



## Cautionary statement

#### Cautionary statement regarding forward-looking and non-GAAP information

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve inherent risks and uncertainties, and we might not be able to achieve the predictions, forecasts, projections and other outcomes we describe or imply in forward-looking statements.

A number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions we express in these forward-looking statements, including those we identify in "Risk Factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2008 filed with the US Securities and Exchange Commission, and in other public filings and press releases. We do not intend to update these forward-looking statements except as may be required by applicable laws.

This presentation contains non-GAAP financial information. Information needed to reconcile such non-GAAP financial information to the most directly comparable measures under GAAP can be found in Credit Suisse Group's second quarter report 2009.



Introduction Brady W. Dougan, Chief Executive Officer

Second quarter 2009 results detail

Renato Fassbind, Chief Financial Officer

**Summary** Brady W. Dougan, Chief Executive Officer



## Strong sustainable results with solid return to shareholders

#### Strong 2Q09 results

Underlying **net income of CHF 2.5 bn** and **return on equity of 27.4** % building on **market share gains** in many of our key client businesses

Strong capital base with **tier 1 ratio of 15.5%** and a continued **disciplined risk deployment; dividend accrual raised** to more normalized level

Strong Investment Banking results with underlying pre-tax income of CHF 2.4 bn, 46% return on capital and 37% pre-tax margin

Resilient results in Private Banking with **strong inflows of CHF 10.7 bn** in both the international and Swiss business and a **high gross margin** 

## Strong **position** with clear and differentiated **strategic direction**

Results evidence **benefits of differentiated business model** providing basis for **sustainable**, **high-quality and lower volatility earnings** 

Strong capital and a differentiated business model **position Credit Suisse well in evolving regulatory environment** 

**PB and IB are performing well** and are well positioned to meet industry challenges; **working closely** on delivering integrated solutions to clients

Asset Management continues to make progress in delivering a more focused and aligned business model



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### **Results overview**

Core results in CHF m, except where indicated	2Q09	1Q09	2Q08	6M09
Net revenues	8,610	9,557	7,743	18,167
Provision for credit losses	310	183	45	493
Total operating expenses	6,736	6,320	6,119	13,056
Pre-tax income	1,564	3,054	1,579	4,618
Net income attributable to shareholders	1,571	2,006	1,215	3,577
Diluted EPS attributable to shareholders in CHF	1.18	1.59	0.97	2.77
Cost/income ratio <sup>1)</sup>	69.7%	71.1%	73.9%	70.4%
Return on equity	17.5%	22.6%	13.2%	20.1%



EPS = earnings per share

## Underlying pre-tax income up 30% and net income up 62% from 1Q09

CHF bn	2Q09 reported	Impact from the <u>tightening</u> of spreads on own debt	Charges related to Huntsman settlement		2Q09 under- lying	1Q09 under- lying	Impact from the <u>widening</u> of spreads on own debt	1Q09 reported
Net revenues	8.6	1.1	0.1	-	9.8 +	10% <b>8.9</b>	(0.7)	9.6
Prov. for credit losses	(0.3)	_	_	-	(0.3)	(0.2)	-	(0.2)
Total oper. expenses	(6.7)	-	0.3	-	(6.4)	(6.3)	-	(6.3)
Pre-tax income	1.6	1.1	0.5	-	3.1 +	30% <b>2.4</b>	(0.7)	3.1
Income taxes	(0.0)	(0.1)	(0.2)	(0.4)	(0.6)	(0.8)	0.2	(1.0)
Net income	1.6	1.0	0.3	(0.4)	2.5 +	62% 1.5	(0.5)	2.0
Return on equity	17.5%				27.4%	17.1%		22.6%

