

Credit Suisse Investor Day 2017

Overview of Capital & Funding

David Mathers

November 30, 2017

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This presentation contains forward-looking statements that involve inherent risks and uncertainties, and we might not be able to achieve the predictions, forecasts, projections and other outcomes we describe or imply in forward-looking statements. A number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions we express in these forward-looking statements, including those we identify in "Risk factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2016 and in the "Cautionary statement regarding forward-looking information" in our media release relating to Investor Day, published on November 30, 2017 and filed with the US Securities and Exchange Commission, and in other public filings and press releases. We do not intend to update these forward-looking statements.

In particular, the terms "Estimate", "Illustrative", "Ambition", "Objective", "Outlook" and "Goal" are not intended to be viewed as targets or projections, nor are they considered to be Key Performance Indicators. All such estimates, illustrations, ambitions and goals are subject to a large number of inherent risks, assumptions and uncertainties, many of which are completely outside of our control. These risks, assumptions and uncertainties include, but are not limited to, general market conditions, market volatility, interest rate volatility and levels, global and regional economic conditions, political uncertainty, changes in tax policies, regulatory changes, changes in levels of client activity as a result of any of the foregoing and other factors. Accordingly, this information should not be relied on for any purpose. We do not intend to update these estimates, illustrations, ambitions or goals.

We may not achieve the benefits of our strategic initiatives

We may not achieve all of the expected benefits of our strategic initiatives. Factors beyond our control, including but not limited to the market and economic conditions, changes in laws, rules or regulations and other challenges discussed in our public filings, could limit our ability to achieve some or all of the expected benefits of these initiatives.

Estimates, assumptions and opinions

In preparing this presentation, management has made estimates and assumptions that affect the numbers presented. Actual results may differ. Annualized numbers do not take account of variations in operating results, seasonality and other factors and may not be indicative of actual, full-year results. Figures throughout this presentation may also be subject to rounding adjustments. All opinions and views constitute judgments as of the date of writing without regard to the date on which the reader may receive or access the information. This information is subject to change at any time without notice and we do not intend to update this information.

Statement regarding non-GAAP financial measures

This presentation also contains non-GAAP financial measures, including adjusted results. Information needed to reconcile such non-GAAP financial measures to the most directly comparable measures under US GAAP can be found in this presentation in the Appendix, which is available on our website at www.credit-suisse.com.

Statement regarding capital, liquidity and leverage

As of January 1, 2013, Basel III was implemented in Switzerland along with the Swiss "Too Big to Fail" legislation and regulations thereunder (in each case, subject to certain phase-in periods). As of January 1, 2015, the Bank for International Settlements (BIS) leverage ratio framework, as issued by the Basel Committee on Banking Supervision (BCBS), was implemented in Switzerland by FINMA. Our related disclosures are in accordance with our interpretation of such requirements, including relevant assumptions. Changes in the interpretation of these requirements in Switzerland or in any of our assumptions or estimates could result in different numbers from those shown in this presentation. Capital and ratio numbers for periods prior to 2013 are based on estimates, which are calculated as if the Basel III framework had been in place in Switzerland during such periods.

Unless otherwise noted, leverage exposure is based on the BIS leverage ratio framework and consists of period-end balance sheet assets and prescribed regulatory adjustments. Beginning in 2015, the Swiss leverage ratio is calculated as Swiss total capital, divided by period-end leverage exposure. The look-through BIS tier 1 leverage ratio and CET1 leverage ratio are calculated as look-through BIS tier 1 capital and CET1 capital, respectively, divided by end-period leverage exposure.

Sources

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Overview of Capital & Funding

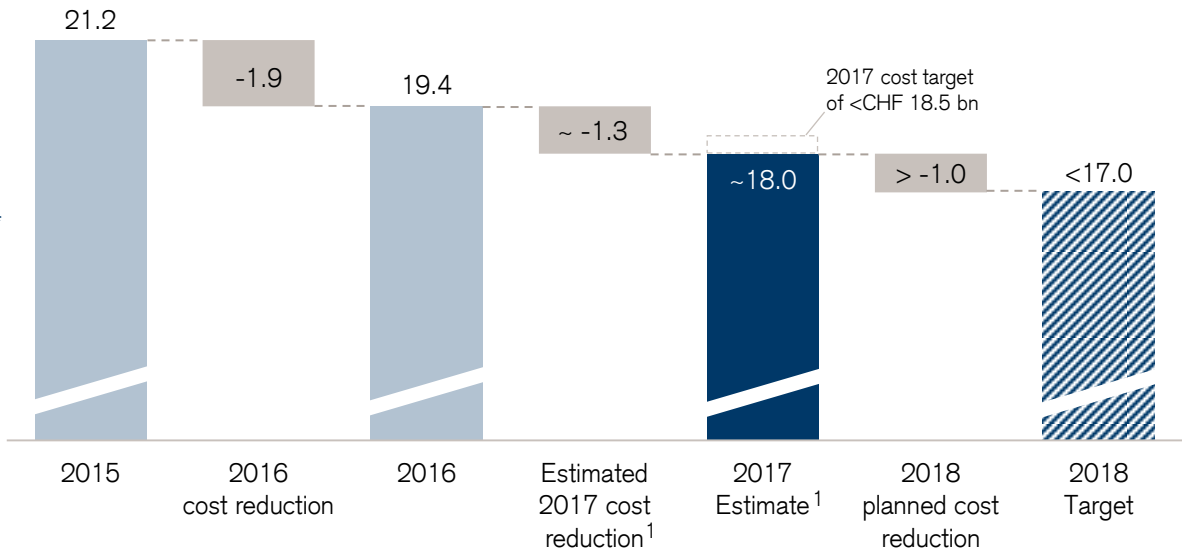
- 1** Update on cost reduction plans
- 2** Funding cost update
- 3** Capital update (including Basel III reforms)
- 4** RoTE target
- 5** Capital distribution & dividend plan
- 6** Financial targets

Costs
Funding
Capital
RoTE
Dividend
Targets

Reducing 2017 costs to ~CHF 18.0 bn from <CHF 18.5 bn; cost base to reduce further to below CHF 17.0 bn in 2018

Target total of >CHF 4.2 bn of net savings by end-2018

2015 – 2018 cost reduction program*
in CHF bn



2019-2020 Adjusted operating expenses: CHF 16.5-17.0 bn²

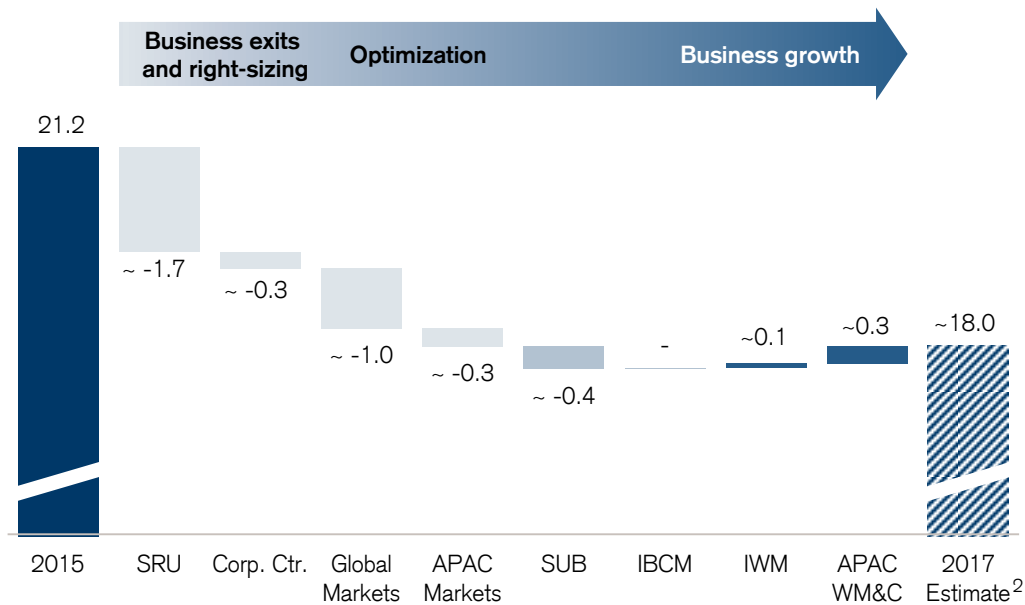
Note: Illustrative path. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix 1 2017 estimate based on currently available information and beliefs, expectations and opinions of management as of the date hereof. Actual results for 2017 may differ from any estimates 2 Operating within the range, subject to market conditions and investment opportunities

