	10,518	22,337	25,895	2,610	698	1,104	4,353	3,130	262	279	307	759	862		
Goodwill impairment	-	-	(3,797)	-	(3,797)	-	-	-	-	-	-	-	-	-	-		
Restructuring expenses	(49)	(145)	(355)	(540)	(355)	(1)	(23)	(158)	(123)	(158)	(7)	-	-	(7)	-		
Major litigation provisions	(2,401)	(306)	(564)	(2,707)	(820)	(2,322)	(324)	(258)	(2,646)	(295)	-	-	-	-	-		
Total operating expenses adjusted	4,859	4,668	5,802	19,090	20,923	287	351	688	1,584	2,677	255	279	307	752	862		
Pre-tax income/(loss) reported	(2,203)	222	(6,441)	(2,266)	(2,422)	(2,836)	(874)	(1,328)	(5,753)	(2,711)	(278)	(207)	(1,053)	(687)	(300)		
Total adjustments	2,374	105	5,307	2,881	4,545	2,320	347	416	2,771	453	7	-	697	59	(298)		
Pre-tax income/(loss) adjusted	171	327	(1,134)	615	2,123	(516)	(527)	(912)	(2,982)	(2,258)	(271)	(207)	(356)	(628)	(598)		
	IWM AN	in CHE m	nn		<b>GM</b> in USD mn						IBCM in U	ISD mn					
	4Q16	3Q16	4Q15	2016	2015	4Q16	3Q16	4Q15	2016	2015	4Q16	3Q16	4Q15	2016	2015		
Net revenues reported	381	292	365	1,327	1,328	1,256	1,396	1,168	5,575	7,124	569	479	418	2,001	1,857		
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	_	-	-	-	-		
Real estate gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Net revenues adjusted	381	292	365	1,327	1,328	1,256	1,396	1,168	5,575	7,124	569	479	418	2,001	1,857		
Provision for credit losses	-	-	-	-	-	(3)	(6)	(4)	(4)	11	(1)	(9)	-	20	-		
Total operating expenses reported	278	243	330	1,047	1,146	1,250	1,310	4,517	5,522	9,004	422	449	902	1,713	2,170		
Goodwill impairment	-	-	-	-	-	-	-	(2,690)	-	(2,690)	-	-	(384)	-	(384)		
Restructuring expenses	(5)	(2)	(4)	(7)	(4)	(14)	(52)	(97)	(220)	(97)	6	(16)	(22)	(29)	(22)		
Major litigation provisions	-	-	-	-	-	-	(7)	(51)	(7)	(240)	-	-	-	-	-		

Total adjustments

Pre-tax income/(loss) reported

Pre-tax income/(loss) adjusted

103

108

51

35

39

280

287

182

186

92

151

(3,345)

2,838

(507)

(313)

406

93

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

## Reconciliation of adjustment items (2/2)

	<b>SUB PB</b>	in CHF mr	1			IWM PB	in CHF mr	1			APAC PB in CHF mn					
	4Q16	4Q16 3Q16 4Q15 2016				4016 3016 4015			2016	2015	4Q16	3Q16	4Q15	2016	2015	
Net revenues reported	858	1,160	963	3,704	3,696	918	789	808	3,371	3,224	372	346	271	1,374	1,178	
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Real estate gains	(20)	(346)	(72)	(366)	(95)	(54)	-	-	(54)	-	-	-	-	-	-	
(Gains)/losses on business sales	-	-	(10)	-	(10)	-	-	(11)	-	(11)	-	-	-	-	-	
Net revenues adjusted	838	814	881	3,338	3,591	864	789	797	3,317	3,213	372	346	271	1,374	1,178	
Provision for credit losses	10	13	14	39	49	6	-	(7)	20	5	9	38	(5)	32	18	
Total operating expenses reported	654	603	784	2,471	2,772	684	593	874	2,510	2,678	267	242	228	970	816	
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Restructuring expenses	3	(16)	(33)	(51)	(33)	(11)	(13)	(32)	(47)	(32)	(1)	(3)	(1)	(4)	(1)	
Major litigation provisions	-	-	(25)	-	(25)	(7)	19	(228)	12	(268)	-	-	(6)	-	(6)	
Total operating expenses adjusted	657	587	726	2,420	2,714	666	599	614	2,475	2,378	266	239	221	966	809	
Pre-tax income/(loss) reported	194	544	165	1,194	875	228	196	(59)	841	541	96	66	48	372	344	
Total adjustments	(23)	(330)	(24)	(315)	(47)	(36)	(6)	249	(19)	289	1	3	7	4	7	
Pre-tax income/(loss) adjusted	171	214	141	879	828	192	190	190	822	830	97	69	55	376	351	