Underlying return on equity of 22.3% in 6M09

Note: numbers may not add to total due to rounding

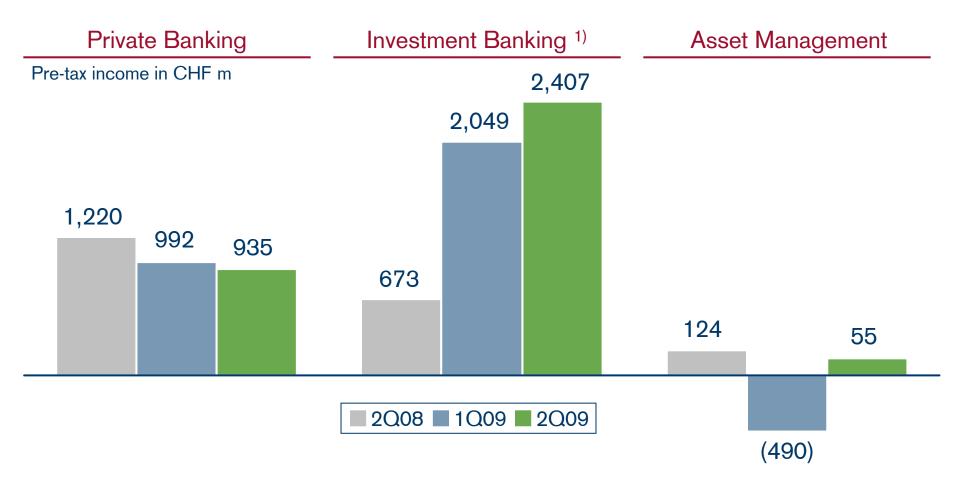


## Impact from the tightening of credit spreads on own debt

	The mechanism that was put in place on April 1, 2009 has two outcomes
Announcement in 1Q09	① Underlying concept is to amortize the cumulative fair value gains of CHF 6.9 bn at end 1Q09 over the life of our debt ("pull-to-par"), resulting in quarterly charge of approximately CHF 300 m in the divisions, primarily in Investment Banking
	② Remove <u>most</u> of the volatility against the pull-to-par resulting from the movement of credit spreads on own debt; as mentioned, substantial credit spread movements would result in a hedge slippage
Result in 2Q09	Total fair value losses of CHF 3.7 bn were mostly offset by gains of CHF 2.7 bn resulting in net charge from tightening of spreads on own debt of CHF 1,054 m
	<ul> <li>A CHF 280 m charge in the divisions primarily in Investment Banking represents the pull-to-par charge and is in line with the guidance</li> </ul>
	<ul> <li>A CHF 774 m charge in the Corporate Center reflects the hedge slippage driven by substantial credit spread movements</li> </ul>
Going forward	Going forward, the quarterly pull-to-par charge to the divisions will continue to be approximately CHF 300 m
	The CHF 774 m fair value loss in the Corporate Center will reverse until the debt matures, reducing the total pull-to-par charge for the Group



## Results by division

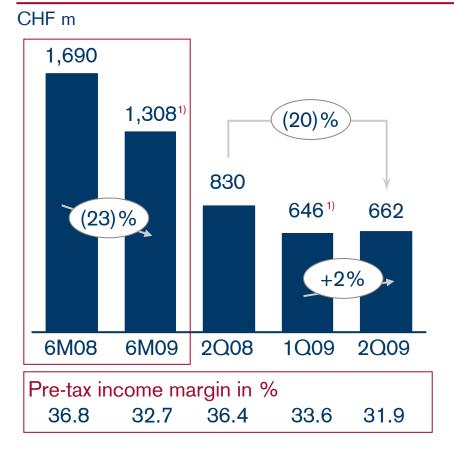


1) Excluding Huntsman-related costs of CHF 483 m in 2Q09 and net litigation credit of CHF 134 m in 2Q08 and impact from movements in credit spreads on own debt of CHF (269) m, CHF 365 m and CHF (503) in 2Q09, 1Q09 and 2Q08, respectively



# Wealth Management with resilient results in challenging markets

### Pre-tax income



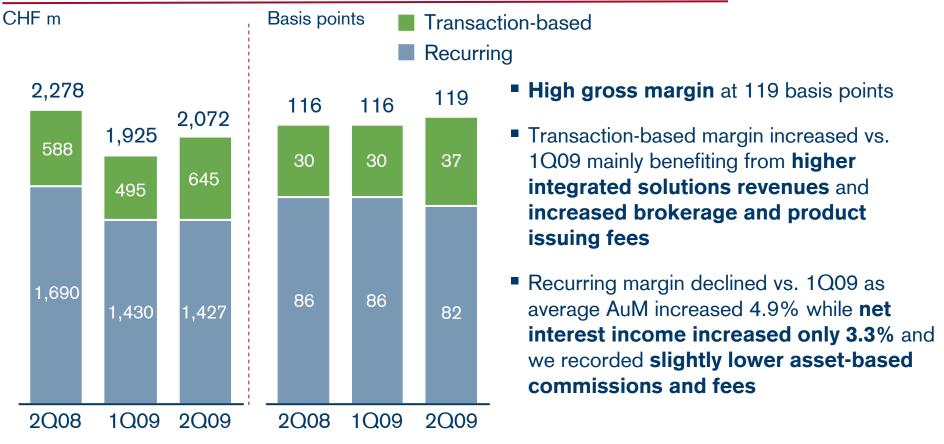
- **Revenues up 8%** vs. 1Q09
- Client activity and product issuance improved from depressed levels in 1Q09
- Assets under management up 6.7% in 2Q09
- Continued strong asset inflows despite the regulatory uncertainty and lack of wealth creation, indicating market share gains for Credit Suisse
- Increasingly see benefit from delivering comprehensive integrated bank solutions
- Continued hiring of senior relationship managers with focus on ultra-high-net-worth clients

1) Including proceeds from captive insurance settlements of CHF 100 m  $\,$  in 1Q09  $\,$ 