* See Appendix

2015 to 2017 – Estimated net savings of ~CHF 3.2 bn after ~CHF 0.9 bn of investments, predominantly in Wealth Management and connected businesses

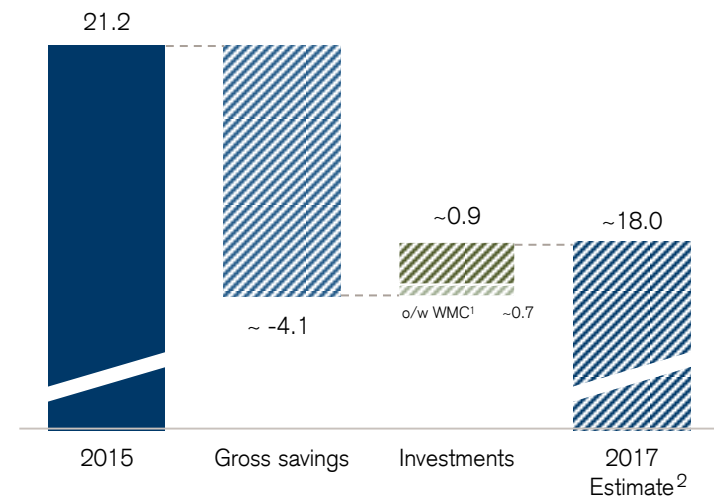
Costs
Funding
Capital
RoTE
Dividend
Targets

Adjusted operating expenses at constant FX rates* in CHF bn



Estimated gross savings and investments in CHF bn

Adjusted operating expenses at constant FX rates*



Note: Illustrative path. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

1 Reflects Wealth Management and connected businesses and includes SUB, IWM, APAC WM&C and IBCM

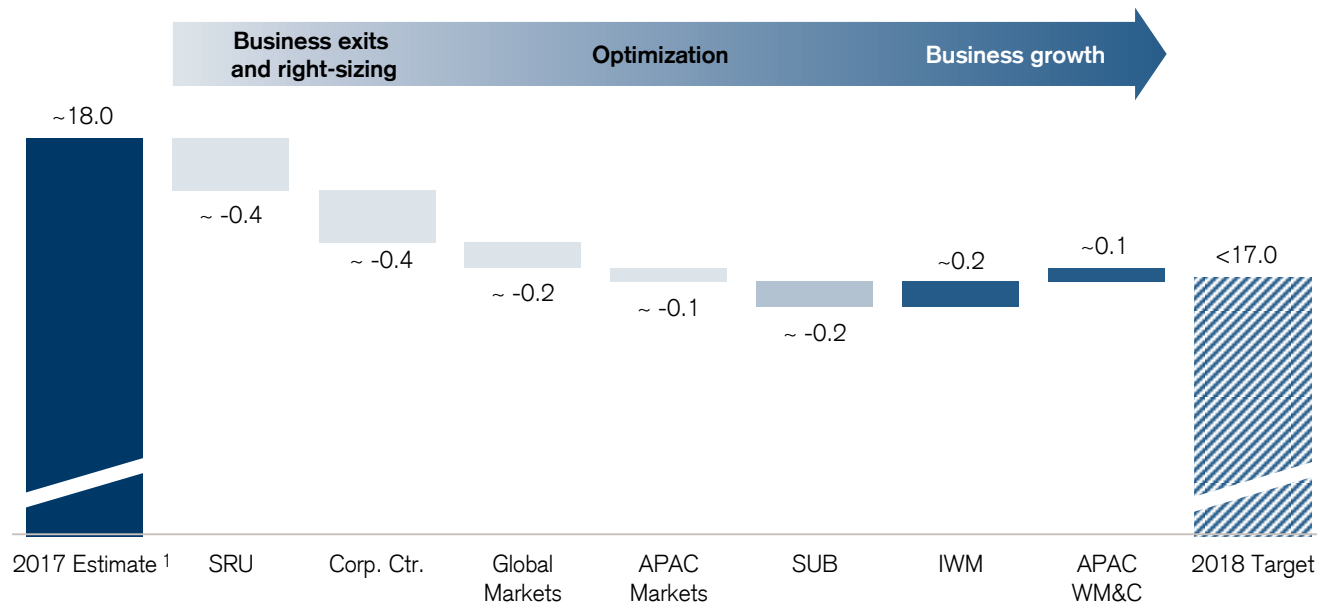
2 2017 estimate based on currently available information and beliefs, expectations and opinions of management as of the date hereof. Actual results for 2017 may differ from any estimates

* See Appendix

2017 to 2018 – On track to achieve cost target of <CHF 17.0 bn after growth investments

Costs
Funding
Capital
RoTE
Dividend
Targets

Adjusted operating expenses at constant FX rates* in CHF bn



Note: Illustrative path. Adjusted results are non-GAAP financial measures

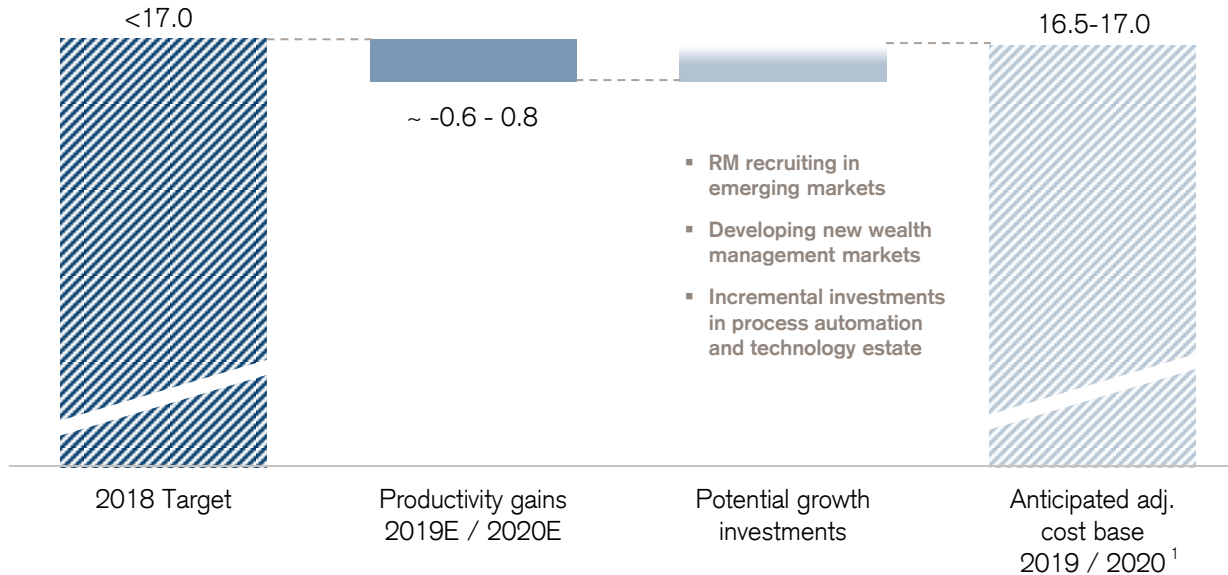
1 2017 estimate based on currently available information and beliefs, expectations and opinions of management as of the date hereof. Actual results for 2017 may differ from any estimates