	SUB C&	<b>IB</b> in CHF	mn			APAC IE	<b>3</b> in CHF m	nn			APAC IB in USD mn					
	4Q16	3Q16	4Q15	2016	2015	4016 3016 4015			2016	2015	4016 3016		4Q15	2016	2015	
Net revenues reported	541	507	532	2,055	2,025	490	571	555	2,223	2,661	487	587	552	2,259	2,773	
Fair value on own debt	-		-	-	-	-	-	-	-	-	-	-	-	-	-	
Real estate gains	-		-	-	-	-	-	-	-	-	-	-	-	-	-	
(Gains)/losses on business sales	-		(13)	-	(13)	-	-	-	-	-	-	-	-	-	-	
Net revenues adjusted	541	507	519	2,055	2,012	490	571	555	2,223	2,661	487	587	552	2,259	2,773	
Provision for credit losses	24	17	29	40	89	2	(4)	8	(6)	17	2	(5)	8	(7)	17	
Total operating expenses reported	329	276	304	1,184	1,136	481	489	1,212	1,876	2,611	477	504	1,221	1,901	2,691	
Goodwill impairment	-		-	-	-	-	-	(756)	-	(756)	-	-	(765)	-	(765)	
Restructuring expenses	-	(3)	(9)	(9)	(9)	(18)	(20)	(2)	(49)	(2)	(18)	(21)	(2)	(50)	(2)	
Major litigation provisions	(19)		-	(19)	-	-	-	-	-	-	-	-	-	-	-	
Total operating expenses adjusted	310	273	295	1,156	1,127	463	469	454	1,827	1,853	459	483	454	1,851	1,924	
Pre-tax income/(loss) reported	188	214	199	831	800	7	86	(665)	353	33	8	88	(677)	365	65	
Total adjustments	19	3	(4)	28	(4)	18	20	758	49	758	18	21	767	50	767	
Pre-tax income/(loss) adjusted	207	217	195	859	796	25	106	93	402	791	26	109	90	415	832	

### **Swisscard deconsolidation impact**

Impact of the deconsolidation on the Swiss Universal Bank

		9	SUB a	djuste	d			Swisscard impact <sup>1</sup>							SUB adjusted ex Swisscard						
in CHF mn	2014	1Q15	2Q15	3Q15	4Q15	2015	2014	1Q15	2015	3Q15	4Q15	2015	2014	1Q15	2015	3Q15	4Q15	2015			
Net interest income	2,377	611	685	708	753	2,757	36	9	9	-	-	18	2,341	602	676	708	753	2,739			
Recurring commissions & fees	1,671	412	412	372	373	1,569	233	56	59	-	-	115	1,438	356	353	372	373	1,454			
Transaction-based revenues	1,462	382	349	295	287	1,313	49	8	7	-	-	15	1,413	374	342	295	287	1,298			
Other revenues	(36)	(5)	(7)	(11)	(13)	(36)	-	-	-	-	-	-	(36)	(5)	(7)	(11)	(13)	(36)			
Net revenues	5,474	1,400	1,439	1,364	1,400	5,603	318	73	75	-	-	148	5,156	1,327	1,364	1,364	1,400	5,455			
Provision for credit losses	94	23	33	39	43	138	5	-	-	-	-	-	89	23	33	39	43	138			
Total operating expenses	3,794	934	961	925	1,021	3,841	239	61	62	-	-	123	3,555	873	899	925	1,021	3,718			
Pre-tax income	1,586	443	445	400	336	1,624	74	12	13	-	-	25	1,512	431	432	400	336	1,599			
Return on regulatory capital <sup>†</sup>	13%	14%	14%	13%	11%	13%	-	-	-	-	-	-	13%	14%	14%	13%	11%	13%			

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results for other adjustments not relating to Swisscard is included in the Notes of this presentation † See Appendix

This is an illustrative pro-forma presentation of the impact of the deconsolidation of the card issuing business on the historical results of SUB as if it had occurred on December 31, 2013. Given that as of July 1, 2015 the business has been deconsolidated and transferred to the equity method investment, Swisscard AECS GmbH and the transaction does not qualify for discontinued operations, the historical results are not restated in this respect. The reduction in pre-tax income in the Private Banking business of Swiss Universal Bank is offset by the reduction in minority interest from the deconsolidation at the Group level, therefore there is no material impact on the Group's net income attributable to shareholders. These illustrative figures cannot be seen as being indicative of future trends or results

1 Pro-forma impact of the card issuing business deconsolidation



#### **Notes**

#### **General notes**

- Throughout the presentation rounding differences may occur
- All **risk-weighted assets (RWA)** and **leverage exposure** figures shown in this presentation are as of the end of the respective period and on a "look-through" basis
- Gross and net margins are shown in basis points (bps)