## Wealth Management with high gross margin

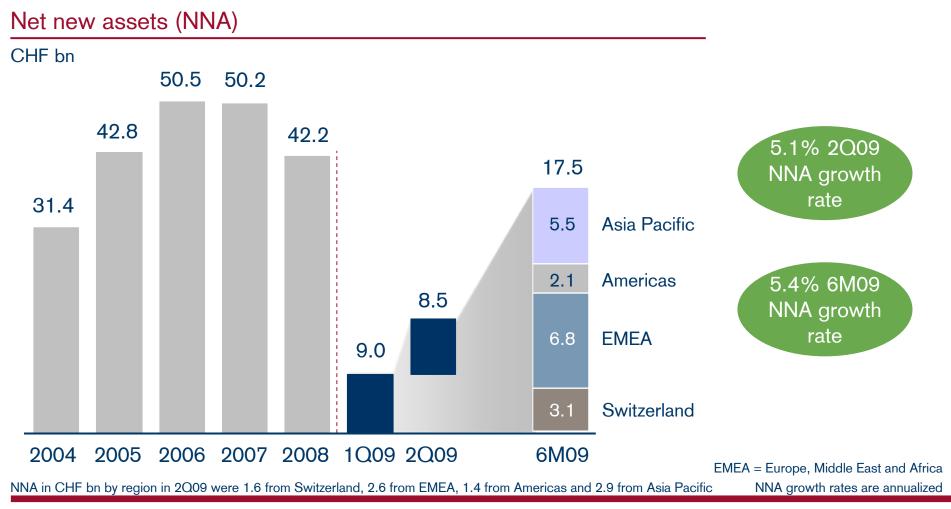
Net revenues and gross margin on average assets under management



AuM = client assets under management



## Wealth Management with solid net new assets in all regions evidencing our clients' trust in Credit Suisse

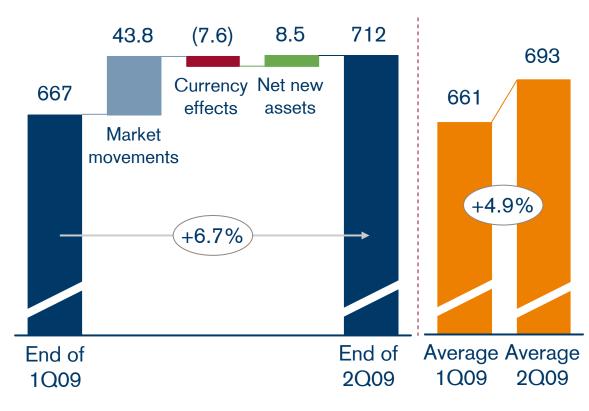




## Wealth Management with increased assets under management

#### Assets under management

#### CHF bn

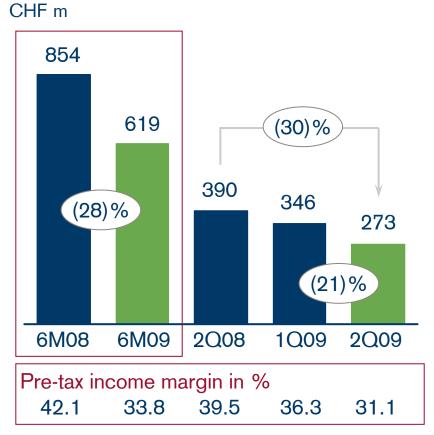


- Asset mix continues to reflect cautious client behavior, but noticed:
  - Gradual shift from on-balance sheet deposits to securities accounts
  - Slight increase in managed investment products



## Corporate & Retail Banking with resilient underlying performance but higher credit provisions

Pre-tax income



- Solid net new assets of CHF 2.2 bn
- Revenues are down CHF 74 million, or 8% vs. 1Q09
  - Net interest income decreased 6% mainly due lower margins on loans, reflecting higher funding costs
  - Non-interest income includes fair value loan portfolio losses of CHF 32 m (vs. CHF 5 m gain in 1Q09)
- Corporate loans increased 1% in 6M09 following a 8% increase in 2008
- Increase in credit provisions to CHF 75 m, primarily in our corporate and institutional loan portfolio



## Investment Banking with continued strong underlying results; delivered on risk reduction targets

Investment Banking (CHF m)	2Q09	1Q09	2Q08	6M09
Net revenues	6,011	6,442	3,705	12,453
Pre-tax income	1,655	2,414	304	4,069

Results before impact from m	ovements in spreads on own	debt and Hu	intsman-rela	ted charges
Net revenues	6,419	6,077	4,208	12,496

R	isk weighted assets (USD bn)	139	154	214	139
	Pre-tax return on economic capital	<b>46</b> %	37%	10%	41%
	Pre-tax income margin	37%	34%	16%	36%
	Pre-tax income	2,407	2,049	673	4,456

112

121

Average 1-day VaR (USD m)