* See Appendix

2019 to 2020 – Continued productivity gains expected; Group aims to operate at a cost base of CHF 16.5 – 17.0 bn, subject to market conditions

Costs
Funding
Capital
RoTE
Dividend
Targets

Adjusted operating expenses at constant FX rates*
in CHF bn



**2019-2020
Adjusted operating expenses:
CHF 16.5-17.0 bn¹**

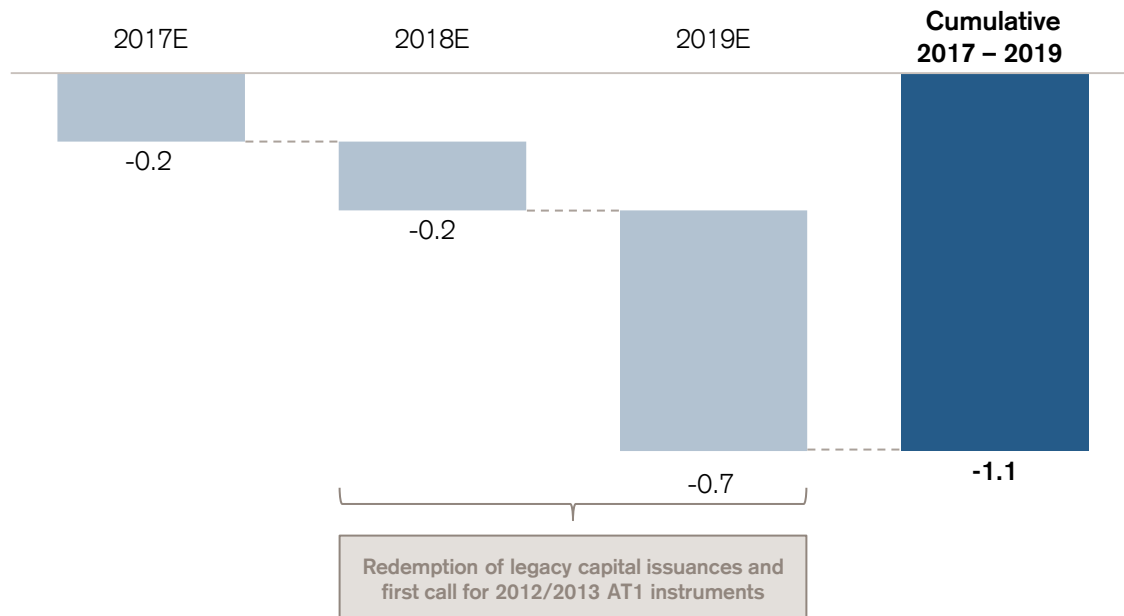
- RM recruiting in emerging markets
- Developing new wealth management markets
- Incremental investments in process automation and technology estate

Note: Illustrative path. Adjusted results are non-GAAP financial measures
* See Appendix 1 Operating within the range, subject to market conditions and investment opportunities

Refinancing of capital instruments expected to reduce funding costs

Costs
Funding
Capital
RoTE
Dividend
Targets

**Estimated
funding cost savings¹**
in USD bn

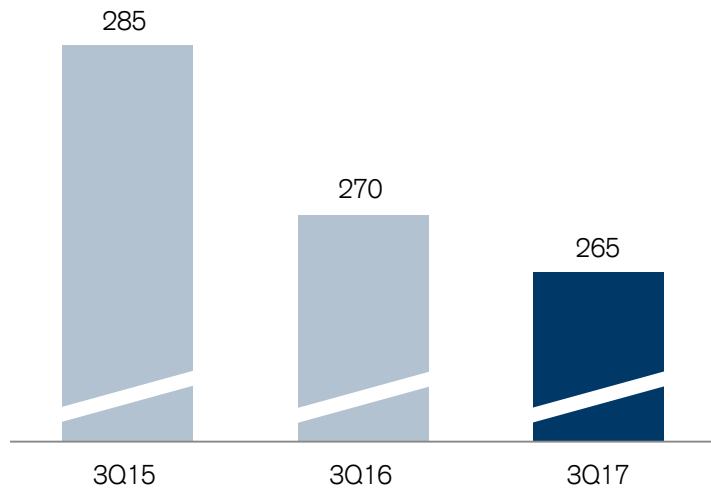


¹ Represents average 2017 funding spread and other related issuance costs

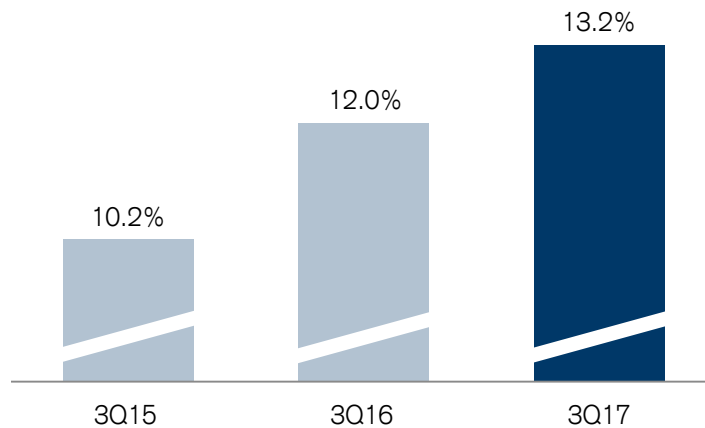
CET1 ratio increased to 13.2% by 3Q17

Costs
Funding
Capital
RoTE
Dividend
Targets

Basel III RWA in CHF bn



CET1 ratio in %



Major regulatory capital changes anticipated over 2017-2021

Costs
Funding
Capital
RoTE
Dividend
Targets

Recalibrated leverage ratio likely to be primary capital constraint until the end of 2020, however...

