

Private Equity Fundraising

Private Fund Group, Analyst

Credit Suisse

Credit Suisse is a leading global wealth manager with strong investment banking and asset management capabilities. Founded in 1856, Credit Suisse has expanded to be a global force employing over 45,000 people in 50 countries. With new leadership, a new strategy and a streamlined global organization, we are set for growth. We partner across businesses, divisions and regions to create innovative solutions to meet the needs of our clients—and to help our employees grow. It is a high priority for us to continually invest in our employees by providing ongoing opportunities for training, networking and mobility. Join us and let's shape the future of Credit Suisse together.

Credit Suisse Asset Management

In its Asset Management (AM) business, Credit Suisse offers products across a broad spectrum of investment classes, including equities, fixed income, and alternative investments. Credit Suisse's AM business handles over \$410 billion of assets for clients. These clients include governments, institutions, corporations and private individuals. In the New York office, our business focuses on alternative investment strategies, as well as capital raising by the Private Fund Group.

Private Fund Group

Our Private Fund Group (PFG) is the world's leading placement agent with three main lines of business.

- In our Primaries business, we raise capital for domestic and international direct investment firms, including private equity, buyout, real assets, credit/distressed, secondary, infrastructure and emerging markets funds, from investors worldwide, including public pension, corporate pension, sovereign wealth, endowments, foundations, financial/insurance companies and family offices.
- In our Secondary Advisory business, we advise clients seeking to sell limited partner fund interests or portfolios of direct assets through secondary transactions, and we help clients resolve a particular situation through a structured solution.
- In our Directs & Co-Investments business, we raise capital for direct investments in companies and projects alongside investment firms.

We have professionals located in New York, London, Chicago, Dallas, San Francisco, Hong Kong, Seoul, Tokyo and Sydney.

We Offer

PFG offers Analyst opportunities across all three of our business lines: Private Equity Fundraising, Secondary Advisory and Direct Transactions. Our Analyst role provides excellent exposure to the alternative investment business. You will have direct contact with the senior partners of our private equity clients, as well as with the heads of our clients' marketing and investor relations teams.

Analysts are exposed to all elements of a fundraising process, including:

- Working with the Due Diligence team to evaluate prospective fundraising opportunities
- Providing advice to clients on fundraising strategy, structuring, timing, investors and legal terms
- Articulating complex marketing messages
- Preparing compelling fundraising materials and financial models
- Planning and managing the online data room
- Communicating with senior distribution team members worldwide to track the fundraising process
- Completing special projects, such as building market maps or tracking returns across a market segment
- Gaining exposure to alternative investment managers and learning about myriad private equity investment strategies from an unusually close vantage point

You Offer

Credit Suisse is noted for the diversity of our employees, but seeks those with a common set of abilities—highly motivated and creative individuals who can work both independently and as a member of a team. We aspire to build future leaders who add fresh perspectives to our business.

To be eligible for this opportunity, you should be between your junior and senior years at a four-year college or university (graduating in December 2019 or May/June 2020).

We are looking for:

- Highly motivated and forward-thinking individuals who enjoy working in a dynamic environment, where attention to detail and a deep understanding of the big picture are equally critical
- Well-rounded thinkers with both quantitative and qualitative skillsets (including experience with Microsoft Excel, Microsoft PowerPoint and Microsoft Word)
- Articulate communicators who also recognize the importance of listening
- Leaders who engender dedication, assume responsibility, and mobilize others
- Critical thinkers with excellent problem-solving skills, who have the ability to process and digest information rapidly and nimbly
- Enthusiastic self-starters who achieve significant results
- Considerate and adaptable team members who can build positive relationships
- Principled professionals committed to the highest standards of ethical behavior

How to Apply

Those interested should complete an application on the Credit Suisse Campus Careers page by clicking [here](#). Applicants for the PFG should include a cover letter, resume, standardized test scores and college transcript (an unofficial transcript is acceptable). Note that a resume is the only mandatory attachment at the time of application, please feel free to submit your application without any of the other documents listed in the application portal.

Credit Suisse is an equal opportunity employer. Welcoming diversity gives us a competitive advantage in the global marketplace and drives our success. Credit Suisse complies with applicable federal, state, and local laws prohibiting discrimination in employment in every jurisdiction in which it maintains facilities. Subject to applicable law and regulatory requirements, Credit Suisse complies with state and local laws regarding considering for employment qualified individuals with criminal histories.