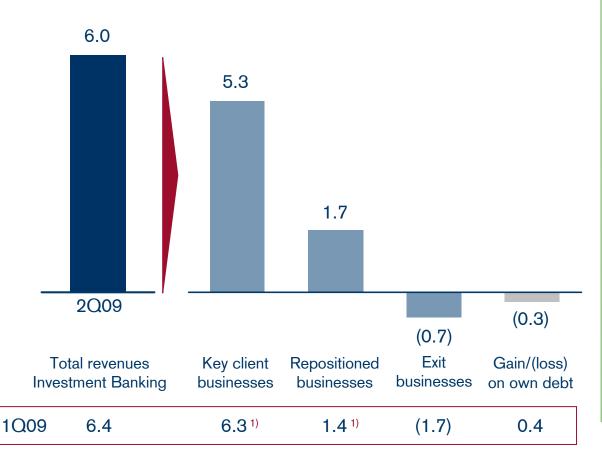


116

186

## Improved revenues from ongoing businesses and reduced losses in exit businesses

CHF bn

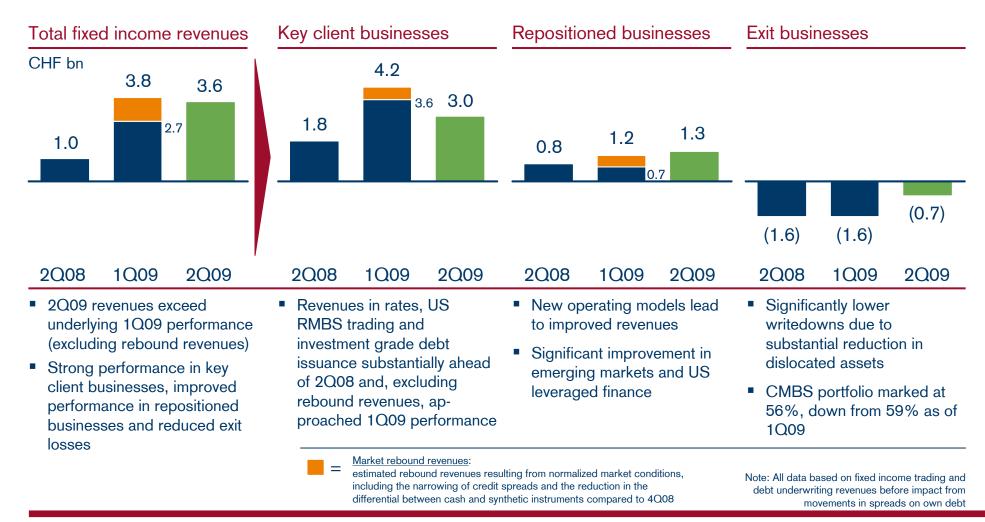


- Strong results in key client businesses including global rates and FX, cash equities, US RMBS trading, prime services, flow and corporate derivatives, and high grade trading
- Repositioned businesses continued to improve performance, particularly emerging markets, US leveraged finance, corporate lending and equity trading strategies
- Losses in exit businesses reduced by CHF 1 bn to CHF 0.7 bn, of which CHF 0.3 bn CMBS writedown; hedge losses account for bulk of remainder

1) Including market rebound revenues of CHF 0.7 bn in key client businesses and CHF 0.6 bn in repositioned businesses in 1Q09

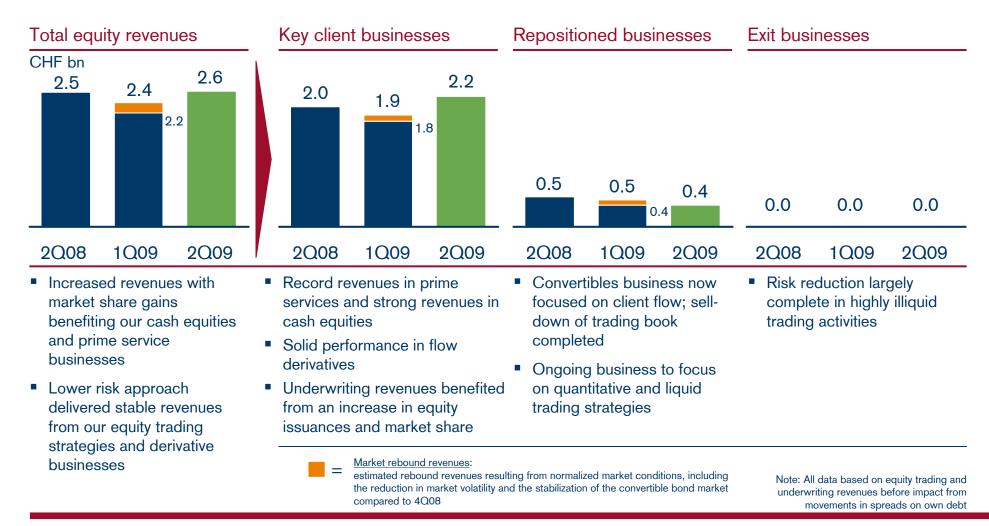


## Fixed income revenues





## Equity revenues





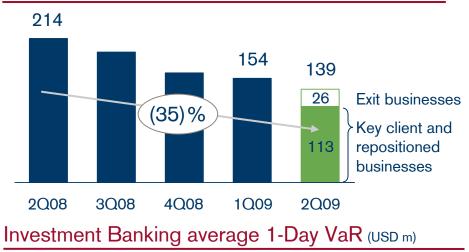
### Improved margins and market share across many products