...**RWA uplift** resulting from Basel III reforms will drive the binding constraint¹ at the end of 2020

- Revised Swiss TBTF rules require going concern leverage ratio of 5% (of which 3.5% CET1) and additional 5%² gone concern leverage ratio, going concern RWA ratio of 14.3% (of which 10% CET1) and additional 14.3%² gone concern RWA ratio

- BCBS is due to meet in December 2017 and the Group of Governors and Heads of Supervision (GHOS) of BCBS is expected to meet in January 2018, where revisions to standard rules for floors, credit risk and operational risk are expected to be discussed

- Revised Swiss TBTF rules will be phased-in and become fully effective January 1, 2020

- Standardized Approach to Counterparty Credit Risk (SA-CCR) and Equity Investment in Funds rules effective from January 1, 2020

- Impact of revised Market Risk (FRTB) rules to be effective from December 31, 2020. Will affect market risk assets in divisions with trading activity

- Implementation and phase-in period of final rules on floors, credit risk and operational risk expected in the next decade



¹ The binding constraint is calculated as the worst of 10% of RWA and 3.5% of leverage exposure based on the Swiss TBTF CET1 capital and leverage requirements
² Does not include the effects of the countercyclical buffers and any rebates for resolvability and for certain tier 2 low-trigger instruments recognized in gone concern capital

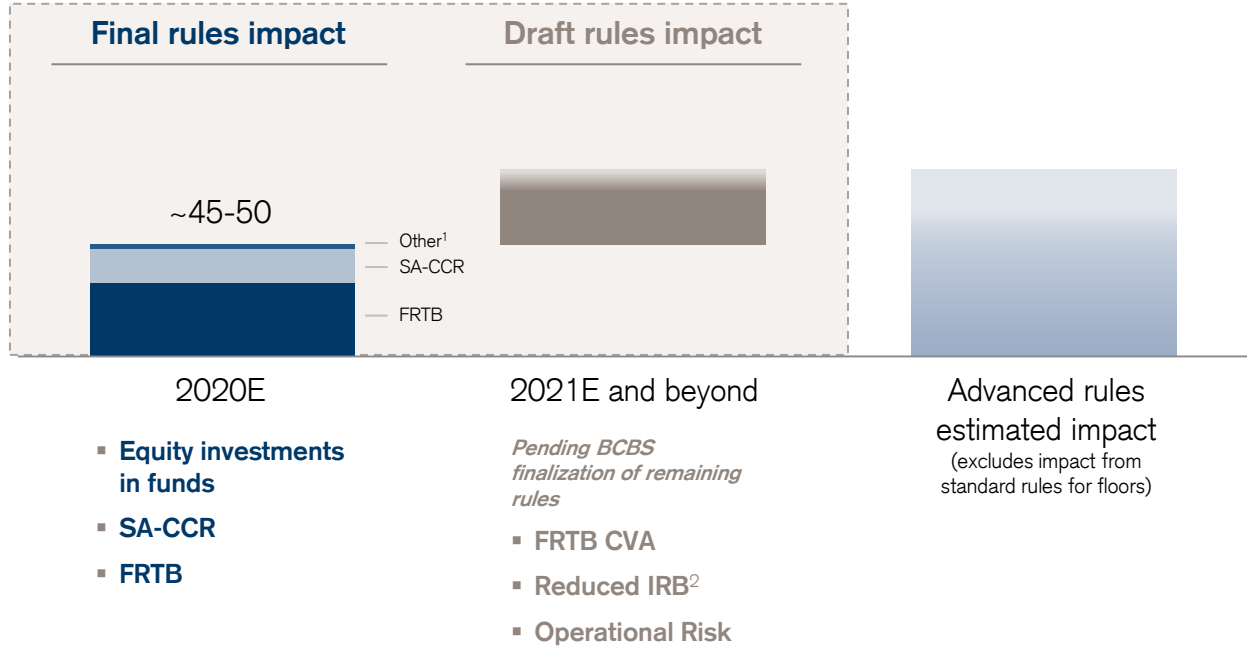
RWA estimated regulatory impact – 2020 to 2021 and beyond

Costs
Funding
Capital
RoTE
Dividend
Targets

Estimated net regulatory impact

RWA in CHF bn

2018-19:
Nothing significant



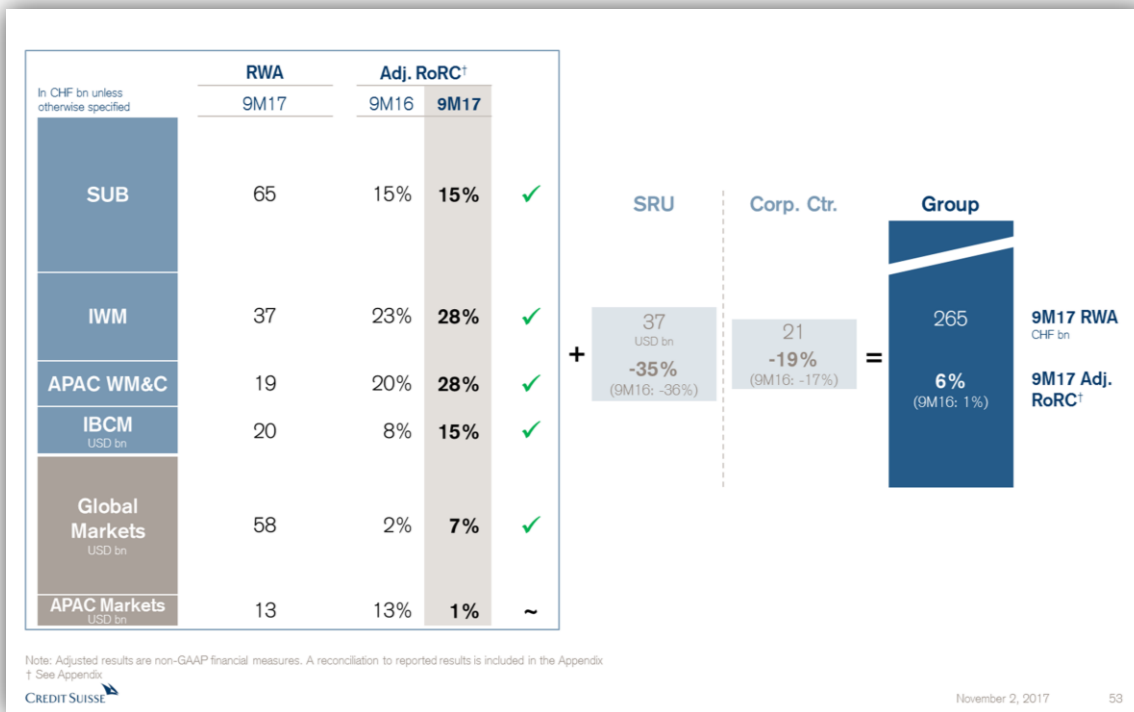
¹ Revised rules on equity investments in funds and central counterparties

² Revised rules for advanced credit risk

Our focus on execution is driving our overall return on capital higher

- Costs
- Funding
- Capital
- RoTE**
- Dividend
- Targets

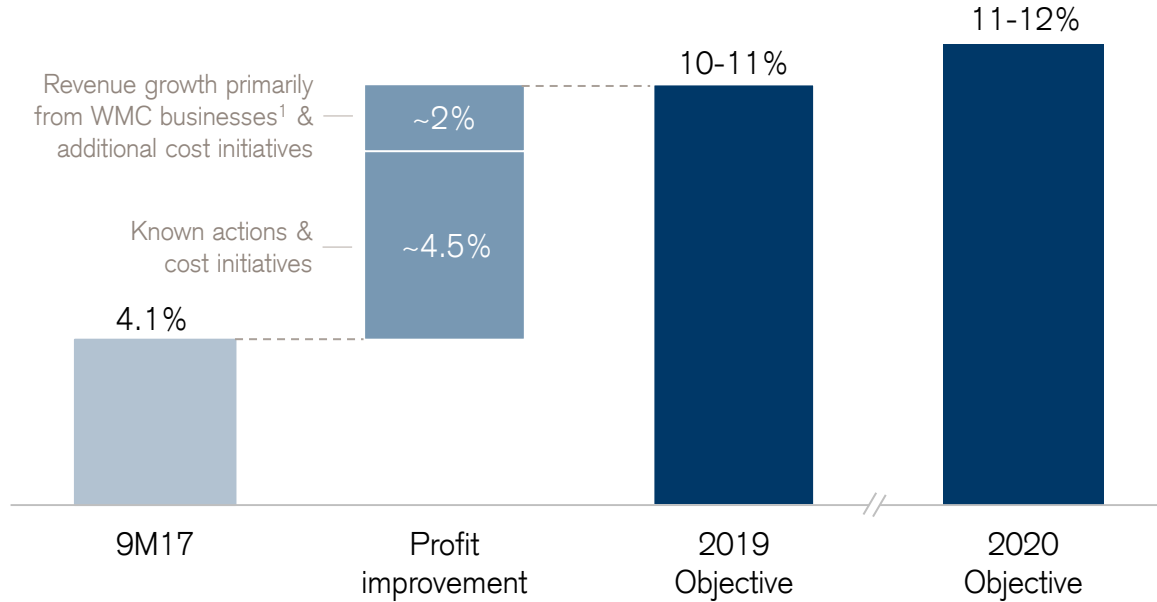
As per 3Q17 results



Most of the expected profit improvements to 2019 from known actions...