  Gross margin = adj. net revenues annualized / average AuM; net margin = adj. pre-tax income annualized / average AuM
- Mandates penetration reflects advisory and discretionary mandates as percentage of total AuM, excluding AuM from the external asset manager (EAM) business

#### **Specific notes**

\* "Adjusted operating expenses at constant FX rates" include adjustments as made in all our disclosures for restructuring expenses, major litigation expenses and a goodwill impairment taken in 4Q15 as well as adjustments for FX, applying the following main currency exchange rates for 1Q15: USD/CHF 0.9465, EUR/CHF 1.0482, GBP/CHF 1.4296, 2Q15: USD/CHF 0.9383, EUR/CHF 1.0418, GBP/CHF 1.4497, 3Q15: USD/CHF 0.9684, EUR/CHF 1.0787, GBP/CHF 1.4891, 4Q15: USD/CHF 1.0000, EUR/CHF 1.0851, GBP/CHF 1.5123, 1Q16: USD/CHF 0.9928, EUR/CHF 1.0941, GBP/CHF 1.4060, 2Q16: USD/CHF 0.9756, EUR/CHF 1.0956, GBP/CHF 1.3845, 3Q16: USD/CHF 0.9728, EUR/CHF 1.0882, GBP/CHF 1.2764, 4Q16: USD/CHF 1.0101, EUR/CHF 1.0798, GBP/CHF 1.2451. These currency exchange rates are unweighted, i.e. a straight line average of monthly rates. We apply this calculation consistently for the periods under review.

† Regulatory capital reflects the worst of 10% of RWA and 3.5% of leverage exposure. Return on regulatory capital is based on (adjusted) returns after tax assuming a tax rate of 30% for all periods and capital allocated based on the worst of 10% of average RWA and 3.5% of average leverage exposure. For Global Markets and Investment Banking & Capital Markets, return on regulatory capital is based on US dollar denominated numbers.

#### **Abbreviations**

Adj. = Adjusted; AT1 = Additional Tier 1; AM = Asset Management; ann. = annualized; APAC = Asia Pacific; AuM = Assets under Management; BCBS = Basel Committee on Banking Supervision; BIS = Bank for International Settlements; bps = basis points; BRRD = Bank Recovery and Resolution Directive; CAO = Capital Adequacy Ordinance; CET1 = Common Equity Tier 1; Corp. Ctr. = Corporate Center; C&IB = Corporate & Institutional Banking; CRO = Chief Risk Officer; CCRO = Compliance and Regulatory Affairs; CVA = Credit Valuation Adjustment; ECM = Equity Capital Markets; EM = Emerging Markets; EMEA=Europe, Middle East & Africa; FINMA = Swiss Financial Market Supervisory Authority; FRTB = Fundamental review of the trading book; FSB = Financial Stability Board; FTE = Full time equivalents; FVoD = Fair Value of Own Debt; FX = Foreign Exchange; GM = Global Markets; GMAR = Global Markets Accelerated Restructuring; HoldCo = Holding Company; HQ = Headquarters; HQLA = High Quality Liquid Assets; IB = Investment Banking; IBCM = Investment Banking & Capital Markets; ID = Investor Day; IHC = Intermediate Holding Company; IOSCO = The International Organization of Securities Commissions; IPO = Initial Public Offer; IRB = Internal Ratings-Based; IWM = International Wealth Management; KPI = Key Performance Indicator; LATAM = Latin America; LCR = Liquidity Coverage ratio; M&A = Mergers & Acquisitions; NCWOL = No Creditor Worse Off than in Liquidation; NNA = Net new assets; NSFR = Net Stable Funding Ratio; OpCo = Operating Company; OpRisk = Operational Risk PB = Private Banking; PB&WM = (Former) Private Banking & Wealth Management (division) pp. = percentage points; PTI = Pre-tax income; PONV = Point of Non-Viability; QoQ = Quarter-on-quarter; RM(s) = Relationship Manager(s); RMBS = Residential mortgage-backed securities; RoRC = Return on regulatory capital; RWA = Risk Weighted Assets: SA-CCR = Standardized Approach - Counterparty Credit Risk; SME = Small and Medium Enterprises; SMG = Systematic Market-Making Group; SoW = Share of Wallet; SRU = Strategic Resolution Unit; STS = Sales and Trading Services; SUB = Swiss Universal Bank; T1 = Tier 1 capital; TBTF = Too Big to Fail; TLAC = Total loss absorbing capacity; (U)HNW(I) = (Ultra) High Net Worth (Individuals); WM = Wealth Management; YoY = Year-on-Year; YTD = Year To Date