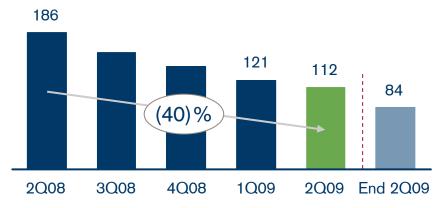
	Ŭ		Tre	ends vs. 1Q09		
Produc	st	Industry X volume	Industry margins	Credit Suisse X Market share	Credit Suisse Revenue Impact	Franchise momentum
	Cash equities				1	#1 Pan European equity trading (Thomson Reuters Extel Surveys)
Equity	Electronic trading			$\widehat{\Box}$	1	# 1 in Algorithmic trading <i>(Greenwich Associates)</i>
	Prime Services	$\langle \rangle$	$\langle - \rangle$			<b>#1 Prime Broker</b> <i>(Global Custodian)</i> #2 Prime Broker in Europe <i>(Eurohedge)</i>
Ø	Global rates				1	
Fixed income	Foreign Exchange	$\langle \rangle$	$\langle - \rangle$			FX doubled overall market share (Euromoney Global FX Poll)
xed ir	US RMBS trading <sup>1)</sup>	$\langle \rangle$	$\langle - \rangle$	$\langle - \rangle$	1	#1 RMBS pass-through trading
Ë	High grade trading	$\langle - \rangle$				(Tradeweb)
	M&A					Best Emerging Markets M&A House (Euromoney)
Investment banking	Investment grade underwriting High yield underwriting <sup>2)</sup>					Emerging Markets Bond House of the Year (International Financing Review)
	Equity underwriting		$\langle - \rangle$		1	1) Revenue impact excludes market rebound revenues in 1Q09
						2) Revenue impact excludes fair value adjustments



# Continued reduction in risk-weighted assets and VaR; delivered on risk reduction targets





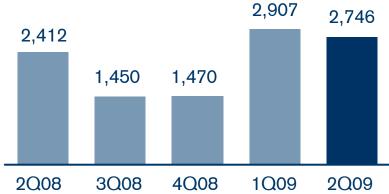


- **RWA declined 10%** to USD 139 bn in 2Q09
- Combined RWA in key client and repositioned businesses at USD 113 bn, below year-end target of USD 135 bn
- Priority remains to release capital of USD 26 bn from exit portfolio for reinvestment into our targeted client businesses
- Average Value-at-Risk (VaR) declined 7% vs. 1Q09 and 40% vs. 2Q08
- Stable revenues no backtesting exceptions in 6M09
- Expect VaR to increase as capital is reinvested in client and flow businesses



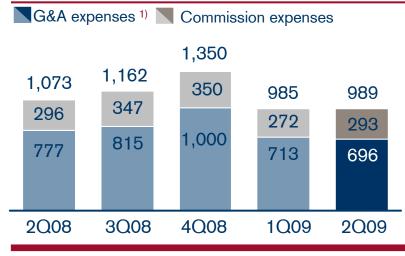
## Compensation and non-compensation expenses

#### Investment Banking compensation expenses (CHF m)



- Compensation expenses are down 6% from 1Q09
  - Compensation accrual based on our economic profit model, which reflects the risk-adjusted profitability of each business line, the risk adjusted profitability of the Investment Bank and the industry environment
  - Compensation/revenue ratio of 44% in 2Q09 down from 48% in 1Q09 (both before impact from movements in own debt spreads)

#### Investment Banking non-compensation expenses (CHF m)



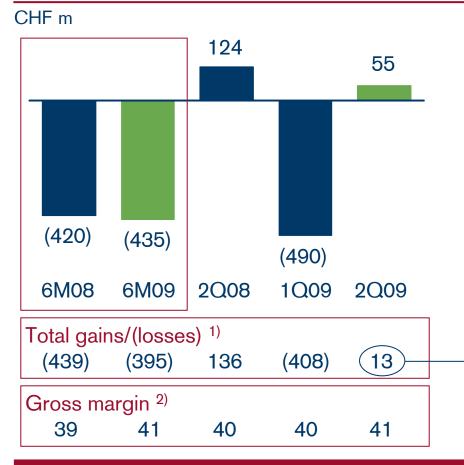
- G&A expenses declined from 1Q09 due to lower occupancy and events expenses, partly offset by higher legal fees and travel and entertainment expenses
- Commission expenses increased from 1Q09 primarily due to higher transaction volumes, offsetting savings in commission rates
- Total non-compensation expenses were down 13% in USD and down 8% in CHF from 2Q08