Costs
Funding
Capital
RoTE
Dividend
Targets

Return on tangible equity[‡] development
based on CHF



Note: Illustrative path. RoTE (a non-GAAP financial measure) on a reported basis

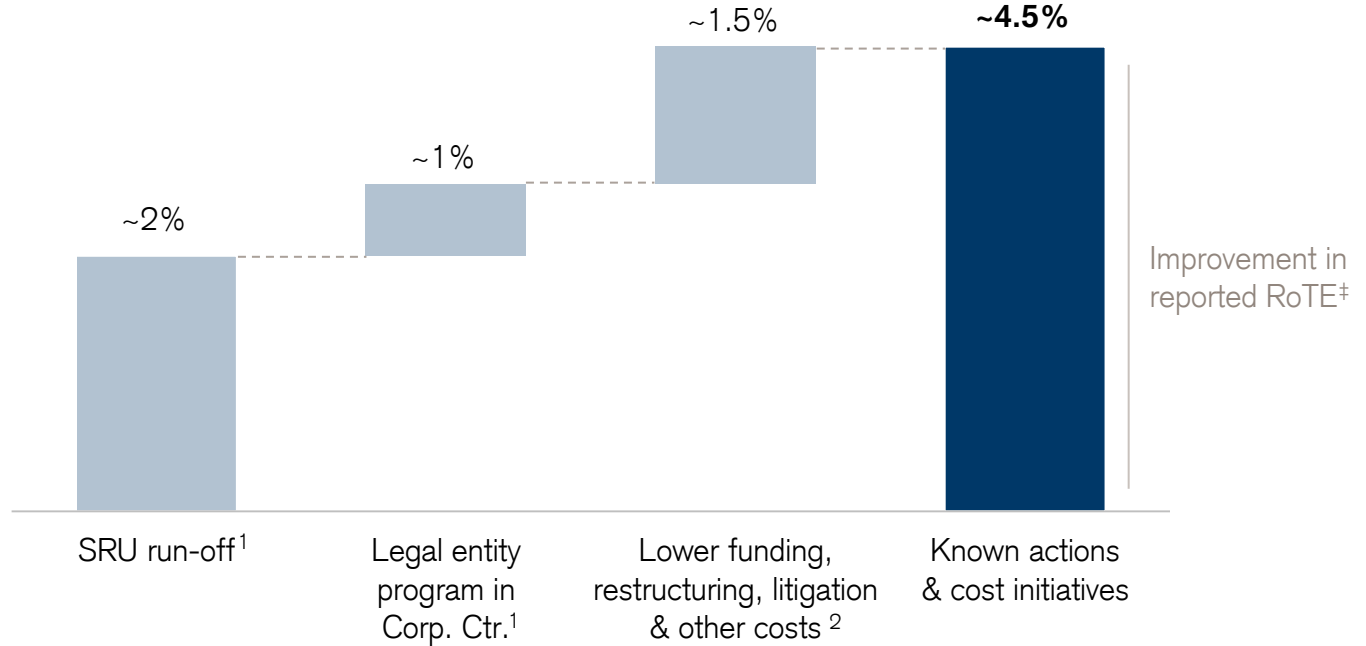
¹ WMC businesses reflects Wealth Management and connected businesses and includes SUB, IWM, APAC WM&C and IBCM

[‡] See Appendix

...over which we have clear visibility

Costs
Funding
Capital
RoTE
Dividend
Targets

RoTE[‡] impact of known actions & cost initiatives from 9M17 to 2019
based on CHF



Note: Illustrative path. RoTE (a non-GAAP financial measure) on a reported basis

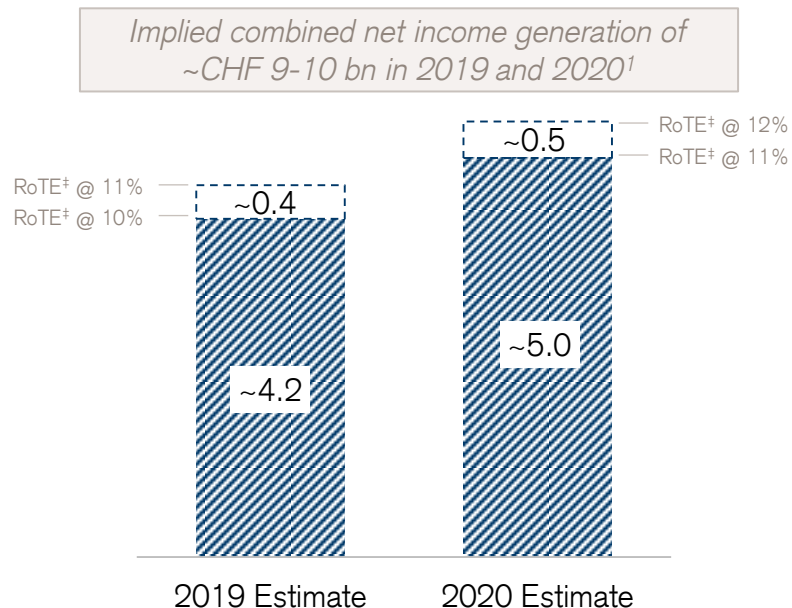
¹ Excludes restructuring and litigation expenses ² Excludes funding and other operating expenses from SRU and Corporate Center; includes tax effect

[‡] See Appendix

Strengthening capital generation provides increasing returns to shareholders

Costs
Funding
Capital
RoTE
Dividend
Targets

Net income generation¹ in CHF bn



Anticipated usage of cumulative capital generated

- ~20% for investment in wealth management and connected businesses²
- ~30% for RWA uplift resulting from Basel III reforms and other contingencies
- 50% of net income to be distributed to shareholders primarily through share buybacks or special dividend

Note: RoTE (a non-GAAP financial measure) on a reported basis

¹ Estimated net income generation based on RoTE targets for respective years. Estimate based on currently available information and beliefs, expectations and opinions of management as of the date hereof. Actual results for 2019 and 2020 may differ from any estimates ² Includes SUB, IWM, APAC WM&C and IBCM ‡ See Appendix