1) Excludes litigation charges of CHF 383 m in 2Q09, corporation settlement, litigation reserve releases of CHF 333 m in 4Q08 and CHF 73 m in 3Q08, and a net credit of CHF 134 m pertaining to litigation in 2Q08



## Asset Management returns to profitability

#### Pre-tax income



- Asset management fees improved by CHF 30 m, or 10%, from 1Q09
- Private equity investment portfolio stabilized
- Good expense trends (down 24% vs. 1Q09) with lower performance-related compensation
- Assets under management remain stable at CHF 411 bn

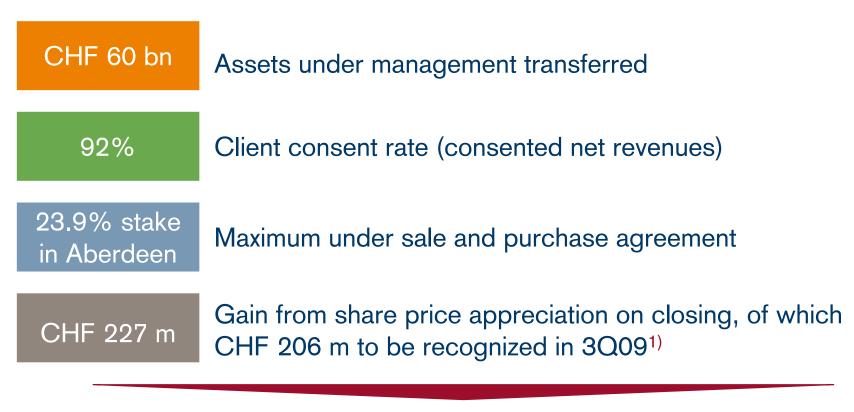
#### Stable gross margin



on securities purchased from our money market funds and investment-related gains/(losses)
 Before total gains/(losses)



## Successful sale of part of our traditional businesses, maximizing participation in Aberdeen Asset Management



#### Ensures that we focus on core capabilities where we have scale

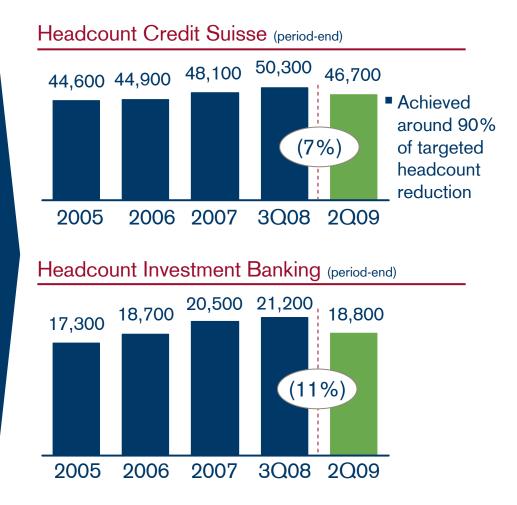
1) CHF 21 m as part of the first closing was already recognized in 2Q09



## Adjusting capacity in line with strategic plan

Targeted efficiency improvements (announced in December 2008)

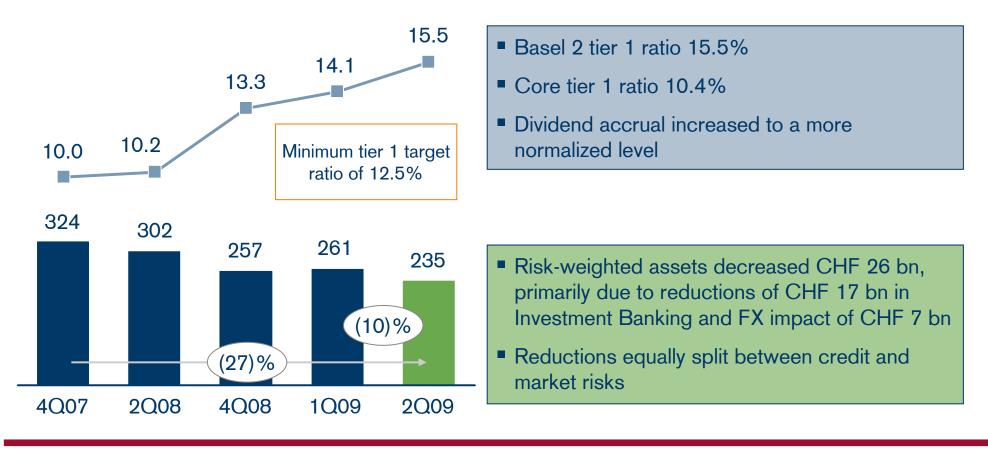
- As of end 2Q09, we have achieved a runrate cost reduction equivalent to our CHF 2 bn annual cost savings target
- Original target headcount reduction by 5,300, or 11%
  - To date, achieved reduction by 4,900 positions, partly offset by new positions in Private Banking and Information Technology
- Investment Banking headcount is expected to remain around current level following a reassessment of market conditions in certain businesses and strong market share gains





## Continued strengthening of industry leading capital position

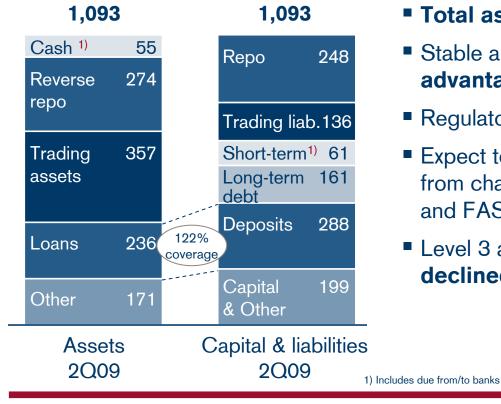
Basel 2 risk-weighted assets (in CHF bn) and capital ratios (in %)





## Maintained strong funding structure

Asset and liabilities by category (period-end in CHF bn)



- Strong balance sheet structure maintained in 2009
- **Total assets were reduced** by CHF 63 bn, or 5%
- Stable and low cost deposit base a key funding advantage
- Regulatory leverage ratio increased to 4.0%
- Expect total assets to increase by less than 10% from changes to consolidation rules under FAS 166 and FAS 167 in 2010
- Level 3 assets, in which we have an economic interest, declined approximately 12% to USD 57 bn



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# Questions & Answers



## Strong sustainable results with solid return to shareholders

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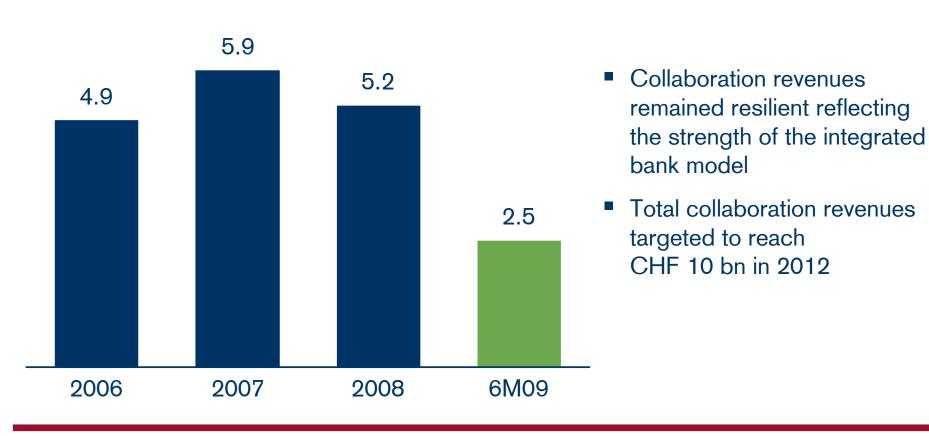
## Appendix

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Commercial real estate exposures detail	35



## **Collaboration revenues**

CHF bn





## December 2008: Realignment of the Investment Bank

	Key client businesses	Repositioned businesses	Exit businesses
Equities	<ul> <li>Cash equities</li> <li>Electronic trading</li> <li>Prime services</li> <li>Equity derivatives – focus on flow and corporate trades</li> </ul>	<ul> <li><u>Equity Trading</u> – focus on quantitative and liquid strategies</li> <li><u>Convertibles</u> – focus on client flow</li> </ul>	<ul><li>Highly structured derivatives</li><li>Illiquid principal trading</li></ul>
Fixed Income	<ul> <li>Global Rates</li> <li>Currencies (FX)</li> <li>High Grade Credit / DCM</li> <li>US RMBS secondary trading</li> <li>Commodities trading (joint venture)</li> </ul>	<ul> <li><u>Emerging Markets</u> – maintain leading business but with more limited risk/credit provision</li> <li><u>US Leveraged Finance</u> – maintain leading business but focus on smaller/quicker to market deals</li> </ul>	<ul> <li>Mortgage origination and CDO</li> <li>Non-US leveraged finance trading</li> <li>Non-US RMBS</li> <li>Highly structured derivatives</li> <li>Power &amp; emission trading</li> </ul>
Advisory	<ul> <li>Strategic advisory (M&amp;A) and capital markets origination</li> </ul>	<ul> <li><u>Corporate Lending</u> – improved alignment of lending with business and ability to hedge</li> </ul>	<ul> <li>Origination of slow to market, capital-intensive financing transactions</li> </ul>
	Develop existing strong market positions	Maintain competitive advantage but reduce risk and volatility	Release capital and resources; reduce volatility