Overview of 2018 financial targets

Costs
Funding
Capital
RoTE
Dividend
Targets

Adjusted figures

Group	<ul style="list-style-type: none"> ■ Net cost savings* >CHF 4.2 bn <i>(cumulative since 2015)</i> ■ Operating cost base* <CHF 17.0 bn ■ CET1 ratio >12.5% ■ CET1 / Tier 1 leverage ratio >3.5% / >5.0%
SUB	<ul style="list-style-type: none"> ■ Pre-tax income CHF 2.3 bn
IWM	<ul style="list-style-type: none"> ■ Pre-tax income CHF 1.8 bn
APAC WM&C	<ul style="list-style-type: none"> ■ Pre-tax income CHF 0.85 bn
APAC Markets	<ul style="list-style-type: none"> ■ Return on regulatory capital† 10-15%¹
IBCM	<ul style="list-style-type: none"> ■ Return on regulatory capital† 15-20%
Global Markets	<ul style="list-style-type: none"> ■ RWA threshold USD 60 bn
	<ul style="list-style-type: none"> ■ Leverage exposure threshold USD 290 bn
	<ul style="list-style-type: none"> ■ Return on regulatory capital† 10-15%
SRU	<ul style="list-style-type: none"> ■ Pre-tax loss 2018 ~USD 1.4 bn
	<ul style="list-style-type: none"> ■ Pre-tax loss 2019 ~USD 0.5 bn²
	<ul style="list-style-type: none"> ■ RWA excl. Op Risk USD 11 bn²
	<ul style="list-style-type: none"> ■ Leverage exposure USD 40 bn²

Note: Adjusted results are non-GAAP financial measures * , † See Appendix

1 Targeted for 2019 2 SRU program will be economically completed by end-2018; residual operations and assets to be absorbed into the rest of Group from 2019 onwards

New Group financial objectives for 2019 and 2020

Costs
Funding
Capital
RoTE
Dividend
Targets

Group	Reported RoTE [‡]	<ul style="list-style-type: none">■ Intend to increase RoTE to 10-11% by 2019 and 11-12% by 2020■ Increasing RoTE to drive higher tangible book value per share (TBVPS)
	Net savings / operating cost base*	<ul style="list-style-type: none">■ Intend to operate at a cost base of CHF 16.5 bn – CHF 17.0 bn between 2019-2020¹
	CET1 ratio	<ul style="list-style-type: none">■ Intend to operate at >12.5% pre Basel III reforms
	Capital distribution	<ul style="list-style-type: none">■ Return 50% of net income earned cumulatively in 2019 and 2020 to shareholders primarily through share buybacks or special dividend

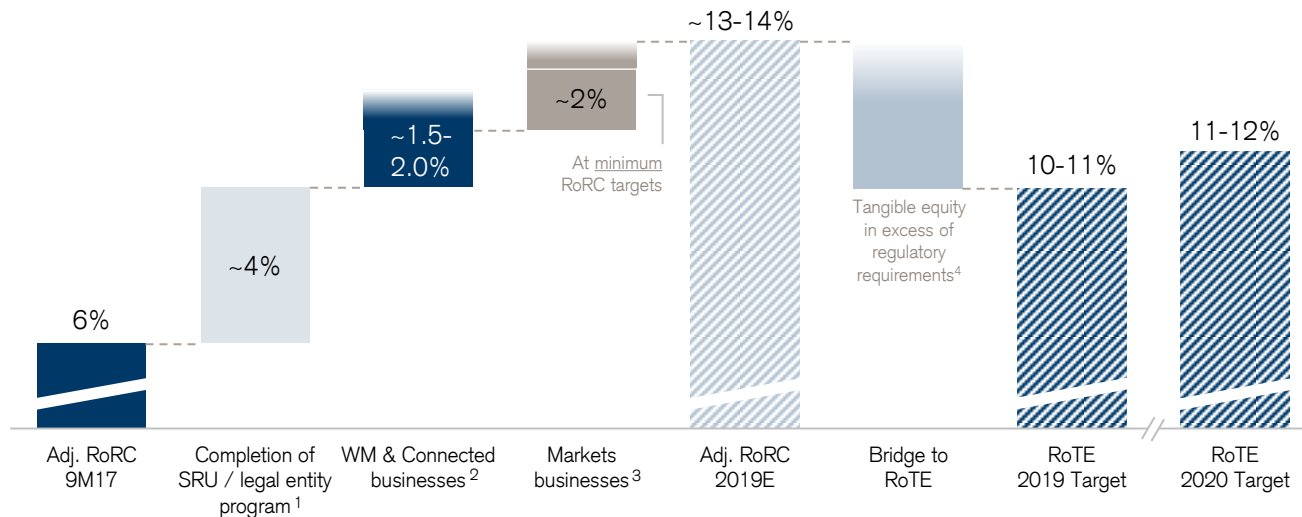
Note: Adjusted results are non-GAAP financial measures. RoTE (a non-GAAP financial measure) on a reported basis

¹ Operating within the range, subject to market conditions and investment opportunities * , ‡ See Appendix

Appendix

Target RoTE of 10-11% for 2019; 11-12% for 2020

Adjusted return on regulatory capital[†] / return on tangible equity
based on CHF



Note: Illustrative path. RoTE (a non-GAAP financial measure) on a reported basis. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix
[†] See Appendix 1 SRU program will be economically completed by end-2018; residual operations and assets to be absorbed into the rest of Group from 2019 onwards 2 SUB, IWM and APAC WM&C at 2018 adjusted PTI targets plus IBCM at minimum adjusted RoRC target of 15% in both 2018 and 2019 equals ~1.5% 3 Global Markets and APAC Markets 4 Includes tax difference between adj. RoRC and return on tangible equity

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

Reconciliation tables (1/4)

	Group in CHF mn		Core in CHF mn		SUB, IWM and APAC WM&C in CHF mn	
	9M17	9M16	9M17	9M16	9M17	9M16
Net revenues reported	15,711	15,142	16,446	16,211	9,521	9,103
Fair value on own debt	-	-	-	-	-	-
Real estate gains	-	(346)	-	(346)	-	(346)
(Gains)/losses on business sales	(15)	56	23	52	-	-
Net revenues adjusted	15,696	14,852	16,469	15,917	9,521	8,757
Provision for credit losses	167	177	138	94	81	77
Total operating expenses reported	13,892	15,028	12,976	13,316	6,527	6,266
Goodwill impairment	-	-	-	-	-	-
Restructuring expenses	(318)	(491)	(279)	(371)	(131)	(110)
Major litigation provisions	(238)	(306)	(59)	12	(59)	19
Total operating expenses adjusted	13,336	14,231	12,638	12,957	6,337	6,175
Pre-tax income/(loss) reported	1,652	(63)	3,332	2,801	2,913	2,760
Total adjustments	541	507	361	65	190	(255)
Pre-tax income/(loss) adjusted	2,193	444	3,693	2,866	3,103	2,505

CS Group in CHF mn

	3Q17	2Q17	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14	9M17	2016	2015
	Total operating expenses reported	4,540	4,541	4,812	7,309	5,119	4,937	4,972	10,518	5,023	5,248	5,106	5,406	5,181	6,790	5,052	13,892	22,337
Goodwill impairment	-	-	-	-	-	-	-	(3,797)	-	-	-	-	-	-	-	-	-	(3,797)
Restructuring expenses	(112)	(69)	(137)	(49)	(145)	(91)	(255)	(355)	-	-	-	-	-	-	-	(318)	(540)	(355)
Major litigation provisions	(108)	(31)	(97)	(2,401)	(306)	-	-	(563)	(204)	(63)	10	(393)	(290)	(1,711)	(42)	(238)	(2,707)	(820)
Debit valuation adjustments (DVA)	(20)	(17)	(26)	-	-	-	-	-	-	-	-	-	-	-	-	(63)	-	-
Certain accounting changes	(49)	(53)	(25)	-	-	-	-	-	-	-	-	-	-	-	-	(125)	-	-
Total operating expenses adjusted	4,251	4,371	4,527	4,859	4,668	4,846	4,717	5,803	4,819	5,185	5,116	5,013	4,891	5,079	5,010	13,148	19,090	20,923
FX adjustment	106	101	69	70	120	70	33	-	62	137	120	(54)	55	161	189	277	292	319
FX neutral total operating expenses adjusted	4,357	4,472	4,596	4,929	4,788	4,916	4,750	5,803	4,881	5,322	5,236	4,959	4,946	5,240	5,199	13,425	19,382	21,242