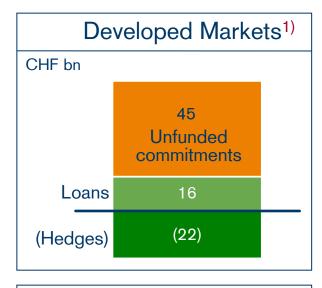
## **Investment Banking loan book**

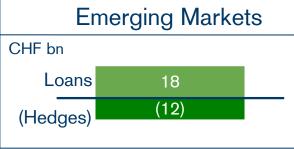
#### **Developed Market Lending**

- Corporate loan portfolio is 76% investment grade, and is mostly (85%) accounted for on a **fair value basis**. Fair value is a forward looking view which balances accounting risks, matching treatment of loans and hedges
- Loans are carried at an average mark of approx. 97% (net of fair value discounts and credit provisions). Increase from 95% in previous quarter due to improvement in corporate credit markets (spreads tightened)
- Continuing good performance of individual credits: limited specific provisions during the quarter

#### Emerging Market Lending

- Approx. half of EM loans accounted for on a fair value basis. Well diversified by region and name, evenly spread between EMEA, Americas and Asia
- Emerging market loans are carried at an average mark of approx. 90% (net of fair value discounts and credit provisions)
- Increased specific provisions during the quarter, mostly relating to an accrual loan to a single client. Exposure was fully hedged by CDS





1) Excludes repo and other collateralized securities financing; exposure based on risk management view



## Private Banking loan book

Total loan book of CHF 176 bn primarily focused on Switzerland and 85% collateralized; primarily on accrual accounting

#### Wealth Management: CHF 71 bn

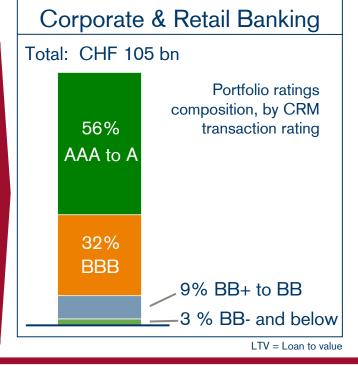
 Lombard (securities-backed) lending and mortgage-backed lending, with conservative haircuts

Corporate loans and commercial mortgages: CHF 52 bn

- Sound credit quality with relatively low concentrations
- Over 64% collateralized by mortgages and securities
- Counterparties are Swiss corporates incl. real-estate industry
- Negative outlook for commercial property (office space/retail)
- Impact on clients highly dependent on contraction severity and length
- Overall, client segment to be most affected by economic downturn

#### Consumer loans: CHF 53 bn (of which CHF 49 bn is residential mortgages)

- Switzerland one of only five countries globally with positive year-on-year real-estate price growth in Q1 2009
- Switzerland avoided real estate 'bubble' seen in other markets
- Underwriting based on conservative income and LTV requirements
- Segment not expected to be significantly affected by economic downturn





## Other risk issues in market

US auto industry	<ul> <li>Credit Suisse did not suffer any credit losses in the General Motors or Chrysler bankruptcies</li> <li>Net credit exposure to US auto manufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and suppliers is less than CHF 0.2 broken to US automanufacturers and supplice to US automanu</li></ul>
CDS counterparty risk	<ul> <li>Majority of CDS positions are collateralized</li> <li>Counterparty risk on CDS hedges fully accounted for in internal risk models (Counterparty ERC)</li> <li>CDS trading will move toward exchange clearing platform in the near future</li> </ul>
Private equity	<ul> <li>Total exposure CHF 2.3 bn, written down by 30% over last 9 months</li> <li>Well diversified; exposure mainly to mid-market companies with moderate leverage</li> </ul>
Monolines	<ul> <li>We do not rely on monolines in our hedging</li> <li>Inventory positions of monoline-wrapped paper are modest and offset by CDS and other forms of protection</li> </ul>
Level 3 assets	<ul> <li>Level 3 assets, in which we have an economic interest, declined approximately 12% to USD 57 bn</li> <li>Vast majority of the decline came from asset sales</li> </ul>



## Commercial mortgage (CMBS) exposure reduction

#### 36 (82)% 26 19 15 13 9 7.0 6.6 4Q07 3Q08 3Q07 1Q08 2Q08 4Q08 1Q09 2Q09 Exposure by region Exposure by loan type Other Asia 5% Multi-family 12% 14% UK 21% 2% Other Office Hotel 42% Continental 16% Germany Europe 39% 26% Retail 23%

#### Commercial mortgages (CHF bn)

**CREDIT SUISS** 

- Exposure reduced by CHF 0.4 bn, mainly from writedowns
- Average price moved from 59% to 56%<sup>2</sup>)
- Positions are fair valued; no reclassifications to accrual book
- Portfolio is well-diversified with good original LTV ratios: 71% average
- Loan-to-value on a mark-to-market basis is 85% (1Q09 83%)

 Includes both loans in the warehouse as well as securities in syndication; excludes nonrecourse term financing of CHF 0.4 bn to support certain sales transactions
 This price represents the average mark on loans and bonds combined