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

Reconciliation tables (2/4)

SUB in CHF mn

	3Q17	2Q17	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	9M17	9M16	9M15	2016	2015
Net revenues reported	1,319	1,405	1,354	1,399	1,667	1,337	1,356	1,495	1,364	1,462	1,400	4,078	4,360	4,226	5,759	5,721
Real estate gains	-	-	-	(20)	(346)	-	-	(72)	-	(23)	-	-	(346)	(23)	(366)	(95)
(Gains)/losses on business sales	-	-	-	-	-	-	-	(23)	-	-	-	-	-	-	-	(23)
Net revenues adjusted	1,319	1,405	1,354	1,379	1,321	1,337	1,356	1,400	1,364	1,439	1,400	4,078	4,014	4,203	5,393	5,603
Provision for credit losses	14	36	10	34	30	9	6	43	39	33	23	60	45	95	79	138
Total operating expenses reported	879	867	940	983	879	875	918	1,088	925	961	934	2,686	2,672	2,820	3,655	3,908
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	(13)	4	(52)	3	(19)	(4)	(40)	(42)	-	-	-	(61)	(63)	-	(60)	(42)
Major litigation provisions	(9)	(6)	(27)	(19)	-	-	-	(25)	-	-	-	(42)	-	-	(19)	(25)
Total operating expenses adjusted	857	865	861	967	860	871	878	1,021	925	961	934	2,583	2,609	2,820	3,576	3,841
Pre-tax income/(loss) reported	426	502	404	382	758	453	432	364	400	468	443	1,332	1,643	1,311	2,025	1,675
Total adjustments	22	2	79	(4)	(327)	4	40	(28)	-	(23)	(4)	103	(283)	(23)	(287)	(51)
Pre-tax income/(loss) adjusted	448	504	483	378	431	457	472	336	400	445	443	1,435	1,360	1,288	1,738	1,624

SUB PC in CHF mn

SUB C&I
in CHF mn

IWM in CHF mn

IWM AM in CHF mn

	9M17	9M16	9M15	9M17	9M16	9M15	3Q17	2Q17	1Q17	9M17	4Q16	3Q16	2Q16	1Q16	9M16	9M15	2016	2015	9M17	9M16	9M15
Net revenues reported	2,171	2,509	2,356	1,907	1,851	1,870	1,262	1,264	1,221	3,747	1,299	1,081	1,145	1,173	3,399	3,379	4,698	4,552	1,067	946	963
Real estate gains	-	(346)	(23)	-	-	-	-	-	-	-	(54)	-	-	-	-	-	(54)	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(11)
Net revenues adjusted	2,171	2,163	2,333	1,907	1,851	1,870	1,262	1,264	1,221	3,747	1,245	1,081	1,145	1,173	3,399	3,379	4,644	4,541	1,067	946	963
Provision for credit losses	32	29	35	28	16	60	3	8	2	13	6	0	16	(2)	14	12	20	5	-	-	-
Total operating expenses reported	1,550	1,558	1,746	1,136	1,114	1,074	904	891	928	2,723	962	836	884	875	2,595	2,620	3,557	3,824	844	769	816
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	(54)	(54)	-	(7)	(9)	-	(16)	(7)	(36)	(59)	(16)	(15)	(15)	(8)	(38)	-	(54)	(36)	(23)	(2)	-
Major litigation provisions	(4)	-	-	(38)	-	-	(11)	(6)	-	(17)	(7)	19	-	-	19	(40)	12	(268)	-	-	-
Total operating expenses adjusted	1,492	1,504	1,746	1,091	1,105	1,074	877	878	892	2,647	939	840	869	867	2,576	2,580	3,515	3,520	821	767	816
Pre-tax income/(loss) reported	589	922	575	743	721	736	355	365	291	1,011	331	245	245	300	790	747	1,121	723	223	177	147
Total adjustments	58	(292)	(23)	45	9	-	27	13	36	76	(31)	(4)	15	8	19	40	(12)	293	23	2	-
Pre-tax income/(loss) adjusted	647	630	552	788	730	736	382	378	327	1,087	300	241	260	308	809	787	1,109	1,016	246	179	147

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

Reconciliation tables (3/4)

	APAC in CHF mn		APAC WM&C in CHF mn				APC Mkts in USD mn		
	9M17	9M16	9M17	9M16	9M15	2016	2015	3Q17	3Q16
Net revenues reported	2,619	2,735	1,696	1,344	1,139	1,904	1,506	354	449
Real estate gains	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-
Net revenues adjusted	2,619	2,735	1,696	1,344	1,139	1,904	1,506	354	449
Provision for credit losses	8	15	8	18	32	29	31	-	-
Total operating expenses reported	2,058	2,098	1,118	999	876	1,386	1,643	308	391
Goodwill impairment	-	-	-	-	-	-	(446)	-	-
Restructuring expenses	(40)	(34)	(11)	(9)	-	(14)	(1)	(6)	(16)
Major litigation provisions	-	-	-	-	-	-	(6)	-	-
Total operating expenses adjusted	2,018	2,064	1,107	990	876	1,372	1,190	302	375
Pre-tax income/(loss) reported	553	622	570	327	231	489	(168)	46	58
Total adjustments	40	34	11	9	-	14	453	6	16
Pre-tax income/(loss) adjusted	593	656	581	336	231	503	285	52	74

	IBCM in USD mn						GM in USD mn				
	9M17	9M16	2016	2015	LTM 3Q17	LTM 3Q16	9M17	9M16	LTM 3Q17	2016	2015
Net revenues reported	1,609	1,432	2,001	1,857	2,178	1,850	4,483	4,319	5,739	5,575	7,124
Real estate gains	-	-	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-
Net revenues adjusted	1,609	1,432	2,001	1,857	2,178	1,850	4,483	4,319	5,739	5,575	7,124
Provision for credit losses	32	21	20	-	31	21	24	(1)	21	(4)	11
Total operating expenses reported	1,309	1,291	1,713	2,170	1,731	2,193	3,801	4,272	5,051	5,522	9,004
Goodwill impairment	-	-	-	(384)	-	(384)	-	-	-	-	(2,690)
Restructuring expenses	(29)	(35)	(29)	(22)	(23)	(57)	(81)	(206)	(95)	(220)	(97)
Major litigation provisions	-	-	-	-	-	-	-	(7)	-	(7)	(240)
Total operating expenses adjusted	1,280	1,256	1,684	1,764	1,708	1,752	3,720	4,059	4,956	5,295	5,977
Pre-tax income/(loss) reported	268	120	268	(313)	416	(364)	658	48	667	57	(1,891)
Total adjustments	29	35	29	406	23	441	81	213	95	227	3,207
Pre-tax income/(loss) adjusted	297	155	297	93	439	77	739	261	762	284	1,136

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

Reconciliation tables (4/4)

	SRU in USD mn					SRU in CHF mn	
	9M17	9M16	9M15	2016	2015	9M17	9M16
Net revenues reported	(752)	(1,087)	682	(1,285)	557	(735)	(1,069)
Real estate gains	-	-	-	(4)	-	-	-
(Gains)/losses on business sales	(39)	5	-	6	-	(38)	4
Net revenues adjusted	(791)	(1,082)	682	(1,283)	557	(773)	(1,065)
Provision for credit losses	28	87	39	115	138	29	83
Total operating expenses reported	937	1,743	2,026	4,353	3,130	916	1,712
Goodwill impairment	-	-	-	-	-	-	-
Restructuring expenses	(40)	(122)	-	(123)	(158)	(39)	(120)
Major litigation provisions	(184)	(324)	(37)	(2,646)	(295)	(179)	(318)
Total operating expenses adjusted	713	1,297	1,989	1,584	2,677	698	1,274
Pre-tax income/(loss) reported	(1,717)	(2,917)	(1,383)	(5,753)	(2,711)	(1,680)	(2,864)
Total adjustments	185	451	37	2,771	453	180	442
Pre-tax income/(loss) adjusted	(1,532)	(2,466)	(1,346)	(2,982)	(2,258)	(1,500)	(2,422)

Notes (1/2)

General notes

- For reconciliation of **adjusted to reported results**, refer to the appendix of this Investor Day 2017 presentation. Throughout the presentation rounding differences may occur
- Unless otherwise noted, all **CET1 ratio**, **Tier 1 leverage ratio**, **risk-weighted assets** and **leverage exposure** figures shown in this presentation are as of the end of the respective period and on a “look-through” basis
- **Gross and net margins** are shown in basis points
Gross margin = adj. net revenues annualized / average AuM; net margin = adj. pre-tax income annualized / average AuM
- **Mandates penetration** reflects advisory and discretionary mandates as percentage of total AuM

Specific notes

* Our cost savings program is measured using adjusted operating expenses at constant FX rates. “Adjusted operating expenses at constant FX rates” and “adjusted non-compensation operating expenses at constant FX rates” include adjustments as made in all our disclosures for restructuring expenses, major litigation expenses and a goodwill impairment taken in 4Q15 as well as adjustments for certain accounting changes (which had not been in place at the launch of the cost savings program), debit valuation adjustments (DVA) related volatility and for FX, applying the following main currency exchange rates for

1Q15: USD/CHF 0.9465, EUR/CHF 1.0482, GBP/CHF 1.4296, 2Q15: USD/CHF 0.9383, EUR/CHF 1.0418, GBP/CHF 1.4497,
3Q15: USD/CHF 0.9684, EUR/CHF 1.0787, GBP/CHF 1.4891, 4Q15: USD/CHF 1.0010, EUR/CHF 1.0851, GBP/CHF 1.5123,
1Q16: USD/CHF 0.9928, EUR/CHF 1.0941, GBP/CHF 1.4060, 2Q16: USD/CHF 0.9756, EUR/CHF 1.0956, GBP/CHF 1.3845,
3Q16: USD/CHF 0.9728, EUR/CHF 1.0882, GBP/CHF 1.2764, 4Q16: USD/CHF 1.0101, EUR/CHF 1.0798, GBP/CHF 1.2451,
1Q17: USD/CHF 0.9963, EUR/CHF 1.0670, GBP/CHF 1.2464, 2Q17: USD/CHF 0.9736, EUR/CHF 1.0881, GBP/CHF 1.2603,
3Q17: USD/CHF 0.9645, EUR/CHF 1.1413, GBP/CHF 1.2695.

These currency exchange rates are unweighted, i.e. a straight line average of monthly rates. We apply this calculation consistently for the periods under review. Adjusted non-compensation expenses are adjusted operating expenses excluding compensation and benefits. To calculate adjusted non-compensation expenses at constant FX rates, we subtract compensation and benefits (adjusted at constant FX rates in the manner described above) from adjusted operating expenses at constant FX rates.

† Regulatory capital is calculated as the worst of 10% of RWA and 3.5% of leverage exposure. Return on regulatory capital is calculated using (adjusted) income after tax and assumes a tax rate of 30% and capital allocated based on the worst of 10% of average RWA and 3.5% of average leverage exposure. For the Markets business within the APAC division and for the Global Markets and Investment Banking & Capital Markets divisions, return on regulatory capital is based on US dollar denominated numbers. Adjusted return on regulatory capital is calculated using adjusted results, applying the same methodology to calculate return on regulatory capital.

‡ Return on tangible equity is based on tangible shareholders' equity attributable to shareholders, a non-GAAP financial measure, which is calculated by deducting goodwill and other intangible assets from total shareholders' equity attributable to shareholders as presented in our balance sheet. Management believes that the return on tangible shareholders' equity attributable to shareholders is meaningful as it allows consistent measurement of the performance of businesses without regard to whether the businesses were acquired.

For 3Q17, tangible equity excluded goodwill of CHF 4,715 million and other intangible assets of CHF 219 million from total shareholders' equity attributable to shareholders of CHF 43,858 million as presented in our balance sheet.

Notes (2/2)

Abbreviations

Adj. = Adjusted; AI = Artificial Intelligence; AM = Asset Management; AML = Anti-Money Laundering; APAC = Asia Pacific; AT1 = Additional Tier 1; AuM = Assets under Management; BCBS = Basel Committee on Banking Supervision; BIS = Bank for International Settlements; bps = basis points; CAGR = Compound Annual Growth Rate; CCRO = Chief Compliance and Regulatory Affairs Officer; CET1 = Common Equity Tier 1; CIC = Corporate & Institutional Clients; CIF = Customer/Client Information File; Corp. Ctr. = Corporate Center; CVA = Credit Valuation Adjustment; DCM = Debt Capital Markets; EAM = External Asset Manager; ECM = Equity Capital Markets; EM = Emerging Markets; EMEA = Europe, Middle East & Africa; EPS = Earnings Per Share; EQ = Equities; EU = European Union; FICC = Fixed Income, Currencies & Commodities; FINMA = Swiss Financial Market Supervisory Authority; FLP = Fund Linked Products; FRTB = Fundamental Review of the Trading Book; FX = Foreign Exchange; G10 = Group of Ten; GDP = Gross Domestic Product; GM = Global Markets; IBCM = Investment Banking & Capital Markets; IBD = Investment Banking Department; IC = Investment Consultant; IMF = International Monetary Fund; IP = Investor Products; IPO = Initial Public Offering; IRB = Internal Ratings Based; IT = Information Technology; ITS = International Trading Solutions; IWM = International Wealth Management; JV = Joint Venture; LSC = Large Swiss Corporates; M&A = Mergers & Acquisitions; MI = Management Information; Mkts = Markets; NNA = Net new assets; Op Risk = Operational Risk; PB = Private Banking; PC = Private Clients; PEP = Politically Exposed Person; pp = percentage points; PTI = Pre-tax income; PWMC = Private & Wealth Management Clients; RM = Relationship Manager(s); RoRC = Return on Regulatory Capital; RoTE = Return on Tangible Equity; RPA = Robotic Process Automation; RWA = Risk-weighted assets; SA-CCR = Standardized Approach to Counterparty Credit Risk; SME = Small and Medium-Sized Enterprises; SMG = Systematic Market-Making Group; SoW = Share of Wallet; SRU = Strategic Resolution Unit; SUB = Swiss Universal Bank; TBTF = Too Big To Fail; TBVS = Tangible Book Value per Share; (U)HNW(l) = (Ultra) High Net Worth (Individuals); VaR = Value-at-Risk; VIX = Volatility Index; WM = Wealth Management; WM&C = Wealth Management & Connected; YoY = Year over year; YTD = Year to Date

CREDIT SUISSE

